Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	02319505		External antenna to be used with the Repeater with external antenna connector	EA	HARDWARE	0.1	$280.00	$252.00
	02319508		Programming kit for Repeater and Base Station	EA	HARDWARE	0.1	$89.00	$80.10
	02319516		Headset for 2010, 3040, 4020, 4040, 5020 Handset	EA	HARDWARE	0.1	$240.00	$216.00
	02319519		Safety Line with Connector for 4020, 4040, 4080	EA	HARDWARE	0.1	$26.00	$23.40
	02319539		Belt Clip with Connector for 4020, 4040, 4080	EA	HARDWARE	0.1	$25.00	$22.50
	02319542		Programming Kit for 40XX	EA	HARDWARE	0.1	$66.00	$59.40
	02319543		Leather Pouch with Connector for Belt Clip, 4020, 4040, 4080, order Belt Clip separately	EA	HARDWARE	0.1	$46.00	$41.40
	02319584		Industrial Cover for 4020, 4040, 4080	EA	HARDWARE	0.1	$46.00	$41.40
	02319587		Metal Belt Clip for 5020, 5040	EA	HARDWARE	0.1	$25.00	$22.50
	02319588		Belt Clip with Connector for 5020, 5040	EA	HARDWARE	0.1	$25.00	$22.50
	02319590		Leather Pouch with Handle for 4020, 4040, 4080	EA	HARDWARE	0.1	$46.00	$41.40
	02319593		Programming Kit for 50XX, USB version	EA	HARDWARE	0.1	$68.00	$61.20
	02319594		Leather Pouch with Connector for Belt Clip for 5020, 5040	EA	HARDWARE	0.1	$46.00	$41.40
	02319595		Leather Pouch with handle for 50XX	EA	HARDWARE	0.1	$46.00	$41.40
	02319600		Power Injector, EU version	EA	HARDWARE	0.1	$98.00	$88.20
	02319601		Power Injector, UK version	EA	HARDWARE	0.1	$98.00	$88.20
	02319602		Power Injector, US version	EA	HARDWARE	0.1	$98.00	$88.20
	02337301		Base Station 1G9 NA version, IP (PoE only)	EA	HARDWARE	0.1	$622.00	$559.80
	02338200		Repeater with 4 channels, Multicell 1G9 version, order power supply separately (requires power supply)	EA	HARDWARE	0.1	$255.00	$229.50
	02338501		Wireless Server KWS600v3 with SIP, 1G9 NA version, either supplied from PoE or power supply. Order power supply separately	EA	HARDWARE	0.1	$1,255.00	$1,129.50
	02338505		Wireless Server KWS600v3 with Inter-tel., 1G9 NA version, either supplied from PoE or power supply. Order power supply separately	EA	HARDWARE	0.1	$1,255.00	$1,129.50
	02338901		KWS8000 Rack NA version, includes power supply and cable	EA	HARDWARE	0.1	$1,585.00	$1,426.50

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	02339100		Base Station Interface Card	EA	HARDWARE	0.1	$713.00	$641.70
	02339200		Analog Card 16 lines	EA	HARDWARE	0.1	$1,189.00	$1,070.10
	02339220		KIRK analog card 8 lines	EA	HARDWARE	0.1	$713.00	$641.70
	02339300		CPU Card with Link option	EA	HARDWARE	0.1	$1,717.00	$1,545.30
	02339400		Cable Link	EA	HARDWARE	0.1	$24.00	$21.60
	02339600		CPU card without link option	EA	HARDWARE	0.1	$975.00	$877.50
	02344100		Wireless Server KWS6000, 1G8-1G9, Includes power supply	EA	HARDWARE	0.1	$810.00	$729.00
	02344200		Media Ressource for KWS6000 (add 32 voice channels), includes power supply	EA	HARDWARE	0.1	$1,400.00	$1,260.00
	02344300		Optional Codec module G.729	EA	HARDWARE	0.1	$620.00	$558.00
	02344700		1610 Diagnostic handset 1G9	EA	HARDWARE	0.1	$821.00	$738.90
	02344901		Wireless Server for KWS300 1G9 NA version (PoE only)	EA	HARDWARE	0.1	$360.00	$324.00
	02345000		KIRK 4020 Handset, 1G9, includes battery. Order Charger and Power supply separately	EA	HARDWARE	0.1	$210.00	$189.00
	02347000		KIRK 4040 Handset, 1G9, includes battery. Order Charger and Power supply separately	EA	HARDWARE	0.1	$310.00	$279.00
	02363500		Bundle KWS600v3, 1G9 NA version, includes 4x 4020 handset - 4x charger for 4020 - 4x power supply for 4020 -4x Belt Clips - 1x wireless server KWS600v3	EA	HARDWARE	0.1	$2,265.00	$2,038.50
	02363501		Bundle KWS600v3, 1G9 NA version, includes 4x 4040 handset - 4x charger for 4040 - 4x power supply for 4040 -4x Belt Clips - 1x wireless server KWS600v3	EA	HARDWARE	0.1	$2,570.00	$2,313.00
	02363502		Bundle KWS600v3, 1G9 NA version, includes 4x 5020 handset - 4x charger for 5020 - 4x power supply for 5020 -4x Belt Clips - 1x wireless server KWS600v3	EA	HARDWARE	0.1	$2,570.00	$2,313.00
	02363503		Bundle KWS600v3, 1G9 NA version, includes 4 x 5040 handset - 4 x charger 5040 - 4 x power supply 5040, 4 x Belt clips - 1 x Wireless Server 600v3	EA	HARDWARE	0.1	$2,570.00	$2,313.00
	02431000		KIRK 5020 Handset 1G9, includes battery. Order charger and power supply separately	EA	HARDWARE	0.1	$310.00	$279.00

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	02440200		Repeater with 4 channels External Antenna Connector, 1G9 version, order Power Supply separately, (requires Power Supply) - order External Antenna separately	EA	HARDWARE	0.1	$450.00	$405.00
	02440402		Base Station 1G9 version, S.AM, wall mounted	EA	HARDWARE	0.1	$495.00	$445.50
	02440600		Base Station 1G9 version, wall mounted	EA	HARDWARE	0.1	$495.00	$445.50
	02443100		KIRK 4040 Handset Dual Mode, 1G8-1G9, order charger and power supply separately	EA	HARDWARE	0.1	$365.00	$328.50
	02443200		KIRK 4020 Handset Dual Mode, 1G8-1G9, order charger and power supply separately	EA	HARDWARE	0.1	$260.00	$234.00
	02444502		Bundle KWS6000 1G9 NA version, includes 15x 4040 handset - 15x charger - 15x power supply - 1x wireles server - 5x base stations - 2x repeaters - 2x power	EA	HARDWARE	0.1	$9,182.00	$8,263.80
	02444505		Bundle KWS6000 1G9 NA version, includes 15x 5020 handset - 15x charger for 5020 - 15x power supply for 5020 - 1x wireless server - 5x IP base station - 2x repeaters - 2x power supply for repeater	EA	HARDWARE	0.1	$9,182.00	$8,263.80
	02444508		Bundle KWS6000 1G9 NA version, includes 15x 5040 handset - 15x charger - 15x power supply - 1x wireles server - 5x base stations - 2x repeaters - 2x power supply	EA	HARDWARE	0.1	$9,182.00	$8,263.80
	02451000		KIRK 5040 Handset 1G9, includes battery. Order charger and power supply separately	EA	HARDWARE	0.1	$310.00	$279.00
	02500200		Wall Hanger for KWS8000	EA	HARDWARE	0.1	$96.00	$86.40
	02500300		Termination connectors	EA	HARDWARE	0.1	$9.00	$8.10
	02500502		Bundle KWS300, 1G9 NA version, includes 4x 4020 handset - 4x charger for 4020 - 4x power supply for 4020 - 1x wireless server KWS300	EA	HARDWARE	0.1	$1,165.00	$1,048.50
	02500512		Bundle KWS300, 1G9 NA version, includes 4x 4040 handset - 4x charger for 4040 - 4x power supply for 4040 - 1x wireless server KWS300	EA	HARDWARE	0.1	$1,545.00	$1,390.50

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	02500522		Bundle KWS300,1G9 NA version, includes 4x 5020 handset - 4x charger for 5020 - 4x power supply for 5020 - 1x wireless server KWS300	EA	HARDWARE	0.1	$1,545.00	$1,390.50
	02501100		KIRK 2010 Handset, 1G9 NA version, includes batteries, charger, power supply, belt clip and belt clip connector	EA	HARDWARE	0.1	$112.00	$100.80
	1310-04469-001		Headset Hanger (Also for SE-220 & SE-225)	EA	HARDWARE	0.1	$3.00	$2.70
	1310-04820-001		Headset by Plantronics - CHS142N (Also for SE-220 & SE-225)	EA	HARDWARE	0.1	$72.00	$64.80
	14033800		Programming Cable for KWS500	EA	HARDWARE	0.1	$68.00	$61.20
	14075200		Pin Code for KWS6000, up to 30 users	EA	HARDWARE	0.1	$0.00	$0.00
	14075210		Pin Code for KWS6000, up to 150 users	EA	HARDWARE	0.1	$930.00	$837.00
	14075220		Pin Code for KWS6000, up to 500 users	EA	HARDWARE	0.1	$2,085.00	$1,876.50
	14075230		Pin Code for KWS6000, up to 1500 users	EA	HARDWARE	0.1	$3,745.00	$3,370.50
	14075240		Pin Code for KWS6000, up to 4096 users	EA	HARDWARE	0.1	$5,810.00	$5,229.00
	14093100		Belt Clip Connector for 4020, 4040, 4080	EA	HARDWARE	0.1	$2.00	$1.80
	14093110		Safety Line Connector for 4020, 4040, 4080	EA	HARDWARE	0.1	$3.00	$2.70
	14132301		Belt Clip Connector for 5020, 5040	EA	HARDWARE	0.1	$2.00	$1.80
	14151200		License for Multicell, KWS600v3 system	EA	HARDWARE	0.1	$305.00	$274.50
	1456-00286-001		Power Cord: US, Canada, Philippines	EA	HARDWARE	0	$0.00	$0.00
	1456-00286-002		Power Cord: UK, Hong Kong, Macao, Island, Israel	EA	HARDWARE	0	$0.00	$0.00
	1456-00286-003		Power Cord: Germany, Norway, Sweden, France, Thailand, Korea, India	EA	HARDWARE	0.1	$0.00	$0.00
	1456-00286-004		Power Cord: Japan	EA	HARDWARE	0.1	$0.00	$0.00
	1456-00286-045		Power Cord: Australia, New Zeland	EA	HARDWARE	0.1	$0.00	$0.00
	1456-00286-119		Power Cord: Switzerland	EA	HARDWARE	0.1	$0.00	$0.00
	1456-10445-001		Power Cord: North America	EA	HARDWARE	0.1	$9.00	$8.10
	1456-42837-001		Power Cord: China	EA	HARDWARE	0.1	$0.00	$0.00
	1456-62564-001		BRICK, PWR, NAT/FIREWALL, 200E, VBP	EA	HARDWARE	0	$0.00	$0.00
	1457-07363-001		Cable - Subwoofer cable, 7ft - SSVTX	EA	HARDWARE	0.1	$19.00	$17.10
	1457-50527-201		PowerCam control cable for Aux camera applications on VSX 7000, VSX 8000 iPower 9000. Can be used with PowerCam as main camera. 50'	EA	HARDWARE	0.1	$99.00	$89.10
	1465-06252-002		Power Adapter 500D/550D (Meridian)- SSPD	EA	HARDWARE	0.1	$15.00	$13.50

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	1465-52733-040		Auxiliary power supply for PowerCam (with 1457-50526-001 adapter), PowerCam Plus, EagleEye HD / View / QDX cameras 12Vdc/3.3A,100-240VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel. Replaces 1465-52621-036 --DOES NOT INCLUDE AC POWER CORD--	EA	HARDWARE	0.1	$129.00	$116.10
	1517-52689-001		Cable adapter, DVI-I to VGA(female)	EA	HARDWARE	0.1	$99.00	$89.10
	1517-61577-001		Cable, VSX 8000 and VSX 7000e Adapter for Serial port conversion (DB9) for external control applications, ROHS compliant	EA	HARDWARE	0.1	$19.00	$17.10
	1520-03690-001		Battery Pack - SoundStation Premier Satellite	EA	HARDWARE	0.1	$36.00	$32.40
	1530-29756-001		Replacement lamp module for RPX Series Delta projector.	EA	HARDWARE	0	$699.00	$699.00
	1565-17161-001		Two 2'x2' grid ceiling mount loudspeakers.	EA	HARDWARE	0.1	$679.00	$611.10
	1565-17162-001		Two 6" 2-way ceiling loudspeakers with 4" woofer.	EA	HARDWARE	0.1	$569.00	$512.10
	1583-29484-001		Black leather low-back chair for RPX or TPX version. Tilt, swivel, height adjustable, casters.	EA	HARDWARE	0.1	$1,029.00	$926.10
	1662-52742-001		HDX 6000-View Media Center wall mounting bracket. Includes 2 mounting arms and the wall mounted stationary bracket.	EA	HARDWARE	0.1	$799.00	$719.10
	1676-07870-001		Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.	EA	HARDWARE	0.1	$41.00	$36.90
	1676-27232-001		Transport Case for HDX 4000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 4000 base unit, LCD display, H.320 module box, remote control and applicable cables.	EA	HARDWARE	0.1	$979.00	$881.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	1676-27233-001		Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, Eagle Eye 720p or 1080p, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.	EA	HARDWARE	0.1	$1,029.00	$926.10
	1710-07513-003		Twin-Pack Overpack Box. Internal Boxes Not Included - SSVTX	EA	HARDWARE	0	$5.00	$5.00
	1725-06866-001		Voice Station 100 User Guide: North America	EA	HARDWARE	0.1	$5.00	$4.50
	1725-06866-101		Voice Station 100 User Guide: EMEA	EA	HARDWARE	0.1	$5.00	$4.50
	1725-07090-001		User Guide to 500D/550D (DEFINITY) - SSPD	EA	HARDWARE	0.1	$4.00	$3.60
	1725-07246-001		User Guide, English, SSVTX	EA	HARDWARE	0.1	$5.00	$4.50
	1725-07247-001		Quick Install Guide English, SSVTX	EA	HARDWARE	0.1	$3.00	$2.70
	2155-77120-001		Polycom Video Media Center (VMC) - Additional Encoder Type Option includes software and support for additional encoder manufacturer. One license per manufacturer type is required. (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$10,000.00	$9,000.00
	2155-77120-002		Polycom Video Media Center (VMC) - Portals Option - includes integration with Microsoft Sharepoint MOSS 2007 (Standard or Enterprise edition only) (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$50,000.00	$45,000.00
	2155-77120-003		Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option incl ATT iCDS, Akamai, Blue Coat, Cisco ACNS-valid for Standard and Enterprise Editions only. One license per delivery network required. (Maint Contract Reqd) (CC:1,2,12,79,102)	EA	HARDWARE	0.1	$25,000.00	$22,500.00

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	2155-77120-004		Polycom Video Media Center (VMC) - One Additional Domain includes software and support for additional domain on same VMC server. Not licensable for service providers hosting multi-tenancy. (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$15,000.00	$13,500.00
	2155-77120-005		Polycom Video Media Center (VMC) - Aplication Programing Interface, includes documentation and support (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$25,000.00	$22,500.00
	2155-77120-210		Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$40,000.00	$36,000.00
	2155-77120-310		Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$111,000.00	$99,900.00
	2155-77120-320		Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterpise Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$75,000.00	$67,500.00
	2155-77209-001		Polycom Video Edge (PVE) RSP Platform Software for Model # 250, 520, 550, 1020 (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$500.00	$450.00
	2155-77209-002		Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020 (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$1,100.00	$990.00
	2155-77209-003		Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520 (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$2,250.00	$2,025.00

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	2155-78600-100		Polycom Digital Signage (PDS) Template Maker includes software and license for customer to create their own Playlist templates (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$10,000.00	$9,000.00
	2155-78600-300		Polycom Digital Signage (PDS) Remote Manager includes application software and license for managing digital signage network (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$2,900.00	$2,610.00
	2155-78609-600		Polycom Digital Signage (PDS) Data Subscription Feed - includes data access to real time data feeds for news, weather, entertainment and sports headlines. Note: 1 year is included in maintenance cost. (CC: 1,79,102)	EA	HARDWARE	0.1	$300.00	$270.00
	2200-00675-001		Cable - Ext. Mic Cables, 6ft, round (2) - SoundStation EX,SoundStation Premier	EA	HARDWARE	0.1	$30.00	$27.00
	2200-00675-002		Cable - Ext. Mic Cables, 10ft, round (2) - SoundStation EX,SoundStation Premier	EA	HARDWARE	0.1	$30.00	$27.00
	2200-00675-003		Cable - Ext. Mic Cables, 25ft, round (2) - SoundStation EX,SoundStation Premier	EA	HARDWARE	0.1	$30.00	$27.00
	2200-00699-001		Wireless Lapel Microphone for SoundStation Conference Phones, Frequency A = 171.905MHz : SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S.	EA	HARDWARE	0.1	$419.00	$377.10
	2200-00699-002		Wireless Lapel Microphone for SoundStation Conference Phones, Frequency F = 203.400MHz.: SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S	EA	HARDWARE	0.1	$419.00	$377.10
	2200-01906-001		Video Interconnect - SoundStation &SoundStation Premier	EA	HARDWARE	0.1	$129.00	$116.10
	2200-06315-001		SoundPoint Pro SE-220 2-Line Desktop Conference Phone	EA	HARDWARE	0.1	$209.00	$188.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-06325-001		SoundPoint Pro SE-225 2-Line Professional Conference Phone	EA	HARDWARE	0.1	$259.00	$233.10
	2200-06345-001		5 pack Handset plus cord for SE-220 and SE-225	EA	HARDWARE	0.1	$90.00	$81.00
	2200-06415-603		Interface Module,SoundStation2, Nortel, u-Law	EA	HARDWARE	0.1	$269.00	$242.10
	2200-06630-001		Power over Ethernet Interface Module, IEEE 802.3af, SoundStation IP 4000, Country Group: 66	EA	HARDWARE	0.1	$82.00	$73.80
	2200-06686-001		Power Kit, SoundStation IP 3000 and SoundStation IP 4000 Country Group 66	EA	HARDWARE	0.1	$98.00	$88.20
	2200-07142-001		SoundStation VTX 1000 (EX Mics Included) - fully automatic conference phone featuring VTX Wideband voice and Automatic Gain Control, includes Subwoofer and VTX EX Mics - Country Group 1 & 6.	EA	HARDWARE	0.1	$1,749.00	$1,574.10
	2200-07155-002		Ex-Mics SoundStation IP 4000 (Qty 2)	EA	HARDWARE	0.1	$309.00	$278.10
	2200-07156-001		VTX1000, power supply/interface module, Country Group: 66	EA	HARDWARE	0.1	$209.00	$188.10
	2200-07242-001		Subwoofer with amplifier kit, SS VTX 1000, includes power cable kit,110V, North America	EA	HARDWARE	0.1	$159.00	$143.10
	2200-07300-001		SoundStation VTX 1000 (w/o Ex Mics and Subwoofer)- fully auto conference phone featuring VTX Wideband voice and Auto Gain Control, does not include Subwoofer and Ex Mics-North America	EA	HARDWARE	0.1	$1,259.00	$1,133.10
	2200-07385-001		SoundStation VTX 1000 Bundle--Twin Pack, Consoles Only. EX Mics and subwoofer to be ordered separately. North America,110V	EA	HARDWARE	0.1	$2,419.00	$2,177.10
	2200-07390-001		SoundStation VTX 1000 5-pack (w/o Ex Mics and Subwoofer)- fully auto conference phone featuring VTX Wideband voice and Auto Gain Control, does not include Subwoofer and Ex Mics. Country Group: 1	EA	HARDWARE	0.1	$5,939.00	$5,345.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-07400-001		SoundStation VTX 1000 (EX Mics and Subwoofer NOT Included) 10 unit multi-pack. Multi-pack is drop shipped directly to one end user location.	EA	HARDWARE	0.1	$11,619.00	$10,457.10
	2200-07420-001		SoundStation VTX 1000 (EX Mics and Subwoofer NOT Included) 25 unit multi-pack. Multi-pack is drop shipped directly to one end user location.	EA	HARDWARE	0.1	$27,809.00	$25,028.10
	2200-07430-001		SoundStation VTX 1000 (EX Mics and Subwoofer NOT Included) 50 unit multi-pack. Multi-pack is drop shipped directly to one end user location.	EA	HARDWARE	0.1	$53,199.00	$47,879.10
	2200-07500-001		SoundStation VTX 1000 (EX Mics Not Included) - fully automatic conference phone featuring VTX Wide band voice and Automatic Gain Control, includes Subwoofer. - Country Group 1	EA	HARDWARE	0.1	$1,459.00	$1,313.10
	2200-07585-001		SoundStation VTX 1000 Bundle Twin Pak, w/ subwoofer (EX Mics Not Included). Country Group	EA	HARDWARE	0.1	$2,759.00	$2,483.10
	2200-07685-001		SoundStation VTX 1000 Bundle Twin Pak (EX Mics Included). Country Group 1	EA	HARDWARE	0.1	$3,299.00	$2,969.10
	2200-07800-160		SoundStation2W (Expandable) 1.9GHz DECT6.0 Wireless, 24 hour talk time battery, Expandable with 2Ex mics(sold as accessory),Secure voice encryption, Cell phone connection. 100-240V, Country Group: 1	EA	HARDWARE	0.1	$939.00	$845.10
	2200-07803-002		12 Hour Talk Time Battery for Soundstation2W	EA	HARDWARE	0.1	$51.00	$45.90
	2200-07804-002		24 Hour Talk Time Battery for SoundStation2W	EA	HARDWARE	0.1	$92.00	$82.80
	2200-07817-001		2.5MM cell phone cable for use with SoundStation2 and SoundStation2W.	EA	HARDWARE	0.1	$8.00	$7.20
	2200-07840-001		SoundStation2W-2 Ex Mics with cables, low power consumption, only compatible with SoundStation2W EX. Country Code 60	EA	HARDWARE	0.1	$209.00	$188.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-07850-160		SoundStation2W (Expandable) 1.9GHz DECT 6.0 Wireless, 5-pack Multi-pack is drop shipped directly to one end user location. Country Code 1.	EA	HARDWARE	0.1	$4,499.00	$4,049.10
	2200-07876-001		Hands-free adapters for use with Nokia mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	EA	HARDWARE	0.1	$12.00	$10.80
	2200-07876-002		Hands-free adapters for use with Samsung mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	EA	HARDWARE	0.1	$12.00	$10.80
	2200-07876-003		Hands-free adapters for use with Sony Ericsson mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	EA	HARDWARE	0.1	$12.00	$10.80
	2200-07876-004		Hands-free adapters for use with Siemens mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	EA	HARDWARE	0.1	$12.00	$10.80
	2200-07878-001		Computer Calling Kit-allows you to make calls over the Internet using the SoundStation2W. Country Group 66 (Worldwide).	EA	HARDWARE	0.1	$29.00	$26.10
	2200-07880-160		SoundStation2W (Basic) 1.9GHz DECT6.0 Wireless, 12 hour talk time battery, Secure voice encryption, Cell phone connection. 100-240V, Country Group: 1	EA	HARDWARE	0.1	$739.00	$665.10
	2200-08406-003		Triple BRI NT1 network termination. For U-interface ISDN BRI. One required per three BRI. Includes Power Supply. Available in U.S. and Canada only.	EA	HARDWARE	0.1	$499.00	$449.10
	2200-09892-001		Complete Experience Kit - OTX, includes 6 lights and textured free-standing rear wall. Suitable for NORAM	EA	HARDWARE	0.1	$49,999.00	$44,999.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-11014-601		Power Over Ethernet Cable for Cisco PoE. RoHS Compliant for use with SoundPoint IP 300 & 301 and SoundPoint IP 500 & 501 phones. Country Group: 66	EA	HARDWARE	0.1	$35.00	$31.50
	2200-11026-001		Power/Data Cable 5-Pack. For use with Sound Point IP 500 & 501phones. Approved for multiple regions.	EA	HARDWARE	0.1	$25.00	$22.50
	2200-11077-002		Power Over Ethernet Cable for 802.3af PoE. For use with SoundPoint IP 300 & 301 and SoundPoint IP 500 & 501 phones. Approved for multiple regions.	EA	HARDWARE	0.1	$35.00	$31.50
	2200-11095-002		Headset interface adapters, 5 pack of 2.5mm to RJ-9. Compatible with SoundPoint IP 330/331 and 320/321 phones. Valid for use World Wide	EA	HARDWARE	0.1	$69.00	$62.10
	2200-11341-001		SoundPoint IP 301 MGCP 2-line IP desktop phone. Compatible Partner platforms: Sphere, Sylantro. Suitable for country group: 63. Ships with: Universal power supply with NA plug configuration.	EA	HARDWARE	0.1	$180.00	$162.00
	2200-11341-025		SoundPoint IP 301 MGCP 2-line IP desktop phone. Compatible Partner platforms: 9 & 11. Country Group: 66. Does not include power supply.	EA	HARDWARE	0.1	$200.00	$180.00
	2200-11541-001		SoundPoint IP 501 MGCP 3-line IP desktop phone. Compatible Partner platforms: Sphere Suitable for country group: 63. Ships with: 110 volt power supply with NA plug configuration.	EA	HARDWARE	0.1	$270.00	$243.00
	2200-11541-025		SoundPoint IP 501 MGCP 3-line IP desktop phone. Compatible Partner platforms: Sphere. Suitable for country groups: 1, 2, 3, 6, 7, 48, 71, excluding Korea and Russia. Ships with: IEEE PoE cable. No AC adapter included.	EA	HARDWARE	0.1	$295.00	$265.50

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-11561-001		SoundPoint IP 501 MGCP 3-line IP desktop phone. Compatible with Partner platforms: Sylantro. Suitable for country group: 63. Ships with: Universal power supply with NA plug configuration.	EA	HARDWARE	0.1	$270.00	$243.00
	2200-11561-025		SoundPoint IP 501 MGCP 3-line IP desktop phone. Compatible Partner platforms: Sylantro. Suitable for country groups: 1, 2, 3, 6, 7, 48, 71, excluding Korea and Russia. Ships with: IEEE PoE cable. No AC adapter included.	EA	HARDWARE	0.1	$295.00	$265.50
	2200-11611-001		SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP 500 & 501 and SoundPoint IP 600 & 601 phones.	EA	HARDWARE	0.1	$20.00	$18.00
	2200-11611-002		SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP450 phone. Country Group 66.	EA	HARDWARE	0.1	$20.00	$18.00
	2200-11641-001		SoundPoint IP 601 MGCP 6-line IP desktop phone. Compatible partner platforms 9 & 14. Suitable for Country Groups: 63. Ships with: Universal power supply with NA power plug.	EA	HARDWARE	0.1	$399.00	$359.10
	2200-11661-001		SoundPoint IP 601 MGCP 6-line IP desktop phone. Compatible partner platforms 11. Suitable for Country Group: 63. Ships with Universal power supply with NA power plug.	EA	HARDWARE	0.1	$399.00	$359.10
	2200-12241-001		Vortex EF2241 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing, Matrix Mixer, and Telephony interface.- Includes power supply, user manual, software, Cat 5 cable, 15' telco cable. Country Groups: 1 & 6 excludes Mexico.	EA	HARDWARE	0.1	$3,089.00	$2,780.10
	2200-12280-001		Vortex EF2280 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing and Matrix Mixer.- Includes power supply, user manual, software, Cat 5 cable. Approved for North America, and Taiwan.	EA	HARDWARE	0.1	$3,729.00	$3,356.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-12360-025		SoundPoint IP 321, 2-line SIP desktop phone with single 10/100 Ethernet port and PoE support. Compatible Partner platform: 20. Country Group: 66 excluding Brazil. Does not include AC power supply	EA	HARDWARE	0.1	$139.00	$125.10
	2200-12365-025		SoundPoint IP 331, 2-line SIP desktop phone with integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Country Group: 66 excluding Brazil. Does not include AC power supply	EA	HARDWARE	0.1	$179.00	$161.10
	2200-12375-025		SoundPoint IP 335, 2-line SIP desktop phone with HDVoice, integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Country Group: 66 excluding Brazil, excluding China. Does not include AC power supply	EA	HARDWARE	0.1	$199.00	$179.10
	2200-12450-001		SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 63 excluding Brazil. Ships with 24V 0.5A universal power adapter with NA power plug.	EA	HARDWARE	0.1	$329.00	$296.10
	2200-12450-025		SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 66 excluding Brazil. Ships without power supply.	EA	HARDWARE	0.1	$309.00	$278.10
	2200-12550-001		SoundPoint IP 550 SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Country Group: 63 excluding Brazil. Ships with universal power supply with NA power plug.	EA	HARDWARE	0.1	$369.00	$332.10
	2200-12550-025		SoundPoint IP 550 SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Country Group: 66, excluding Brazil. Does not include AC power supply	EA	HARDWARE	0.1	$355.00	$319.50

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-12560-001		SoundPoint IP 560 SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner platforms, 20. Country Group: 63. Includes AC power supply with plug for North America.	EA	HARDWARE	0.1	$469.00	$422.10
	2200-12560-025		SoundPoint IP 560 SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner Platforms: 20. Country Group: 66. Ships without power supply.	EA	HARDWARE	0.1	$449.00	$404.10
	2200-12611-001		SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP 550, 560, 650 and 670 phones. Country Group 66	EA	HARDWARE	0.1	$20.00	$18.00
	2200-12651-001		SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 63. Ship with 24V 0.5A universal power adapter with NA power plug.	EA	HARDWARE	0.1	$449.00	$404.10
	2200-12651-025		SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 66, excluding Brazil. Does not include AC power supply	EA	HARDWARE	0.1	$435.00	$391.50
	2200-12670-001		SoundPoint IP 670 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 63 excluding Brazil. Ship with 48V 0.4A universal power adapter with NA power plug.	EA	HARDWARE	0.1	$629.00	$566.10
	2200-12670-025		SoundPoint IP 670 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 66 excluding Brazil. Ships without power supply.	EA	HARDWARE	0.1	$599.00	$539.10
	2200-12750-025		SoundPoint IP Backlit Expansion Module for SoundPoint IP 650 SIP desktop IP phone. Country Groups: 66.	EA	HARDWARE	0.1	$279.00	$251.10
	2200-12770-025		SoundPoint IP Color Display Expansion Module for SoundPoint IP 670 SIP desktop IP phone. Country Group: 66 excluding Brazil and China.	EA	HARDWARE	0.1	$319.00	$287.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-15100-001		SoundStation2 conference phone, non-expandable, w/o display 110v, Country Group 1	EA	HARDWARE	0.1	$519.00	$467.10
	2200-15600-001		SoundStation IP6000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25' (6 meter) Cat5 shielded Ethernet cable. Country Groups: 66	EA	HARDWARE	0.1	$929.00	$836.10
	2200-15660-001		SoundStation IP6000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 0.4A, 48V/19W; NA power plug; 25 ft/6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil. Country Groups: 1, 6	EA	HARDWARE	0.1	$1,029.00	$926.10
	2200-16000-001		SoundStation2 conference phone, non-expandable, w/display, 110V, Country Groups 1	EA	HARDWARE	0.1	$619.00	$557.10
	2200-16020-001		Power/Telco Module SoundStation2, 110V , Country Group 68	EA	HARDWARE	0.1	$139.00	$125.10
	2200-16155-001		Ex Microphones(Qty 2) for SoundStation2 and Avaya 2490, only compatible with expandable model of SoundStation2 and Avaya 2490 110V , Country Group 1	EA	HARDWARE	0.1	$209.00	$188.10
	2200-16200-001		SoundStation2 conference phone, expandable, w/display,110V,Country Group 1	EA	HARDWARE	0.1	$729.00	$656.10
	2200-16555-001		SoundStation2 EX 10 unit multi-pack(EX Mics NOT Included). Multi-pack is drop shipped directly to one end user location. Country group: 1	EA	HARDWARE	0.1	$6,489.00	$5,840.10
	2200-17120-001		SoundStation2 Direct Connect conference phone for Nortel Meridian PBX systems, expandable. 110V *5 Country Groups: 68Country Group 1	EA	HARDWARE	0.1	$1,029.00	$926.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-17240-002		Computer Calling Kit-allows you to make calls over the Internet using the SoundStation2 (with LCD) and VoiceStation 500. Country Group 66 (Worldwide).	EA	HARDWARE	0.1	$29.00	$26.10
	2200-17444-001		5-pk HD-Voice handset+cord for IP335, IP 450, IP 550, IP 560, IP 650 and IP 670. Country Group 66	EA	HARDWARE	0.1	$90.00	$81.00
	2200-17445-001		Handset + handset cord 5-pack for SoundPoint IP 300, 301, 500, 501, 600, and 601. Country Group: 66	EA	HARDWARE	0.1	$50.00	$45.00
	2200-17528-107		10-pk French key caps for SPIP 430, 301 (Redial, DND). Country Groups: 1 & 3	EA	HARDWARE	0.1	$7.00	$6.30
	2200-17529-107		10-pk French key caps for SPIP 501/550/601/650 (Directories, Applications, Call Lists, Conference, Transfer, Redial, DND). Country Groups: 1 & 3,	EA	HARDWARE	0.1	$15.00	$13.50
	2200-17568-001		Universal Power Supply for SP IP 301 & SP IP 501. 5-pack, 12V, 1A, NA power plug. Country Group: 63.	EA	HARDWARE	0.1	$99.00	$89.10
	2200-17569-001		Universal Power Supply for SPIP 320, SPIP 330, SPIP 430, SPIP 550, SPIP 601& SPIP 650. 5-pack, 24V, 0.5A, NA power plug. Country Group: 63.	EA	HARDWARE	0.1	$99.00	$89.10
	2200-17670-001		Universal Power Supply for SPIP 560, SPIP 670 and VVX 1500. 5-pack, 48V, 0.4A, NA power plug. Country Group: 63.	EA	HARDWARE	0.1	$150.00	$135.00
	2200-17671-001		Universal Power Supply for SoundPoint IP 560 and 670, and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug. Country Group: 63. Excludes Brazil.	EA	HARDWARE	0.1	$45.00	$40.50
	2200-17728-001		Corded headset with Quick Disconnect adapter from GN Netcom	EA	HARDWARE	0.1	$82.00	$73.80
	2200-17877-001		Universal Power Supply for SPIP 321, SPIP 331, SPIP 335, SPIP 450. 5-pack, 24V, 0.5A, NA power plug. Country Group: 63	EA	HARDWARE	0.1	$139.00	$125.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-17900-001		VoiceStation 500 analog conference phone for small rooms and offices. High quality, standard analog connection plus computer or mobile phone calls via Bluetooth or wired mode. Excludes Brazil. Country Group: 1, 6	EA	HARDWARE	0.1	$419.00	$377.10
	2200-17910-001		VoiceStation 300 analog conference phone for small rooms and offices. Excludes Mexico & Brazil. Country Group: 6	EA	HARDWARE	0.1	$309.00	$278.10
	2200-17918-001		VoiceStation 300/500 wallmod power supply unit. Also replaces VoiceStation 100 Wall Module. 110V. NA-style power plug. Country Group: 1, 6	EA	HARDWARE	0.1	$102.00	$91.80
	2200-18061-025		VVX 1500 6-line Business Media Phone with video capability and HD Voice. Compatible Partner platforms: 2, 4, 5, 7, 8, and 9. Country Group: 66 excluding Brazil. Ships without power supply.	EA	HARDWARE	0.1	$1,099.00	$989.10
	2200-18064-025		VVX 1500 D dual stack (SIP&H.323) business media phone with video capability and HD Voice. Country Group: 66 excluding Brazil, Belarus, Kazakhstan, PoE. Ships without power supply. (First year maintenance contract required)	EA	HARDWARE	0.1	$1,199.00	$1,079.10
	2200-19300-001		Multi-Interface Module to daisy chain IP7000s, add single HDX digital mic or add aux I/O ports. Includes 100-240V power supply. Does not include Brazil. Country groups: 1, 6	EA	HARDWARE	0.1	$209.00	$188.10
	2200-20960-001		PowerCam Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/ 3m cable.	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	2200-21400-001		VSX 8000: Incl VSX 8000, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54 (Maintenance Contract Required)	EA	HARDWARE	0.1	$14,799.00	$13,319.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-21500-001		V500 IP-only system (NTSC) includes: English Remote, North American power cords. (Maintenance Contract Required)	EA	HARDWARE	0.1	$2,059.00	$1,853.10
	2200-21501-001		V500 SBRI system (NTSC) includes: English Remote, North American power cords. (Maintenance Contract Required)	EA	HARDWARE	0.1	$3,099.00	$2,789.10
	2200-21969-120		Stereo Speaker Set, 120V. Includes two Satellite speakers, subwoofer, speaker stands, 3.5mm to 2xRCA and speaker wire. Compatible with HDX, QDX, VSX (excluding VSX 3000) and V500.	EA	HARDWARE	0.1	$929.00	$836.10
	2200-22030-001		V500 IP-only system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords. (Maintenance Contract Required)	EA	HARDWARE	0.1	$2,599.00	$2,339.10
	2200-22090-001		V500 SBRI system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords. (Maintenance Contract Required)	EA	HARDWARE	0.1	$3,609.00	$3,248.10
	2200-22550-001		VSX 5000: Incl VSX 5000, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$4,119.00	$3,707.10
	2200-22650-001		VSX 7000s: Incl VSX 7000s, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$7,299.00	$6,569.10
	2200-22800-001		VSX 3000 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$5,199.00	$4,679.10
	2200-22950-001		VSX 3000 QBRI system, Includes English Remote, North American power cord. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$6,699.00	$6,029.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-23290-001		VSX 6000: Includes VSX 6000, 1 microphone array, English remote, COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$5,699.00	$5,129.10
	2200-23480-001		V700 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$3,099.00	$2,789.10
	2200-23809-001		HDX Ceiling Microphone - Black "Primary": includes 2' (60cm) drop cable, electronics Interface, wall plate with 10' (3m) & 50' (15m) plenum cable. For HDX systems & SoundStructure. Platform dictates maximum # supported. Replaces 2215-23809-001	EA	HARDWARE	0.1	$1,239.00	$1,115.10
	2200-23809-002		HDX Ceiling Microphone - White Primary: includes 2' (60cm) drop cable, electronics Interface, wall plate with 10' (3m) & 50' (15m) plenum cable. For HDX systems &SoundStructure. Platform dictates maximum # supported. Replaces 2215-23809-002	EA	HARDWARE	0.1	$1,239.00	$1,115.10
	2200-23810-001		HDX Ceiling Microphone - Black "Extension" Kit: Includes 2' (60cm) drop cable, electronics Interface, 25' (7.6m) plenum cable. For use with HDX Ceiling Microphone Array 2200-23809--001. Platform dictates maximum # supported. Replaces 2215-23810-001	EA	HARDWARE	0.1	$1,239.00	$1,115.10
	2200-23810-002		HDX Ceiling Microphone - White "Extension" Kit: Includes 2' (60cm) drop cable, electronics interface, 25' (7.6m) plenum cable. For use with HDX Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported. Replaces 2215-23810-002	EA	HARDWARE	0.1	$1,239.00	$1,115.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-24008-001		CLINK2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLINK2 devices that use RJ-45 type sockets. Country Group: 66	EA	HARDWARE	0.1	$119.00	$107.10
	2200-24009-001		CLINK2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLINK2 devices that use RJ-45 type sockets. Country Group: 66	EA	HARDWARE	0.1	$79.00	$71.10
	2200-24500-001		HDX 4001 Executive Desktop System, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54 (Maintenance Contract Required)	EA	HARDWARE	0.1	$8,299.00	$7,469.10
	2200-24560-001		HDX 4002 Executive Desktop System, HD codec, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54 (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,299.00	$9,269.10
	2200-26500-001		HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors, P+C, PPCIP, PoC. Eng rmt. NA pwr. Cntry code 6, 54. NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$22,999.00	$20,699.10
	2200-26740-001		HDX 9000-1080: HDX 9006 codec w/ mounting ears, 11*Phoenix connectors, P+C, PPCIP, PoC,1080 license. Eng rmt. NA pwr. Cntry code 6, 54. NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$24,999.00	$22,499.10
	2200-30900-025		SoundStation IP5000 (SIP) conference phone. 802.3af Power over Ethernet. Includes 25' (6 meter) Cat5 shielded Ethernet cable. Country Groups: 1, 2, 4, 6, 53, 61, 78, 87, 107	EA	HARDWARE	0.1	$599.00	$539.10
	2200-31000-025		CX200 Desktop Phone for Microsoft Office Communicator 2007, USB. Country Groups: 1, 2, 5, 12, 14, 15, 16, 32, 53, 62, 71, 76, 78, 79, 81, 86, 87, 90	EA	HARDWARE	0.1	$145.00	$130.50

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Alabama State Contract ALJP2009e

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-31200-100		CX5000 Unified Conference Station for Microsoft Unified Communications. Includes power-data box, 2 satellite mics, external dial pad, local phone adapter & power cord, documentation and cables. English. US only. Country Group: 96	EA	HARDWARE	0.1	$4,300.00	$3,870.00
	2200-31200-402		CX5000 Unified Conference Station for Microsoft Unified Communications. Includes power-data box, 2 satellite mics, external dial pad, local phone adapter & power cord, documentation and cables. English. Canada. Country Group: 92	EA	HARDWARE	0.1	$4,300.00	$3,870.00
	2200-31330-001		CX5000 Replacement External Dial Pad. Also compatible with Microsoft RoundTable. Country Group 66.	EA	HARDWARE	0.1	$139.00	$125.10
	2200-31331-001		CX5000 Power Data Box for Canada, Costa Rica, Russia, Singapore, Thailand, USA. Not compatible with Microsoft RoundTable. Local power cord not included. Country Groups: 1, 62, 78, 81, 109.	EA	HARDWARE	0.1	$529.00	$476.10
	2200-31333-001		CX5000 Replacement Privacy Cap. Also compatible with Microsoft RoundTable. Country Group 66.	EA	HARDWARE	0.1	$25.00	$22.50
	2200-31334-001		CX5000 Replacement Satellite Mic (single mic). Also compatible with Microsoft RoundTable. Country Group 66.	EA	HARDWARE	0.1	$99.00	$89.10
	2200-31400-001		CX700 IP Desktop Phone for Microsoft Office Communications Server 2007 R1. POE and AC adapter with NA plug. English. Country Group: 1, 16, 62, 76, 79.	EA	HARDWARE	0.1	$619.00	$557.10
	2200-31410-001		CX700 IP Desktop Phone for Microsoft Office Communications Server 2007 R2. POE and AC adapter with NA plug. Includes 6 ft USB cable and Phone Edition R2 firmware. English. Country Group: 1, 16, 62, 76, 79.	EA	HARDWARE	0.1	$619.00	$557.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-31410-025		CX700 IP Desktop Phone for Microsoft Office Communications Server 2007 R2. POE only. Includes 6 ft USB cable and Phone Edition R2 firmware. English. Country Group: 1, 2, 5, 8, 12, 14, 16, 32, 53, 62, 71, 75, 76, 78, 79, 81, 86, 87, 90	EA	HARDWARE	0.1	$599.00	$539.10
	2200-31420-001		CX700 IP Desktop Phone for Microsoft Office Communications Server 2007 R1. POE and AC adapter with NA plug. French. Country Group: 1.	EA	HARDWARE	0.1	$619.00	$557.10
	2200-31502-001		AC Power Adapter for CX700 IP Phone. NA plug. 5-Pack. Country Group: 1, 16, 62, 76, 79.	EA	HARDWARE	0.1	$102.00	$91.80
	2200-31503-001		Wallmount Clip Kit for CX700 IP Phone. Includes handset clip, screws, anchors and drilling template. 5-Pack. Country Group 66.	EA	HARDWARE	0.1	$35.00	$31.50
	2200-31504-001		Handset & Cord Kit for CX700 IP Phone. 5-Pack. Country Group 66.	EA	HARDWARE	0.1	$102.00	$91.80
	2200-31505-001		Handset & Cord Kit for CX200 Desktop Phone. 5-Pack. Country Group 66.	EA	HARDWARE	0.1	$102.00	$91.80
	2200-31506-001		USB A-to-B Cable for CX700 IP Phone, connection to PC. 5-Pack. Country Group 66.	EA	HARDWARE	0.1	$19.00	$17.10
	2200-31631-001		Replacement Power Data Box for Microsoft RoundTable for Canada, Singapore, USA, Hong Kong. Not compatible with Polycom CX5000. Local power cord not included. Country Groups: 1, 53, 78.	EA	HARDWARE	0.1	$529.00	$476.10
	2200-32400-001		Wireless expansion microphones for SoundStation VTX 1000, SoundStation2 EX, SoundStation IP6000, and QDX. Includes two wireless mics. Country Group: 1	EA	HARDWARE	0.1	$499.00	$449.10
	2200-32500-025		CX300 Desktop Phone for Microsoft Office Communications Server 2007 R2. USB. Country Groups: 1, 2, 5, 8, 12, 13, 15, 16, 32, 41, 43, 45, 53, 61, 75, 76, 79, 81, 86, 87, 90	EA	HARDWARE	0.1	$169.00	$152.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-33080-001		SoundStructure C8 - Eight-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6, 79.	EA	HARDWARE	0.1	$5,149.00	$4,634.10
	2200-33120-001		SoundStructure C12 - Twelve-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6, 79.	EA	HARDWARE	0.1	$6,699.00	$6,029.10
	2200-33160-001		SoundStructure C16 - Sixteen-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6, 79.	EA	HARDWARE	0.1	$8,239.00	$7,415.10
	2200-33199-001		Reinforced Rack ears for SoundStructure includes chassis screws. Country Group: 66	EA	HARDWARE	0.1	$20.00	$18.00
	2200-33206-001		SoundStructure Headset Interface Adapter w/ 25ft RJ9 handset cable, Phoenix cables, 3ft Phoenix to Phoenix cables (2), Instruction Manual. Country Groups: 1, 2, 3, 5, 7.	EA	HARDWARE	0.1	$275.00	$247.50
	2200-35003-001		SoundStructure TEL1 - single-line PSTN interface for SoundStructure C-series and SR-series products. Includes Country Groups: 1, 2, 5, 6, 7, 14, 16, 48, 53, 71, 78, 79. Excludes Country Groups: 15, 41.	EA	HARDWARE	0.1	$719.00	$647.10
	2200-35004-001		SoundStructure TEL2 - dual-line PSTN interface for SoundStructure C-series and SR-series products. Includes Country Groups: 1, 2, 5, 6, 7, 14, 16, 48, 53, 71, 78, 79. Excludes Country Groups: 15, 41.	EA	HARDWARE	0.1	$1,029.00	$926.10
	2200-36120-001		SoundStructure SR12 - Twelve-channel Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software. Country Groups: 1, 6, 79.	EA	HARDWARE	0.1	$4,739.00	$4,265.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-37010-010		SpectraLink 8002 Single Charger Bundle. Includes 1x 8002 Wireless Telephone, 1x Battery Pack, 1x Single Charger. Order power supply separately.	EA	HARDWARE	0.1	$359.00	$323.10
	2200-37010-020		SpectraLink 8002 Single Charger Bundle - with power supply for North America and Taiwan	EA	HARDWARE	0.1	$359.00	$323.10
	2200-37010-030		SpectraLink 8002 Single Charger Bundle - with power supply for Continental Europe and India. Includes 1x 8002 Wireless Telephone, 1x Battery Pack, 1x Single Charger, 1x Power Supply	EA	HARDWARE	0.1	$359.00	$323.10
	2200-37010-040		SpectraLink 8002 Single Charger Bundle- with power supply for U.K., Singapore, and Hong Kong. Includes 1x 8002 Wireless Telephone, 1x Battery Pack, 1x Single Charger, 1x Power Supply	EA	HARDWARE	0.1	$359.00	$323.10
	2200-37010-050		SpectraLink 8002 Single Charger Bundle - with power supply for Australia, New Zealand. Includes 1x 8002 Wireless Telephone, 1x Battery Pack, 1x Single Charger, 1x Power Supply	EA	HARDWARE	0.1	$359.00	$323.10
	2200-37020-010		SpectraLink 8002 Dual Charger Bundle. Includes 1x 8002 Wireless Telephone, 2x Battery Packs, 1x Dual Charger. Order power supply separately.	EA	HARDWARE	0.1	$415.00	$373.50
	2200-37020-020		SpectraLink 8002 Dual Charger Bundle - with power supply for North America and Taiwan. Includes 1x 8002 Wireless Telephone, 2x Battery Pack, 1x Dual Charger, 1x Power Supply	EA	HARDWARE	0.1	$415.00	$373.50
	2200-37020-030		SpectraLink 8002 Dual Charger Bundle - with power supply for Continental Europe. Includes 1x 8002 Wireless Telephone, 2x Battery Pack, 1x Dual Charger, 1x Power Supply	EA	HARDWARE	0.1	$415.00	$373.50

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-37020-040		SpectraLink 8002 Dual Charger Bundle - with power supply for U.K., Singapore and Hong Kong. Includes 1x 8002 Wireless Telephone, 2x Battery Pack, 1x Dual Charger, 1x Power Supply	EA	HARDWARE	0.1	$415.00	$373.50
	2200-37020-050		SpectraLink 8002 Dual Charger Bundle - with power supply for Australia/New Zealand. Includes 1x 8002 Wireless Telephone, 2x Battery Pack, 1x Dual Charger, 1x Power Supply	EA	HARDWARE	0.1	$415.00	$373.50
	2200-37202-001		SpectraLink 8002 Wireless Telephone Dual Charger	EA	HARDWARE	0.1	$99.00	$89.10
	2200-37210-001		SpectraLink 8002 Wireless Telephone Battery Pack	EA	HARDWARE	0.1	$50.00	$45.00
	2200-37274-001		Power Supply for TGx2xx MOG7xx and SVPxxx - USA, Canada, Mexico, Taiwan, New Zealand, Australia, Continental Europe, UK, Singapore, Hong Kong, India	EA	HARDWARE	0.1	$59.00	$53.10
	2200-37277-001		Power Supply for GCQ100 Quad Charger for USA, Canada, Mexico, Taiwan, Australia, New Zealand, Continental Europe, UK, Singapore, Hong Kong and India.	EA	HARDWARE	0.1	$30.00	$27.00
	2200-37278-020		Power Supply for DCx10x, DCx20x, NCC10x, PTC400 - USA, Canada, Mexico	EA	HARDWARE	0.1	$10.00	$9.00
	2200-40000-001		SoundStation IP 7000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25' (6 meter) Cat5 shielded Ethernet cable. Does not include Brazil. Country Groups: 1, 2, 3, 5, 6, 7, 107.	EA	HARDWARE	0.1	$1,339.00	$1,205.10
	2200-40017-001		Cables (2) for SSIP7000 EX mic kit. Each is 7 feet / 2.1 meters long. Does not include Brazil. Country groups: 1, 2, 3, 5, 6, 7.	EA	HARDWARE	0.1	$30.00	$27.00
	2200-40017-003		Cables (2) for SSIP7000 EX mic kit. Each is 25 feet / 7.6 meters long. Does not include Brazil. Country groups: 1, 2, 3, 5, 6, 7.	EA	HARDWARE	0.1	$30.00	$27.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-40040-001		Extension (EX) microphones for SoundStation IP7000. Includes two EX mics and two 7 foot/2.3 meter cables. Does not include Brazil. Country Group: 66	EA	HARDWARE	0.1	$309.00	$278.10
	2200-40110-001		Universal Power Supply for SoundStation IP7000. 100-240V, 1.5A, 48V/50W. NA power plug. Power Insertion Cable. Does not include Brazil. Country Group: 1, 6	EA	HARDWARE	0.1	$109.00	$98.10
	2200-40115-001		Console Interconnect Cable for connecting two IP7000 consoles together. Walta to Walta connectors. 25 feet/7.6 meters c-link2 cable. Country groups: 1, 2, 3, 5, 6, 7.	EA	HARDWARE	0.1	$30.00	$27.00
	2200-40115-002		Cable, HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000. (Preferred packaged version of 2457-28978-001 listed in HDX Accessories)	EA	HARDWARE	0	$15.00	$15.00
	2200-41220-001		Cable - Ext. Microphone Cables, 7ft, (2) - SSVTX1000, SoundStation2	EA	HARDWARE	0.1	$30.00	$27.00
	2200-41220-002		Cable - Ext. Microphone Cables, 15ft, (2) - SSVTX1000,SoundStation2	EA	HARDWARE	0.1	$30.00	$27.00
	2200-41220-003		Cable - Ext. Mic Cables, 25ft, round (2) SSVTX. Country Group: 66	EA	HARDWARE	0.1	$30.00	$27.00
	2200-42441-002		Power Supplies for SoundStation2W base and console, 110V. ROHS compliant. Country Groups: 1 & 6	EA	HARDWARE	0.1	$26.00	$23.40
	2200-42740-001		Universal Power Supply for SoundStation IP6000. 100-240V, 0.4A, 48V/19W. NA power plug. Power Insertion Cable. Does not include Brazil. Country Group: 1, 6	EA	HARDWARE	0.1	$109.00	$98.10
	2200-43019-001		Power Adapter, SoundStation2, Nortel/Avaya, Country Group 68	EA	HARDWARE	0.1	$15.00	$13.50
	2200-43228-001		SoundStructure, Logic Port DB25 (M) connector with screw terminals. Country Group: 66	EA	HARDWARE	0.1	$159.00	$143.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-43229-001		OBAM cable (40ft) links multiple SoundStructure units. For all C-series and SR-series. Country Group: 66	EA	HARDWARE	0.1	$129.00	$116.10
	2200-43240-001		Universal Power Supply for SoundStation IP5000. 100-240V, 0.4A, 48V/19W. NA power plug. Power Insertion Cable. Does not include Brazil. Country Group: 1, 6	EA	HARDWARE	0.1	$109.00	$98.10
	2200-44000-001		Polycom Communicator, Model: C100S. USB Speakerphone for Skype. Blue model. English-only retail box. Country Group: 1	EA	HARDWARE	0.1	$139.00	$125.10
	2200-44040-001		Polycom Communicator, Model: C100S. USB Speakerphone for Skype. Grey model. English-only retail box. Country Group: 1	EA	HARDWARE	0.1	$139.00	$125.10
	2200-44140-001		Polycom Communicator, Model: C100. USB Speakerphone for use with Polycom PVX and supported IP Softphone applications. Grey model. Plain white box. Country Group: 1	EA	HARDWARE	0.1	$139.00	$125.10
	2200-44240-001		CX100 Speakerphone for Microsoft Office Communicator 2007, USB. Integrated USB cable, carrying case, Grey. Country Group: 66	EA	HARDWARE	0.1	$135.00	$121.50
	2200-60017-003		Vortex Power Supply, Country Group: 1 & 3	EA	HARDWARE	0.1	$99.00	$89.10
	2200-66282-001		Universal Power Supply for SoundPoint Pro SE-200 and SE-225. 1-pack, 12V, 1A, NA power plug. Country Group: 1 & 6	EA	HARDWARE	0.1	$25.00	$22.50
	2200-76300-100		DMA 7000/2 RMX Dual Server Bundle. Includes redundant application servers, software, and 2 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 2 power cord kits outside US (Maintenance Contract Required)	EA	HARDWARE	0.1	$69,000.00	$62,100.00
	2200-76300-200		DMA 7000/3 RMX Dual Server Bundle. Includes redundant application servers, software, and 3 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 2 power cord kits outside US (Maintenance Contract Required)	EA	HARDWARE	0.1	$89,000.00	$80,100.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-76300-300		DMA 7000/2 RMX Single Server Bundle. Includes single application server, software, and 2 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 1 power cord kit outside US(Maintenance Contract Required)	EA	HARDWARE	0.1	$50,000.00	$45,000.00
	2200-76300-400		DMA 7000/3 RMX Single Server Bundle. Includes single application server, software, and 3 RMX 2000/4000 licenses. Does NOT include the actual RMX systems. Requires 1 power cord kit for outside US (Maintenance Contract Required)	EA	HARDWARE	0.1	$70,000.00	$63,000.00
	2200-77120-100		Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition includes appliance and related software. Allows unlimited Video On Demand to 2000 unicast sessions. (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$40,000.00	$36,000.00
	2200-77120-200		Polycom Video Media Center (VMC) - Standard Edition includes appliance and related software. Allows Live Broadcasting and Video on Demand. (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$75,000.00	$67,500.00
	2200-77120-300		Polycom Video Media Center (VMC) - Enterprise Edition includes appliance and related software. Standard Edition plus ability to add (per additional license/cost) multi domains and fail-over servers (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$145,000.00	$130,500.00
	2200-77200-100		Polycom Video Edge (PVE) Appliance Supports WMS RTSP, HTTP for Live Multicast/VOD Unicast; H.264 (Flash & MPEG-4) HTTP Progressive Download. Includes software, license and 750 GB Storage. (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$12,500.00	$11,250.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-77521-000		Converged Management Application (CMA 4000) + 200 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	EA	HARDWARE	0.1	$21,000.00	$18,900.00
	2200-77522-000		Converged Management Application (CMA 4000) + 400 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	EA	HARDWARE	0.1	$41,500.00	$37,350.00
	2200-77523-000		CMA 4000 + 100 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Management; automatic software update and provisioning and support for CMA Client. (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,000.00	$13,500.00
	2200-77530-000		Converged Management Application (CMA 5000) + 500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	EA	HARDWARE	0.1	$52,000.00	$46,800.00
	2200-77531-000		Converged Management Application (CMA 5000) + 1000 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; auto software update, provisioning, support for CMAD. (Maintenance Contract Required)	EA	HARDWARE	0.1	$88,000.00	$79,200.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-77532-000		Converged Management Application (CMA 5000) + 2500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	EA	HARDWARE	0.1	$155,000.00	$139,500.00
	2200-77533-000		Converged Management Application Appliance (CMA 5000) + 5000 Devices with Gatekeeper, Conference Monitoring, all Scheduling options, scheduled , automatic provisioning , software update, redundant appliance. (Maintenance Contract Required)	EA	HARDWARE	0.1	$284,000.00	$255,600.00
	2200-77534-000		Redundant Appliance and license for any CMA 5000 solution up to 5000 licenses. License for redundant solution included. CMA 5000 Redundant appliance cannot be used with CMA 4000.	EA	HARDWARE	0.1	$31,000.00	$27,900.00
	2200-78400-000		Polycom Recording Studio (PRS) includes Hardware Appliance, Pelican Case, ability to switch between 6 video & 3 audio feeds, encoder for live and recorded streams and related software (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$19,900.00	$17,910.00
	2200-78600-100		Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates. Polycom Digital Signage Players required/not included (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$42,000.00	$37,800.00
	2200-78600-500		Polycom Digital Signage (PDS) Player Appliance includes appliance with 250 GB harrd drive, software, license and DVI splitter cable (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$2,900.00	$2,610.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2200-80099-001		Vortex EF-IR11 Infra-Red Remote Control for use with EF2280, EF2241, EF2201, 2211 and EF2210.	EA	HARDWARE	0.1	$359.00	$323.10
	2200-80125-001		Vortex Ethernet Interface including 3' RS232 cable, external power supply, instructional manual, and Vortex CD. Approved for Country Group 1.	EA	HARDWARE	0.1	$389.00	$350.10
	2200-82000-001		Dual RS232, Ethernet Interface, Vortex, Country Code: 1	EA	HARDWARE	0.1	$599.00	$539.10
	2200-82201-001		Vortex EF2201 Phone Add - Includes power supply, user manual, software, Cat 5 cable 15' telco cable. Country Groups: 1 & 6 excludes Mexico.	EA	HARDWARE	0.1	$1,029.00	$926.10
	2200-82210-001		Vortex EF2210 Single-channel AEC / Noise canceller. - Includes power supply, user manual, software, Cat 5 cable. Approved for North America, Taiwan.	EA	HARDWARE	0.1	$2,059.00	$1,853.10
	2200-82211-001		Vortex EF2211 Single-channel AEC with built-in phone add - Includes power supply, user manual, software, Cat 5 cable, 15' telco cable. Country Groups: 1 & 6 excludes Mexico.	EA	HARDWARE	0.1	$2,779.00	$2,501.10
	2201-52556-001		HDX remote control for use with HDX Series codecs, English version	EA	HARDWARE	0.1	$212.00	$190.80
	2201-52556-107		HDX remote control for use with HDX Series codecs, French version	EA	HARDWARE	0.1	$212.00	$190.80
	2201-52556-115		HDX remote control for use with HDX Series codecs, Spanish version	EA	HARDWARE	0.1	$212.00	$190.80
	2201-76390-005		DMA 7000 Power Cord Kit for UK, Hong Kong, Macao Island, Israel. Order 1 per DMA node	EA	HARDWARE	0	$0.00	$0.00
	2201-76390-006		DMA 7000 Power Cord Kit for Germany, Norway, Sweden, France, Thailand, Korea, France. Order 1 per DMA node	EA	HARDWARE	0	$0.00	$0.00
	2201-76390-007		DMA 7000 Power Cord Kit for Australia, New Zealand. Order 1 per DMA node	EA	HARDWARE	0	$0.00	$0.00
	2201-76390-008		DMA 7000 Power Cord Kit for Switzerland. Order 1 per DMA node	EA	HARDWARE	0	$0.00	$0.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2201-77120-200		Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only) Requires Enterprise Addition on primary server (Maintenance Contract Required) (CC: 1,2,12,79,102)	EA	HARDWARE	0.1	$72,500.00	$65,250.00
	2201-78600-200		Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover. Includes appliance, software and license. Requires Polycom Digital Signage primary appliance (Maintenance Contract Required) (CC: 1,79,102)	EA	HARDWARE	0.1	$21,000.00	$18,900.00
	2215-06446-001		Cord Kit 500D/550D (DEFINITY) - SSPD	EA	HARDWARE	0.1	$10.00	$9.00
	2215-06446-002		Cord Kit 500D/550D (Meridian) - SSPD	EA	HARDWARE	0.1	$10.00	$9.00
	2215-07155-001		Extension (EX) microphones for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7 foot/2.3 meter cables. Country Group: 1, 2, 3, 6, 7	EA	HARDWARE	0.1	$309.00	$278.10
	2215-07766-001		2 12' RCA male to 3.5mm phoenix connectors for interfacing Vortex products to "Vortex-ready" Soundstation VTX 1000 or to Polycom video codecs. White and Black color coded connectors.	EA	HARDWARE	0.1	$26.00	$23.40
	2215-17409-001		External Speaker Integration Kit, SoundStation VTX1000, Country Group: 66	EA	HARDWARE	0.1	$10.00	$9.00
	2215-20260-200		VSX Microphone Array. Contains one Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, and VSX 5000. Includes 30ft/9m cable. Requires software 8.7.1 or better. ROHS compliant	EA	HARDWARE	0.1	$519.00	$467.10
	2215-20523-200		Quad BRI Module for VSX7000s and VSX 7000. Includes four 20ft/6m ISDN cables (with green connectors). ROHS compliant	EA	HARDWARE	0.1	$1,549.00	$1,394.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2215-20730-200		VSX Additional Microphone Array Kit. Contains one Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s and VSX 7000. Includes 10ft/3m cable. Requires software 8.7.1 or better. ROHS compliant	EA	HARDWARE	0.1	$519.00	$467.10
	2215-20780-201		T1/PRI Module for VSX 7000s and VSX 7000. Includes one 20ft/6m PRI cable (with clear connectors). ROHS compliant	EA	HARDWARE	0.1	$3,099.00	$2,789.10
	2215-20949-200		Quad BRI Module for VSX 8000 and VSX7000e Series. Includes four 20ft/6m ISDN cables (with green connectors). ROHS compliant	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	2215-21023-201		T1/PRI Module for VSX 8000 and 7000e series. Includes one 20ft/6m PRI cable (with clear connector). ROHS compliant	EA	HARDWARE	0.1	$3,099.00	$2,789.10
	2215-21359-201		Serial Network Module for VSX 7000s and VSX 7000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately). ROHS compliant	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	2215-21360-201		Serial Network Module for VSX 8000 and 7000e series (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately. ROHS compliant	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	2215-21903-001		VSX/VTX Integration Kit for VSX 8000, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000 and VSX 5000. Includes two VSX/VTX interconnect cables (30ft/9m, 50ft/15m), two VTX/VCVSX interconnect cables (3ft/1m, 10ft/3m) and VTX Software upgrade license.	EA	HARDWARE	0.1	$205.00	$184.50
	2215-21940-200		Quad BRI Module for VSX5000 and VSX 6000A Series. Includes four 20ft/6m ISDN cables (with green connectors). When connected to VSX 6000A, must have VSX software 8.5.3 or higher	EA	HARDWARE	0.1	$1,549.00	$1,394.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2215-21999-001		V500 System Shelf for mounting on flat panel displays.	EA	HARDWARE	0.1	$134.00	$120.60
	2215-22001-001		VSX System Shelf for mounting on flat panel displays. Compatible with VSX 7000s, VSX 7000, VSX 6000, VSX 5000 and ViewStation systems.	EA	HARDWARE	0.1	$153.00	$137.70
	2215-22635-001		Polycom Wall Mount/Display Solution, with LCD wall mount system, shelf for PowerCam/Plus or VSX system, one 32" WXGA 16:9 LCD w/ stereo speakers,NA & Cont Europe power EagleEye HD camera requires shelf 2215-24143-001 (Maintenance Contract Required)	EA	HARDWARE	0.1	$3,999.00	$3,599.10
	2215-22636-001		Polycom Wall Mount/Display Solution, with LCD wall mount system, shelf for PowerCam/Plus or VSX system, two 32" WXGA 16:9 LCDs w/stereo speakers, NA & Cont Europe power cord EagleEye HD camera requires shelf 2215-24143-001 (Maintenance Contract Required)	EA	HARDWARE	0.1	$7,799.00	$7,019.10
	2215-23275-001		HDX 9000 Bracket hardware. Includes bracket ears and screws to convert HDX 9000 series codec for rack mount	EA	HARDWARE	0.1	$27.00	$24.30
	2215-23327-001		HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series. Includes 25ft/7.6M Walta to Walta cable.	EA	HARDWARE	0.1	$519.00	$467.10
	2215-23365-001		Quad BRI Module for HDX 9000 Series. Includes four 20ft/6m ISDN cables (with green connectors).	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	2215-23366-001		Serial Network Module for HDX 9000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB44 adapter. Serial interface cable ordered separately)	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	2215-23367-001		T1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)	EA	HARDWARE	0.1	$3,099.00	$2,789.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2215-23367-002		E1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)	EA	HARDWARE	0.1	$3,099.00	$2,789.10
	2215-23410-001		HDX 9000 hardware kit. Includes vinyl feet and 11 phoenix connectors	EA	HARDWARE	0.1	$85.00	$76.50
	2215-23775-001		VSX Ceiling Microphone Array: Black Spherical Array with 2'/60cm drop cable, Electronics Interface with Mounting Hardware, Wall Plate with 10'/3m cable, 30'/9m & 50'/15m plenum cables. Compatible with VSX only. Requires Software version 8.5.3 or later.	EA	HARDWARE	0.1	$1,239.00	$1,115.10
	2215-24143-001		EagleEye HD, EagleEye View and EagleEye QDX Camera wall/panel/shelf mounting bracket	EA	HARDWARE	0.1	$155.00	$139.50
	2215-24408-001		EagleEye HD mounting bracket tripod mount	EA	HARDWARE	0.1	$26.00	$23.40
	2215-24725-001		Cable kit for HDX 9000 series:HDCI-f to 5xBNC-f+DB9-f, 1' ; DVI-A-m to 5xBNC-f, 1'; Walta to RJ45 socket 18"; S-Video to 2xBNC-m, 1'; Walta to Walta, 7.6m; HDCI-m to HDCI-m, 10m; RJ45 5E, 3.66m; Phoenix to 2xRCA-f, 1'; 2xRCA-m, 25'; RJ11, 12'	EA	HARDWARE	0.1	$499.00	$449.10
	2215-26690-001		Quad BRI Module for HDX Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	2215-26694-001		PRI T1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	EA	HARDWARE	0.1	$3,099.00	$2,789.10
	2215-26695-001		PRI E1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	EA	HARDWARE	0.1	$3,099.00	$2,789.10
	2215-26696-001		V.35 Module for HDX series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)	EA	HARDWARE	0.1	$1,549.00	$1,394.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2215-26941-001		Polycom Media Cart dual display adapter kit. For use on 2583-26914-001 only. Support 2 37"-42" flat panel displays of at least 80" combined width. Kit contains 2 extensions and hardware.	EA	HARDWARE	0.1	$599.00	$539.10
	2215-26942-001		Polycom Media Cart rack mounting kit. Used with 2583-26914-001 to add rack mount capabilities to the inside shelves. Kit contains 6 3u rack adapters.	EA	HARDWARE	0.1	$99.00	$89.10
	2215-28283-001		Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.	EA	HARDWARE	0.1	$205.00	$184.50
	2215-28454-001		Privacy cover for the EagleEye HD camera. Has the VC2 logo on the front when in the privacy position. Warranty not available for this item.	EA	HARDWARE	0.1	$19.00	$17.10
	2215-28765-001		EagleEye 1080 Camera wall/panel/shelf mounting bracket	EA	HARDWARE	0.1	$155.00	$139.50
	2215-29667-001		High Definition Document Camera (ELMO P30S) for TPX HD 306M. Available in NA, EU, Hong Kong, Singapore and India.	EA	HARDWARE	0.1	$10,999.00	$9,899.10
	2215-29754-001		TPX 50' extension kit. Hardware to optionally extend connections between M table hardware and credenza. Not for microphones. Suitable for NA, CALA, EMEA	EA	HARDWARE	0.1	$3,499.00	$3,149.10
	2215-30043-001		EagleEye View Main Camera, Compatible with HDX Series HDCI inputs. Microphones active only on HDCI input 1 and without Clink2 connection. Includes 3m cable.	EA	HARDWARE	0.1	$1,999.00	$1,799.10
	2215-50185-200		PowerCam Plus Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/3m cable. ROHS compliant	EA	HARDWARE	0.1	$3,099.00	$2,789.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2215-61692-001		Advanced Infrared Remote Control (w/ dual call/hang-up buttons), Rev 2 - English. RoHS compliant	EA	HARDWARE	0.1	$102.00	$91.80
	2215-61692-107		VSX Advanced Infrared Remote Control - French (with split call/hang up buttons). Compatible with all VSX systems. Requires software release v7.5 or higher.	EA	HARDWARE	0.1	$99.00	$89.10
	2215-61692-115		Advanced Infrared Remote Control (w/ dual call/hang-up buttons), Rev 2 - Spanish. RoHS compliant	EA	HARDWARE	0.1	$99.00	$89.10
	2215-61737-001		V Series Simple Infrared Remote Control - English. ROHS compliant	EA	HARDWARE	0.1	$102.00	$91.80
	2215-76310-000		DMA 7000 Core System. Includes redundant application servers and software. Requires bridge license packs and bridges, which are sold separately (Maintenance Contract Required)	EA	HARDWARE	0.1	$29,000.00	$26,100.00
	2215-76310-001		DMA 7000 Single-Server Core System. Includes single application server with redundant components, and software. Requires bridge license packs and bridges, which are sold separately. Requires a single-server country kit. (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,000.00	$9,000.00
	2215-76310-002		DMA 7000 Single-Server Upgrade. Provides hardware and licensing to convert a single-server sytem into a dual-server system. Requires a single-server country kit. (Maintenance Contract Required)	EA	HARDWARE	0.1	$25,000.00	$22,500.00
	2215-80031-001		SoundStructure Accessory Kit. Contains twelve (12) Phoenix-type screw-terminal connectors for use with all models. Country Group: 66	EA	HARDWARE	0.1	$64.00	$57.60
	2215-80133-001		Table Microphone kit. Includes 4 boundary microphones and cables, 100' speaker cable, 4 RCA to phoenix cables, installation guides, mounting brackets and accessories.	EA	HARDWARE	0.1	$1,749.00	$1,574.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2215-80134-001		Ceiling Microphone kit. Includes 4 ceiling microphones and cables, 100' speaker cable, 4 RCA to phoenix cables, installation guides, mounting brackets and accessories.	EA	HARDWARE	0.1	$1,749.00	$1,574.10
	2230-09886-001		OTX 300 - (3) 65" LCD displays, StereoSurround, conf. table, (3) ceiling mic, (3) HD cameras, touch-panel control, (3) 21.5" content displays, 6/10 person capacity. Chairs not incl. NORAM only (Maintenance Contract Required)	EA	HARDWARE	0.1	$289,999.00	$260,999.10
	2230-10022-001		Bundle: Vortex EF2241 and SoundStation VTX 1000 (w/o EX microphones and subwoofer). Country Groups: 1 & 6 excludes Mexico. Only Qualified Registered Resellers may purchase Installed Voice products and systems.	EA	HARDWARE	0.1	$4,379.00	$3,941.10
	2230-10023-001		Bundle: Vortex EF2280 and SoundStation VTX 1000 (w/o EX microphones and subwoofer) North America. Only qualified registered resellers may purchase installed voice products and systems.	EA	HARDWARE	0.1	$4,999.00	$4,499.10
	2230-10024-001		Quick Install Pack 1: Vortex EF2241, Soundstation VTX 1000 (w/o EX mics and subwfer). 4 boundary mics, 2 2'x2' ceiling tile speakers, and cables. Ctry Grps: 1 & 6 excludes Mexico. Only Qualified Registered Resellers may purchase Installed Voice prods.	EA	HARDWARE	0.1	$7,209.00	$6,488.10
	2230-10025-001		Quick Install Pack 2: Vortex EF2241, SoundStation VTX 1000 (w/o EX mics and subwoofer), 4 boundary mics, 2 7" can loudspeakers, and cables. Ctry Groups: 1 & 6 excludes Mexico. Only Qualified Registered Resellers may purchase Installed Voice products.	EA	HARDWARE	0.1	$7,209.00	$6,488.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2230-10026-001		Quick Install Pack 3: Vortex EF2241, SoundStation VTX 1000 (w/o EX mics and subwfr), 4 ceiling mics, 2 2'x2' ceiling tile speakers, and cables. Cntry Grps: 1 & 6 excludes Mexico. Only Qualified Registered Resellers may purchase Installed Voice products.	EA	HARDWARE	0.1	$7,209.00	$6,488.10
	2230-10027-001		Quick Install Pack 4: Vortex EF2241, SoundStation VTX 1000 (w/o EX mics and subwoofer), 4 ceiling mics, 2 7" can speakers, and cables. Country Groups: 1 & 6 excludes Mexico. Only Qualified Registered Resellers may purchase Installed Voice products.	EA	HARDWARE	0.1	$7,209.00	$6,488.10
	2230-12282-001		Vortex EF2280-EF2201 Package System. - Includes EF2280, EF2201, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable. Country Groups: 1 & 6 excludes Mexico.	EA	HARDWARE	0.1	$4,749.00	$4,274.10
	2230-12283-001		Vortex EF2280-EF2241 Package System. - Includes EF2280, EF2241, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable. Country Groups: 1 & 6 excludes Mexico.	EA	HARDWARE	0.1	$6,809.00	$6,128.10
	2230-18064-025		Polycom Teleworker Solution bundle offering incl. VVX 1500 D dual stack business media phone for business-grade desktop video & VBP 200E network appliance(First year maintenance contract required). Country Groups: 1, 15, 32, 47, 53, 78, 79, 90.	EA	HARDWARE	0.1	$1,999.00	$1,799.10
	2230-27885-001		HDX 7000 2nd monitor kit for component displays, includes SW option and 12' DVI m to 3xRCA m cable. PAL countries requires 2.5 or later software. This software option is included with HDX 2.6 release and later.	EA	HARDWARE	0.1	$729.00	$656.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2230-27886-001		HDX 7000 2nd monitor kit for VGA displays, includes SW option and 3m DVI m to VGA m cable. Required for PAL countries using software 2.0.x. This software option is included with HDX 2.6 release and later.	EA	HARDWARE	0.1	$729.00	$656.10
	2230-29609-001		TPX HD 306M - (3) 60" plasma displays, StereoSurround, Applewd conf. table, (3) ceiling mic, (3) HD cameras, touch-panel control, (3) 15" content displays, 6 person capacity. Chairs sold sep. NORAM only (Maintenance Contract Required)	EA	HARDWARE	0.1	$249,999.00	$224,999.10
	2230-29618-001		RPX HD 204M - 2 seamless video displays. Seating for 4 on video. Must order rear wall graphics. Chairs sold sep. Not to be used in CA, OR, WA, Chicago or NYC. Country kit included. NORAM Only (Maintenance Contract Required)	EA	HARDWARE	0.1	$299,999.00	$269,999.10
	2230-29619-001		RPX HD 208M - 2 seamless video displays, conf. table + 1 row. Seating for 8 on video. Must order rear wall graphics. Not to be used in CA, OR, WA, Chicago or NYC. Country kit incl. Chairs sold sep. NORAM Only (Maintenance Contract Required)	EA	HARDWARE	0.1	$336,999.00	$303,299.10
	2230-29621-001		RPX HD 210M - 2 seamless video displays, conf. table + 1 row. Seating for 10 on video. Must order rear wall graphics. Not to be used in CA, OR, WA Chicago or NYC. Country kit included. Chairs sold sep. NORAM Only (Maintenance Contract Required)	EA	HARDWARE	0.1	$346,999.00	$312,299.10
	2230-29623-001		RPX HD 218M - 2 seamless video displays, conf. table + 2 rows. Seating for 18 on video. Must order rear wall graphics. Country kit incl. Chairs sold sep. Not to be used in CA, OR, WA, Chicago or NYC. NORAM Only (Maintenance Contract Required)	EA	HARDWARE	0.1	$429,999.00	$386,999.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2230-29624-001		RPX HD 408M - 4 seamless video displays, conf. table Seating for 8 on video. Must order rear wall graphics. Country kit included. Chairs sold sep. Not to be used in CA, OR, WA, Chicago or NYC. NORAM Only (Maintenance Contract Required)	EA	HARDWARE	0.1	$599,999.00	$539,999.10
	2230-29626-001		RPX HD 418M - 4 seamless video displays, conf. table + 1 row. Seating for 18 on video. Must order rear wall graphics. Country kit included. Chairs sold sep. Not to be used in CA, OR, WA, Chicago or NYC. NORAM Only (Mainten ance Contract Required)	EA	HARDWARE	0.1	$665,999.00	$599,399.10
	2230-29627-001		RPX HD 428M - 4 seamless video displays, conf. table + 2 rows. Seats for 28 on video. Must order rear wall graphics. Country kit included. Chairs sold sep. Not to be used in CA, OR, WA, Chicago or NYC. NORAM Only (Maintenance Contract Required)	EA	HARDWARE	0.1	$731,999.00	$658,799.10
	2230-29638-001		RPX 204M, 208M - Standard Rear Wall Graphics, blue sky w/clouds. Excludes text, logos and any other custom elements. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$0.00	$0.00
	2230-29638-002		RPX 204M, 208M - Enhanced Rear Wall Graphics. Includes any combination of simple logo, company name, suite location on std. blue sky w/clouds or other backgrd meeting Polycom Enhanced design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$7,499.00	$6,749.10
	2230-29638-003		RPX 204M, 208M - Premium Rear Wall Graphics. Optionally includes any combination of new custom background, complex company logo, complex artwork, or complex text meeting Polycom Premium design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$14,999.00	$13,499.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2230-29639-001		RPX 210M - Standard Rear Wall Graphics, blue sky w/clouds. Excludes text, logos and any other custom elements. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$0.00	$0.00
	2230-29639-002		RPX 210M - Enhanced Rear Wall Graphics. Includes any combination of simple logo, company name, suite location on std. blue sky w/clouds or other backgrd meeting Polycom Enhanced design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$7,499.00	$6,749.10
	2230-29639-003		RPX 210M - Premium Rear Wall Graphics. Optionally includes any combination of new custom background, complex company logo, complex artwork, or complex text meeting Polycom Premium design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$14,999.00	$13,499.10
	2230-29641-001		RPX 218M - Standard Rear Wall Graphics, blue sky w/clouds. Excludes text, logos and any other custom elements. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$0.00	$0.00
	2230-29641-002		RPX 218M - Enhanced Rear Wall Graphics. Includes any combination of simple logo, company name, suite location on std. blue sky w/clouds or other backgrd meeting Polycom Enhanced design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$7,499.00	$6,749.10
	2230-29641-003		RPX 218M - Premium Rear Wall Graphics. Optionally includes any combination of new custom background, complex company logo, complex artwork, or complex text meeting Polycom Premium design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$14,999.00	$13,499.10
	2230-29642-001		RPX 408M - Standard Rear Wall Graphics, blue sky w/clouds. Excludes text, logos and any other custom elements. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$0.00	$0.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2230-29642-002		RPX 408M - Enhanced Rear Wall Graphics. Includes any combination of simple company logo, company name, suite location, backgrd color, std clouds or solid backgrd meeting Polycom design specifications. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$7,499.00	$6,749.10
	2230-29642-003		RPX 408M - Premium Rear Wall Graphics. Optionally includes any combination of new custom background, complex company logo, complex artwork, or complex text meeting Polycom Premium design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$14,999.00	$13,499.10
	2230-29643-001		RPX 418M, 428M Standard Rear Wall Graphics, blue sky w/clouds. Excludes text, logos and any other custom elements. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$0.00	$0.00
	2230-29643-002		RPX 418M, 428M - Enhanced Rear Wall Graphics. Includes any combination of simple logo, company name, suite location on std. blue sky w/clouds or other backgrd meeting Polycom Enhanced design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$7,499.00	$6,749.10
	2230-29643-003		RPX 418M, 428M - Premium Rear Wall Graphics. Optionally includes any combination of new custom background, complex company logo, complex artwork, or complex text meeting Polycom Premium design spec. Must be ordered with RPX Suite.	EA	HARDWARE	0.1	$14,999.00	$13,499.10
	2230-40300-001		SoundStation IP 7000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 1.5A, 48V/50W; NA power plug; 25 ft/6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil. Country Groups: 1, 6	EA	HARDWARE	0.1	$1,449.00	$1,304.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2230-40500-001		SoundStation IP7000 multi-unit connectivity kit. For large room coverage. Includes two IP7000 consoles, multi-interface module with universal power supply, console interconnect cable. Does not include Brazil. Country groups: 1, 6.	EA	HARDWARE	0.1	$2,989.00	$2,690.10
	2230-40600-025		SoundStation IP 7000 conference phone with 15¿ (5 meter) C-link cable for connection to HDX video systems. Also includes 25' (8 meter) Cat5 shielded Ethernet cable. Does not include Brazil. Country Groups: 1, 2, 3, 5, 6, 7	EA	HARDWARE	0.1	$1,339.00	$1,205.10
	2230-78400-100		Polycom Recording Studio (PRS) Spare Cable Kit - AV Adapter Input Cable, VGA/DVI to DVI Input, DVI Out, XLR M/F, Audio Adpater, VGA, DVI-I to HD15, USB to Serial (CC: 1,79,102)	EA	HARDWARE	0.1	$300.00	$270.00
	2230-78600-100		Polycom Digital Signage (PDS) Spare Cable Kit includes DV-X to DVI-1 / DVI-2 cable, DV-X to VGA-1 / VGA-2 cable, DVI-I to HD15 adapter. (CC: 1,79,102)	EA	HARDWARE	0	$300.00	$300.00
	2301-03433-001		Avaya DCP Wall Module Connector	EA	HARDWARE	0.1	$159.00	$143.10
	2305-06415-601		Interface Module,SoundStation2, Avaya, u-Law	EA	HARDWARE	0.1	$269.00	$242.10
	2305-16375-001		SoundStation2 Avaya 2490 conference phone for Avaya Definity PBX systems, expandable. 110 V *4, Country Group: 68Country Group: 68	EA	HARDWARE	0.1	$1,089.00	$980.10
	2310-37233-001		Black nylon holster with integrated, swiveling, ruggedized clip and Velcro top closure for all SpectraLink models.	EA	HARDWARE	0.1	$40.00	$36.00
	2457-00448-001		Replacement Phone Cable. RJ11, 7ft. For VoiceStation, SoundStation, SoundStation Premier, SS2. Country Group: 66	EA	HARDWARE	0.1	$9.00	$8.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2457-00449-001		8 Wire Console Cable, RJ-45, 21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable. Country Group: 2	EA	HARDWARE	0.1	$30.00	$27.00
	2457-04499-002		Cable - Telephone Cable (blue)	EA	HARDWARE	0.1	$7.00	$6.30
	2457-04499-003		Cable - Telephone Cable (yellow)	EA	HARDWARE	0.1	$7.00	$6.30
	2457-04499-004		Cable - Telephone Cable (green)	EA	HARDWARE	0.1	$7.00	$6.30
	2457-04931-004		Security Kit (KA - Keyed Alike) , SoundStation 2, VTX1000 and SoundStation IP. Includes cable, lock/key, hardware, instructions. Country Group 66.	EA	HARDWARE	0.1	$51.00	$45.90
	2457-06223-001		Cable, Telco, 2 Conductor, Gray (SPRO 3.0) (for SE-220 & SE-225)	EA	HARDWARE	0.1	$7.00	$6.30
	2457-06224-001		Cable, Telco, 4 Conductor, Black (SPRO 3.0) (for SE-220 & SE-225)	EA	HARDWARE	0.1	$7.00	$6.30
	2457-07690-001		Cable - Power Supply to Console Cable, 21ft - SSVTX Note: For Use with VTX 1000 Systems ONLY.	EA	HARDWARE	0.1	$30.00	$27.00
	2457-07690-002		Cable - Power Supply to Console Cable, 50ft - SSVTX Note: For Use with VTX 1000 Systems ONLY. Country Code 66	EA	HARDWARE	0.1	$41.00	$36.90
	2457-08343-001		CABLE - LAN wall jack cable: RJ-45 to RJ-45, orange connector, 12'	EA	HARDWARE	0.1	$19.00	$17.10
	2457-08674-002		CABLE - Triple RCA with S-Video cable, 6'	EA	HARDWARE	0.1	$40.00	$36.00
	2457-10029-200		CABLE - 50' Control Cable for Sony D30/D31 PTZ on systems with DB9 control input connector to 8-pin DIN	EA	HARDWARE	0.1	$30.00	$27.00
	2457-10609-200		Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS	EA	HARDWARE	0.1	$195.00	$175.50
	2457-10610-200		Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS	EA	HARDWARE	0.1	$195.00	$175.50
	2457-17625-001		OBAM cable (12") links multiple SoundStructure units. For all C-series and SR-series. Country Group: 66	EA	HARDWARE	0.1	$17.00	$15.30

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2457-20910-231		CABLE - VSX Conference link cable, 30', used from the codec to the first device on the table, has ferrite, RoHS	EA	HARDWARE	0.1	$71.00	$63.90
	2457-20910-251		CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite, RoHS	EA	HARDWARE	0.1	$102.00	$91.80
	2457-21263-200		Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M	EA	HARDWARE	0.1	$195.00	$175.50
	2457-21490-200		CABLE Adaptor - Female S-Video to Y/C BNC,1'. ROHS compliant	EA	HARDWARE	0.1	$36.00	$32.40
	2457-21714-200		Cable, VSX 5000, VSX 6000A, VSX 7000S Adapter, 8-pin DIN to DB-9 Serial cable for serial control applications, 25 ft/7.5 m. ROHS compliant	EA	HARDWARE	0.1	$30.00	$27.00
	2457-21930-002		Cable, VSX 8000 and VSX 7000e, Adapter for PowerCam Connector (HD15) to DB9 Serial for camera control of non-PowerCam main camera.	EA	HARDWARE	0.1	$19.00	$17.10
	2457-21978-200		Cable, VSX 8000 to Vortex Audio/Control, 6 ft / 1.8 m	EA	HARDWARE	0.1	$199.00	$179.10
	2457-21996-001		Content cable, VGA-M+2 RCA-M x VGA-M+3.5mm-M Mini-Stereo, 25', connects PC audio (3.5mm) and Video HD15 to audio (2xRCA) and video (HD15)	EA	HARDWARE	0.1	$295.00	$265.50
	2457-23180-003		Cable, EagleEye HD camera cable. HDCI(M) to HDCI(M). 3M. Connects EagleEye HD camera to HDX series codec as main or secondary camera, secondary HDCI input requires camera to use external PS (1465-52733-040).	EA	HARDWARE	0.1	$149.00	$134.10
	2457-23180-010		Cable, EagleEye HD camera cable. HDCI(M) to HDCI(M). 10M. Connects EagleEye HD camera to HDX series codec as main or secondary camera, secondary HDCI input requires camera to use external PS (1465-52733-040).	EA	HARDWARE	0.1	$249.00	$224.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2457-23215-001		Cable, HDX microphone array cable. Walta to Walta. 15 ft. Connects HDX microphone to HDX microphone/SoundStation IP7000 or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	EA	HARDWARE	0.1	$29.00	$26.10
	2457-23216-001		Cable, HDX microphone array cable. Walta to Walta. 25 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	EA	HARDWARE	0.1	$49.00	$44.10
	2457-23481-001		Camera adapter. Converts HDCI(M) to Svideo(M) and DB15(M). Use to connect PowerCam Plus camera to HDX codec as primary or secondary camera.	EA	HARDWARE	0.1	$99.00	$89.10
	2457-23486-001		Camera cable. HDCI(M) to Svideo(M) and DB9(M). Connects Vaddio70/100 and Sony VC-C50i (with EZ camera VISCA cable shoe) to HDX series codec as main or secondary camera. 3m	EA	HARDWARE	0.1	$39.00	$35.10
	2457-23492-001		Cable, HDX 9000 adapter for 2 x Phoenix ports to 2 x RCA(F)	EA	HARDWARE	0.1	$27.00	$24.30
	2457-23521-001		Cable, HDX adapter for HDCI port breakout to 5-BNC(F) and DB9(F)	EA	HARDWARE	0.1	$60.00	$54.00
	2457-23533-001		Monitor adapter cable - DVI-A(M) to 5-BNC(F), 1', 305mm. Use to break out DVI from codec (DVI-I connector) to YPbPr for component display device.	EA	HARDWARE	0.1	$99.00	$89.10
	2457-23537-001		Cable, cat5e ethernet cable, 3.66m	EA	HARDWARE	0.1	$11.00	$9.90
	2457-23548-001		Camera cable. HDCI(M) to VGA(F) and Minidin(F). Connects Sony EVI-HD1 camera to HDX series codec as main or secondary camera.	EA	HARDWARE	0.1	$67.00	$60.30
	2457-23549-001		Camera cable. HDCI(M) to Svideo(M) and Minidin(M). Connects Sony D30,D10,D70,D100,BRC300 and Elmo PTC100 cameras to HDX series codec as main or secondary camera. 3m	EA	HARDWARE	0.1	$58.00	$52.20

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2457-23574-001		CLINK2 Crossover cable, 18-inches, shielded, plenum-rated, special length for HDX link to SoundStructure in same rack. Country Group: 66	EA	HARDWARE	0.1	$30.00	$27.00
	2457-23716-001		Cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs	EA	HARDWARE	0.1	$31.00	$27.90
	2457-23792-001		Monitor cable - DVI-A(M) at codec to VGA(M), 3m. Used to connect DVI from codec (DVI-I connector) to VGA display device input.	EA	HARDWARE	0.1	$99.00	$89.10
	2457-23793-001		Monitor cable - DVI-D(M) to DVI-D(M), 3m. Used to connect DVI from codec (DVI-I connector) to DVI-D display device input.	EA	HARDWARE	0.1	$99.00	$89.10
	2457-23905-001		Monitor cable - DVI-D(M) at codec to HDMI(M) monitor input, 3m. Used to connect DVI from codec (DVI-I connector) to HDMI display device input, digital audio not supported in this cable.	EA	HARDWARE	0.1	$99.00	$89.10
	2457-24701-001		Extended length "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft/1.8m long. Black.	EA	HARDWARE	0.1	$180.00	$162.00
	2457-24701-003		Extended length "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft/1.8m long. White.	EA	HARDWARE	0.1	$180.00	$162.00
	2457-24772-001		HDX main monitor cable. DVI video and dual RCA Audio to RCA component (blacks cables red, blue, green connectors) for component video and dual RCA Audio with white wires and red / white connectors. 3m	EA	HARDWARE	0.1	$99.00	$89.10
	2457-25646-001		Walta (codec side) to RJ-45F Adapter Cable. For connecting HDX Ceiling Microphone Array or other RJ-45 C-Link 2 cable to HDX8000/7000/6000/4000 series codecs.	EA	HARDWARE	0.1	$40.00	$36.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2457-26764-072		Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001	EA	HARDWARE	0.1	$180.00	$162.00
	2457-26765-072		Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003	EA	HARDWARE	0.1	$180.00	$162.00
	2457-28153-001		Cable, EagleEye 1080 camera cable. HDCI(M) to VGA(M) and 8-pin mini-DIN plug(M). 3M. Connects EagleEye 1080 camera to HDX series codec as main or secondary camera.	EA	HARDWARE	0.1	$62.00	$55.80
	2457-28154-001		Cable, EagleEye 1080 camera cable. HDCI(M) to VGA(M) and 8-pin mini-DIN plug(M). 10M. Connects EagleEye 1080 camera to HDX series codec as main or secondary camera.	EA	HARDWARE	0.1	$249.00	$224.10
	2457-28154-050		MAIN/AUX camera cable for EagleEye 1080 HD camera, 50ft/15m. For use with the HDX Series. Requires use of existing Eagle Eye 1080 Camera power supply.	EA	HARDWARE	0.1	$459.00	$413.10
	2457-28154-100		MAIN/AUX camera cable for EagleEye 1080 HD camera, 100ft/30m. For use with the HDX Series. Requires use of existing Eagle Eye 1080 Camera power supply.	EA	HARDWARE	0.1	$599.00	$539.10
	2457-28665-001		People+Content Cable. DVI male to VGA male, with 3.5mm audio m-m, 7.62m (25')	EA	HARDWARE	0.1	$295.00	$265.50
	2457-28808-001		Cable, HDX 6000 display, HDMI to HDMI, .914m, 3'	EA	HARDWARE	0.1	$45.00	$40.50
	2457-28808-002		Cable, HDX 6000 display, HDMI to HDMI, 1.829m, 6'	EA	HARDWARE	0.1	$60.00	$54.00

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	2457-28978-001		Cable, HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000.	EA	HARDWARE	0.1	$40.00	$36.00
	2457-29051-001		Cable, HDX microphone array cable. Walta to Walta. 50 ft. Connects HDX microphone to HDX microphone/SoundStation IP7000 or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	EA	HARDWARE	0.1	$249.00	$224.10
	2457-29759-001		Cable, EagleEye View camera cable. HDCI(M) to HDCI(M) with audio. 10M. Connects EagleEye camera to HDX series codec as main Camera only to HDCI 1. EagleEye View microphones active only with out Clink 2 connection	EA	HARDWARE	0.1	$249.00	$224.10
	2457-30821-001		EagleEye QDX cable 3m, connects EagleEye QDX camera (HDCI) to the QDX main camera input (S-video/DB9)	EA	HARDWARE	0.1	$62.00	$55.80
	2457-30821-002		EagleEye QDX cable 10m, connects EagleEye QDX camera (HDCI) to the QDX main camera input (S-video/DB9)	EA	HARDWARE	0.1	$91.00	$81.90
	2457-50526-200		Breakout box adapter cable for PowerCam	EA	HARDWARE	0.1	$29.00	$26.10
	2457-52688-025		Component video cable. 3 x BNC (M) to 3 x BNC (M), 25 ft.	EA	HARDWARE	0.1	$99.00	$89.10
	2457-52698-012		Monitor cable, Male DVI to 3 male RCA connectors (red, blue, green both ends`), 12 feet long.	EA	HARDWARE	0.1	$50.00	$45.00
	2583-22563-001		VBP 5300-E10 Firewall/ NAT traversal unit for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 10meg select power cord. (Maintenance Contract Required)	EA	HARDWARE	0.1	$7,500.00	$6,750.00

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	2583-22563-002		VBP 5300-E25 Firewall/ NAT traversal unit for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 25meg select power cord per region (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,750.00	$9,675.00
	2583-23540-001		VBP 5300-ST10 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, 1 x 10/100 Ethernet with capacity of 10meg-select power cord (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,950.00	$11,655.00
	2583-23540-002		VBP 5300-ST25 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, 1 x 10/100 Ethernet with capacity of 25meg select power cord (Maintenance Contract Required)	EA	HARDWARE	0.1	$17,750.00	$15,975.00
	2583-23542-001		VBP 6400-E85 Firewall/NAT traversal unit for large enterprises. The 6400LF2 chassis includes 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, with a video throughput of 85Mbps. Select power cord (Maintenance Contract Required)	EA	HARDWARE	0.1	$44,250.00	$39,825.00
	2583-23542-004		VBP 6400-ST85 Firewall/NAT traversal unit with H.460 support for large ent, 6400LF2 chassis- 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, with a video throughput of 85Mbps-Select power cord (Maintenance Contract Required)	EA	HARDWARE	0.1	$67,000.00	$60,300.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	2583-26914-001		Polycom Media Cart w/universal display mnt for 1 x 37"-60" flat panel,3-shelves,5" casters,adjustable monitor height, locking translucent front door, secure back panel, integrated cable mgnt. Order camera mnt, dual display mounts, rack mount separately	EA	HARDWARE	0.1	$1,899.00	$1,709.10
	2583-62562-001		VBP 4350-E3 Firewall/ NAT traversal unit for Sm to Md. enterprises 4 port 10/100 Ethernet switch,integrated T1 CSU/DSU WAN interface or 1x10/100 Ethernet WAN interface with capacity of 3meg of traffic-Select the power cord (Maintenance Contract Required)	EA	HARDWARE	0.1	$2,100.00	$1,890.00
	2583-62565-001		VBP 200EW Firewall/ NAT traversal unit for small office/home office- 4 port 10/100 Ethernet switch, 10/100 Ethernet WAN interface, 802.11 B/G wireless access point with capacity of 1meg of traffic-Select the power cord (Maintenance Contract Required)	EA	HARDWARE	0.1	$1,500.00	$1,350.00
	2583-62565-002		VBP 200E - Firewall/ NAT traversal unit for small office/home office CC: 1,4,15,32,47,48, 53,78,79 (Maintenance Contract Required)	EA	HARDWARE	0.1	$1,399.00	$1,259.10
	2624-10770-001		Camera - ELMO EV-2000 Visual Presenter Document Camera	EA	HARDWARE	0.1	$2,599.00	$2,339.10
	2675-52709-001		Caster kit for packaged solutions, VSX & HDX Exec Collection Stands (with latching front door, and single display only) and the Polycom HDX Media Centers, single and dual displays. Set of 4, 2 locking for use in front, 4".	EA	HARDWARE	0.1	$256.00	$230.40
	2676-66225-002		Interface Mod, 2-Line, w/cord (Also for SE-220 & SE-225)	EA	HARDWARE	0.1	$15.00	$13.50
	2710-07860-005		Ship kit (Box, Inserts, Handle) , SoundStation2, 5pk	EA	HARDWARE	0	$78.00	$78.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4864-05085-001		Implementing IP Networks for H.323 Videoconferencing(3days) Priced per student at PLC. Req:VideoOver IP/Experience with LAN/WAN, H.323 videoconferencing systems, and ISDN videoconferencing standards.	EA	SERVICE	0	$2,050.00	$2,050.00
	4864-05086-002		Implementing IP Networks for H.323 Videoconferencing(3days) on-site.Max. 8 students. Req:VideoOver IP/Experience with LAN/WAN, H.323 videoconferencing systems, and ISDN videoconferencing standards.	EA	SERVICE	0	$14,425.00	$14,425.00
	4864-05088-001		SIP Protocols and Networks for Video and Voice(2days)priced per person at PLC. Req:VideoOver IP/Experience with LAN/WAN, Implementing IP Networks	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-05089-002		SIP Protocols and Networks for Video and Voice(2days)on-site at customer location, priced for up to 8 persons max. includes travel & exp of instructor. Req:VideoOver IP/Experience with LAN/WAN, Implementing IP Networks	EA	SERVICE	0	$11,075.00	$11,075.00
	4864-06970-001		Global Management System training priced per student at PLC (1 day). Requires prior participation in a videoconference call and knowledge of videoconferencing systems.	EA	SERVICE	0	$725.00	$725.00
	4864-07003-001		TRG, VoicePlus Technical Training, 2 Days held at Polycom. Priced per student. Prerequisite: Prior attendance in MGC Technical Maint. or MGC Operation & Engineering course.	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-07004-002		TRG, VoicePlus Technical Training 2Days held on-site.Max. 8 Students. Prerequisite: Prior attendance in MGC Technical Maint. Or MGC Operation & Engineering Course	EA	SERVICE	0	$11,075.00	$11,075.00

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	4864-07006-001		MGCGateway/Gatekeeper (1Day)Held at Polycom, priced per person. Req: Prior attendance of the 5-Day MGCTechMaint. course, Familiarity with Telephony Knowledge of Windows.	EA	SERVICE	0	$725.00	$725.00
	4864-07006-002		MGCGateway/Gatekeeper (1Day)Delivered on-site at customer location, priced for up to 8 persons max. Req: Prior attendance of the 5-Day MGC Tech Maint course, Familiarity with Telephony. Knowledge of Windows.	EA	SERVICE	0	$5,675.00	$5,675.00
	4864-07007-001		WebCommander Technical Training(2Days)Held at Polycom, priced per person. Req: Prior attendance in MGC System Admin or MGCTechMaint. Familiarity with electronic equip. Knowledge of Windows.	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-07007-003		WebCommander System Admin Training(1Day)Held at Polycom, priced per person. Req: Prior attendance in MGC System Admin or MGCTechMaint. Familiarity with electronic equip. Knowledge of Windows.	EA	SERVICE	0	$725.00	$725.00
	4864-07008-002		WebCommander Technical Training(2Days)Delivered On-Site at customer location, priced for up to 8 persons max. Req: Prior attendance in MGC System Admin or MGCTechMaint. Familiarity with electronic equip. Knowledge of Windows.	EA	SERVICE	0	$11,075.00	$11,075.00
	4864-07009-001		Polycom MGC IVR System Admin(1Day)Held at Polycom, priced per person. Req. prior participation in MGC System Admin. Knowledge of electronic equipment, MGC Manager, and MS Windows.	EA	SERVICE	0	$725.00	$725.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4864-07010-005		Credits for 10 Days of Training at PLCM public classes. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.	EA	SERVICE	0	$6,500.00	$6,500.00
	4864-07011-001		MGC Advanced Technical Training (10 days)	EA	SERVICE	0	$6,500.00	$6,500.00
	4864-07015-005		Credits for 15 Days of Training at PLCM public classes. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.	EA	SERVICE	0	$9,200.00	$9,200.00
	4864-07025-005		Credits for 25 Days of Training at PLCM public classes. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.	EA	SERVICE	0	$14,425.00	$14,425.00
	4864-07106-001		RSS 2000 Technical Training (1 day) requires prior attendance in MGC or VSX Technical Training	EA	SERVICE	0	$725.00	$725.00
	4864-07106-002		RSS 2000 Tech Training (1 day) delv'd on-site, priced for up to 8 students plus travel/expenses. Req: prior attendance in MGC or VSX Technical Training	EA	SERVICE	0	$5,675.00	$5,675.00
	4864-07108-001		VBP Technical Training(3 days) priced per person at PLC. Requires Implementing IP Networks for H.323	EA	SERVICE	0	$2,050.00	$2,050.00
	4864-07108-002		VBP Technical Training(3 days) Delivered on-site at customer location,priced for up to 8 persons max. Requires Implementing IP Networks for H.323	EA	SERVICE	0	$14,425.00	$14,425.00
	4864-15085-001		Intro to Videoconferencing (H323) 2 days. Priced per student at Polycom. Beginners Course	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-15087-001		Best Practices for QoS and Security for SIP-based Video Networks(3days)Priced per student at PLC Req:VideoOverIP/Experience with LAN/WAN, IP videoconferencing systems and standards	EA	SERVICE	0	$2,050.00	$2,050.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4864-15087-002		Best Practices for QoS and Security for H.323-based Video Networks(3days)Priced per student at PLC Req:VideoOverIP/Experience with LAN/WAN, H.323 videoconferencing systems and standards	EA	SERVICE	0	$2,050.00	$2,050.00
	4864-17003-001		ReadiMgrSE200/IAMTrg(4Days)Held at Polycom, priced per person. Req:Knowledge of ISDN/IP Networks, Windows, SQL Database. Prior attendance in MGC and VSX TechMaintenance Courses.	EA	SERVICE	0	$2,675.00	$2,675.00
	4864-17003-002		ReadiMgrSE200/IAMTrg(4Days)Delivered on-site at customer location, priced for up to 8 persons max. Req:Knowledge of ISDN/IP Networks, Windows, SQL Database. Prior attendance in MGC and VSX TechMaintenance Courses.	EA	SERVICE	0	$16,475.00	$16,475.00
	4864-17007-001		CMA Technical Training (5 days) Held at Polycom, priced per person.	EA	SERVICE	0	$3,350.00	$3,350.00
	4864-17007-002		CMA Technical Training (5 days) Delivered on-site at customer location,priced for up to 8 persons max.	EA	SERVICE	0	$18,025.00	$18,025.00
	4864-20001-001		RMX 2000 Technical Maintenance (3days) Held at Polycom, priced per person. Req: piro participation in a mulitpoint videoconference call. Implementing IP Networks for H323 video courses recommended. Familiarity with PCs.	EA	SERVICE	0	$2,050.00	$2,050.00
	4864-20001-002		RMX Technical Maintenance w/ ReadiManager Integration (3 days) delv'd on-site, priced for up to 8 students plus travel/expense. Req: prior participation in a multipoint videoconference call. Implementing IP Networks for H323 video courses recommended.	EA	SERVICE	0	$14,425.00	$14,425.00
	4864-20007-001		RMX and CMA System Administration Training (5 days) Held at Polycom, priced per person.	EA	SERVICE	0	$3,350.00	$3,350.00

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	4864-20007-002		RMX and CMA System Administration (5 days) Delivered on-site at customer location,priced for up to 8 persons max.	EA	SERVICE	0	$18,025.00	$18,025.00
	4864-20104-001		RMX Technical Maintenance and Integration Training (4 days) Held at Polycom, priced per person	EA	SERVICE	0	$2,675.00	$2,675.00
	4864-20104-002		RMX Technical Maintenance and Integration Training (4 days) Delivered on-site at customer location,priced for up to 8 persons max.	EA	SERVICE	0	$16,475.00	$16,475.00
	4864-21102-001		DMA Technical Training (2 days) Held at Polycom, priced per person	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-21102-002		DMA Technical Training (2 days) Delivered on-site at customer location,priced for up to 8 persons max.	EA	SERVICE	0	$11,075.00	$11,075.00
	4864-21105-001		RMX and DMA Technical Training (5 days) Held at Polycom, priced per person.	EA	SERVICE	0	$3,350.00	$3,350.00
	4864-21105-002		RMX and DMA Technical Training (5 days) Delivered on-site at customer location,priced for up to 8 persons max.	EA	SERVICE	0	$18,025.00	$18,025.00
	4864-27005-001		HDXTech Maintenance Training(2Days) Held at Polycom, priced per person.	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-27005-002		HDXTech Maintenance Training(2Days) delv'd on-site, priced for up to 8 students plus travel/expense.	EA	SERVICE	0	$11,075.00	$11,075.00
	4864-27007-001		VSX7000TechTrg(2Days)Held at Polycom, priced per person.Req:Knowledge of ISDN/IPNetworks, MS Windows.	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-27007-002		VSXTechTrg(2Days)Delivered on-site at customer location,priced for up to 8 persons max.Travel expenses of instructor included. Req:Knowledge of ISDN/IPNetworks, MS Windows.	EA	SERVICE	0	$11,075.00	$11,075.00
	4864-28001-001		RPX Implmtn & Tech Trng (4days)	EA	SERVICE	0	$2,050.00	$2,050.00
	4864-37001-001		VortexTechTraining(3Days) Held at Polycom, priced per person.	EA	SERVICE	0	$2,050.00	$2,050.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4864-37001-002		VortexTechTraining(3Days) Delivered on-site at customer location,priced for up to 8 persons max.Travel expenses of instructor included.	EA	SERVICE	0	$14,425.00	$14,425.00
	4864-37003-001		SoundPoint IP Phones Training (2 Days) Held at Polycom, priced per person. Req: Technical knowledge of Voice over IP	EA	SERVICE	0	$1,450.00	$1,450.00
	4864-37003-002		SoundPoint IP Phones Training (2 Days) Delivered on-site at customer location, priced for up to 8 persons max. Req: Technical knowledge of Voice over IP	EA	SERVICE	0	$11,075.00	$11,075.00
	4864-57001-001		Kirk KWS600TechTraining(3Days) Held at Polycom, priced per person. Req. basic knowledge of analogue telephony, PBX, and IP networks recommended	EA	SERVICE	0	$2,050.00	$2,050.00
	4864-57005-001		Kirk KWS6000TechTraining(3Days) Held at Polycom, priced per person. Req. basic knowledge of analogue telephony, PBX, and IP networks recommended	EA	SERVICE	0	$2,050.00	$2,050.00
	4864-61112-005		Subscription for hosting online product training on one product line for one year; streaming server supplied by customer	EA	SERVICE	0	$10,000.00	$10,000.00
	4864-61136-005		Subscription for hosting online product training on one product line for three years; streaming server supplied by customer	EA	SERVICE	0	$24,000.00	$24,000.00
	4865-06680-001		Certification fee for Remote Pre-Service Contract Inspection, scheduled at least one week in advance with Polycom support engineer	EA	SERVICE	0	$515.00	$515.00
	4865-06680-003		Pre-Contract Inspection for Network System products	EA	SERVICE	0	$1,545.00	$1,545.00
	4865-07581-001		T&M on-site support for one Video product, priced per incident. Response time subject to engineer availability. Polycom may charge an add'l fee for fixing problems not related to the original incident. Polycom business hours only.	EA	SERVICE	0	$1,905.00	$1,905.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4865-07582-001		T&M on-site support for one Network Systems product, priced per incident. Response time subject to engineer availability. Polycom may charge an add'l fee for fixing problems not related to the original incident. Polycom business hours only.	EA	SERVICE	0	$3,600.00	$3,600.00
	4870-00000-247		Extended 24x7 phone support, One Year, GMS, PathNavigator, WebCommander, and WebOffice. Priced per application as uplift to existing service contract	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00000-347		Extended 24x7 phone support, Three Year, GMS, PathNavigator, WebCommander, and WebOffice. Priced per application unit as uplift to existing service contract	EA	SERVICE	0	$2,600.00	$2,600.00
	4870-00001-001		Remote Installation service for VSX 7000 Series (conducted through scheduled telephone call)	EA	SERVICE	0	$820.00	$820.00
	4870-00001-002		On-site Installation service for VSX 7000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00001-106		Premier, One Year, VSX7000 Series	EA	SERVICE	0	$750.00	$750.00
	4870-00001-108		Premier Plus, One Year, VSX7000 Series	EA	SERVICE	0	$1,150.00	$1,150.00
	4870-00001-136		Premier, Three Year, VSX7000 Series	EA	SERVICE	0	$1,915.00	$1,915.00
	4870-00001-138		Premier Plus, Three Year, VSX7000 Series	EA	SERVICE	0	$2,935.00	$2,935.00
	4870-00001-147		Extended 24x7 phone support, One Year, VSX Series. Priced per VSX unit as uplift to existing service contract	EA	SERVICE	0	$200.00	$200.00
	4870-00001-347		Extended 24x7 phone support, Three Year, VSX Series. Priced per VSX unit as uplift to existing service contract	EA	SERVICE	0	$510.00	$510.00
	4870-00001-801		Service re-activation fee, VSX 7000, for product less than one year out of support coverage	EA	SERVICE	0	$300.00	$300.00
	4870-00001-802		Service re-activation fee, VSX 7000, for product one year or more out of support coverage	EA	SERVICE	0	$600.00	$600.00
	4870-00002-004		On-site Installation service for PathNavigator 25 licenses	EA	SERVICE	0	$3,095.00	$3,095.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00002-007		Implementation Service for PathNavigator 25 licenses. (Requires Web-based remote management enabled for all video endpoints)	EA	SERVICE	0	$6,195.00	$6,195.00
	4870-00002-112		Premier, One Year, PathNavigator 25 licenses	EA	SERVICE	0	$775.00	$775.00
	4870-00002-312		Premier, Three Year, PathNavigator 25 licenses	EA	SERVICE	0	$2,000.00	$2,000.00
	4870-00003-004		On-site Installation service for PathNavigator 100 licenses	EA	SERVICE	0	$3,095.00	$3,095.00
	4870-00003-007		Implementation Service for PathNavigator 100 licenses. (Requires Web-based remote management enabled for all video endpoints)	EA	SERVICE	0	$10,295.00	$10,295.00
	4870-00003-112		Premier, One Year, PathNavigator 100 licenses	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-00003-312		Premier, Three Year, PathNavigator 100 licenses	EA	SERVICE	0	$3,950.00	$3,950.00
	4870-00004-004		On-site Installation service for PathNavigator 500 licenses	EA	SERVICE	0	$3,095.00	$3,095.00
	4870-00004-007		Implementation Service for PathNavigator 500 licenses. (Requires Web-based remote management enabled for all video endpoints)	EA	SERVICE	0	$20,595.00	$20,595.00
	4870-00004-112		Premier, One Year, PathNavigator 500 licenses	EA	SERVICE	0	$3,865.00	$3,865.00
	4870-00004-312		Premier, Three Year, PathNavigator 500 licenses	EA	SERVICE	0	$9,850.00	$9,850.00
	4870-00005-004		On-site Installation service for PathNavigator 3000 licenses	EA	SERVICE	0	$3,095.00	$3,095.00
	4870-00005-007		Implementation Service for PathNavigator 3000 licenses. (Requires Web-based remote management enabled for all video endpoints)	EA	SERVICE	0	$92,695.00	$92,695.00
	4870-00005-112		Premier, One Year, PathNavigator 3000 licenses	EA	SERVICE	0	$7,725.00	$7,725.00
	4870-00005-312		Premier, Three Year, PathNavigator 3000 licenses	EA	SERVICE	0	$19,700.00	$19,700.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00007-004		On-site Installation service for MGC25	EA	SERVICE	0	$2,595.00	$2,595.00
	4870-00007-007		Implementation Service for MGC25	EA	SERVICE	0	$5,395.00	$5,395.00
	4870-00007-247		Extended 24x7 phone support, One Year, MGC-25. Priced per MGC unit as uplift to existing service contract	EA	SERVICE	0	$615.00	$615.00
	4870-00007-347		Extended 24x7 phone support, Three Year, MGC-25. Priced per MGC unit as uplift to existing service contract	EA	SERVICE	0	$1,570.00	$1,570.00
	4870-00008-007		Implementation Service for MGC50	EA	SERVICE	0	$9,295.00	$9,295.00
	4870-00008-247		Extended 24x7 phone support, One Year, MGC-50 and MGC+50. Priced per MGC unit as uplift to existing service contract	EA	SERVICE	0	$1,745.00	$1,745.00
	4870-00008-347		Extended 24x7 phone support, Three Year, MGC-50 and MGC+50. Priced per MGC unit as uplift to existing service contract	EA	SERVICE	0	$4,190.00	$4,190.00
	4870-00009-007		Implementation Service for MGC100	EA	SERVICE	0	$15,495.00	$15,495.00
	4870-00009-247		Extended 24x7 phone support, One Year, MGC-100 and MGC+100. Priced per MGC unit as uplift to existing service contract	EA	SERVICE	0	$3,085.00	$3,085.00
	4870-00009-347		Extended Telephone Support, Three Year, Extended 24x7 phone support, Three Year, MGC-100 and MGC+100. Priced per MGC unit as uplift to existing service contract	EA	SERVICE	0	$7,405.00	$7,405.00
	4870-00010-004		On-site Installation service for WebCommander	EA	SERVICE	0	$2,095.00	$2,095.00
	4870-00010-007		Implementation Service for WebCommander	EA	SERVICE	0	$4,495.00	$4,495.00
	4870-00011-004		On-site Installation service for Zyross	EA	SERVICE	0	$2,095.00	$2,095.00
	4870-00011-112		Premier, One Year, Zyross	EA	SERVICE	0	$1,595.00	$1,595.00
	4870-00011-312		Premier, Three Year, Zyross	EA	SERVICE	0	$4,070.00	$4,070.00
	4870-00025-004		On-site Installation service for Global Management System 25 licenses	EA	SERVICE	0	$2,095.00	$2,095.00
	4870-00025-112		Premier, One Year, Global Management System 5 licenses	EA	SERVICE	0	$185.00	$185.00
	4870-00025-312		Premier, Three Year, Global Management System 5 licenses	EA	SERVICE	0	$470.00	$470.00
	4870-00026-004		On-site Installation service for Global Management System 100 licenses	EA	SERVICE	0	$2,095.00	$2,095.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00026-007		Implementation Service for Global Management System 25 licenses	EA	SERVICE	0	$6,195.00	$6,195.00
	4870-00026-112		Premier, One Year, Global Management System 25 licenses	EA	SERVICE	0	$775.00	$775.00
	4870-00026-312		Premier, Three Year, Global Management System 25 licenses	EA	SERVICE	0	$1,980.00	$1,980.00
	4870-00027-004		On-site Installation service for Global Management System 3000 licenses	EA	SERVICE	0	$2,095.00	$2,095.00
	4870-00027-007		Implementation Service for Global Management System 100 licenses	EA	SERVICE	0	$10,295.00	$10,295.00
	4870-00027-112		Premier, One Year, Global Management System 100 licenses	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-00027-312		Premier, Three Year, Global Management System 100 licenses	EA	SERVICE	0	$3,940.00	$3,940.00
	4870-00028-007		Implementation Service for Global Management System 500 licenses	EA	SERVICE	0	$20,595.00	$20,595.00
	4870-00028-112		Premier, One Year, Global Management System 500 licenses	EA	SERVICE	0	$3,865.00	$3,865.00
	4870-00028-312		Premier, Three Year, Global Management System 500 licenses	EA	SERVICE	0	$9,860.00	$9,860.00
	4870-00029-007		Implementation Service for Global Management System 3000 licenses	EA	SERVICE	0	$92,695.00	$92,695.00
	4870-00029-112		Premier, One Year, Global Management System 3000 licenses	EA	SERVICE	0	$7,725.00	$7,725.00
	4870-00029-312		Premier, Three Year, Global Management System 3000 licenses	EA	SERVICE	0	$19,700.00	$19,700.00
	4870-00030-112		Premier, One Year, Vortex EF2201	EA	SERVICE	0	$93.00	$93.00
	4870-00030-312		Premier, Three Year, Vortex EF2201	EA	SERVICE	0	$237.00	$237.00
	4870-00031-112		Premier, One Year, Vortex EF2210	EA	SERVICE	0	$170.00	$170.00
	4870-00031-312		Premier, Three Year, Vortex EF2210	EA	SERVICE	0	$434.00	$434.00
	4870-00032-112		Premier, One Year, Vortex EF2211	EA	SERVICE	0	$170.00	$170.00
	4870-00032-312		Premier, Three Year, Vortex EF2211	EA	SERVICE	0	$434.00	$434.00
	4870-00033-112		Premier, One Year, Vortex EF2241	EA	SERVICE	0	$314.00	$314.00
	4870-00033-312		Premier, Three Year, Vortex EF2241	EA	SERVICE	0	$801.00	$801.00
	4870-00034-112		Premier, One Year, Vortex EF2280	EA	SERVICE	0	$314.00	$314.00
	4870-00034-312		Premier, Three Year, Vortex EF2280	EA	SERVICE	0	$801.00	$801.00
	4870-00035-112		Premier, One Year, Vortex EF2280 and EF2201 product bundle	EA	SERVICE	0	$402.00	$402.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00035-312		Premier, Three Year, Vortex EF2280 and EF2201 product bundle	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00036-112		Premier, One Year, Vortex EF2280 and EF2241 product bundle	EA	SERVICE	0	$608.00	$608.00
	4870-00036-312		Premier, Three Year, Vortex EF2280 and EF2241 product bundle	EA	SERVICE	0	$1,550.00	$1,550.00
	4870-00038-112		Premier 1Yr, ViewStation Executive Coll,Single 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	EA	SERVICE	0	$2,500.00	$2,500.00
	4870-00038-114		Premier+, 1Yr, ViewStation Executive Coll, Single 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$4,540.00	$4,540.00
	4870-00038-115		Premier+ 2 Day,1Yr,ViewStation Executive Coll,Single 50in.Plasma Monitor,Next Business Day Parts & Labor,Phone Support During Business Hrs,SW Updates&Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$2,605.00	$2,605.00
	4870-00040-112		Premier, One Year for VoiceStation 100, 300, 500 models; SoundPoint Pro SE-220 and SE-225; SoundStation 2 and 2W	EA	SERVICE	0	$24.00	$24.00
	4870-00040-312		Premier, Three Year for VoiceStation 100, 300, 500 models; SoundPoint Pro SE-220 and SE-225; SoundStation 2 and 2W	EA	SERVICE	0	$61.00	$61.00
	4870-00042-112		Premier, One Year, VTX 1000	EA	SERVICE	0	$102.00	$102.00
	4870-00042-312		Premier, Three Year, VTX 1000	EA	SERVICE	0	$260.00	$260.00
	4870-00043-112		Premier, One Year, VTX 1000 Twin pack product bundle	EA	SERVICE	0	$195.00	$195.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00047-112		Premier 1 Yr, ViewStation FX, 4000, Parts shipped premium day of call, phone support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010	EA	SERVICE	0	$1,130.00	$1,130.00
	4870-00047-114		Premier Plus, 1 Yr, ViewStation FX, 4000, Next Business Day Parts & Labor, support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010*	EA	SERVICE	0	$2,055.00	$2,055.00
	4870-00047-115		Premier Plus 2 Day, 1 Yr, ViewStation FX, 4000, 2nd Business Day Parts & Labor, Phone support during Business Hrs, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) Sales End of Life 9-30-2005, EOL-Svc 9-30-2010 *	EA	SERVICE	0	$1,645.00	$1,645.00
	4870-00048-112		Premier1Yr,ViewStationEX,323,MP,512,Parts shipped premium day of call,Phone Support During Bus Hrs,SWUpdates&Upgrades(prices for terms other than1Yr prorated accordingly) End of Life Sales 323, 512, MP 6-30-04, EX 9-30-05, EOL-Svc 6-30-09, EX 9-30-10	EA	SERVICE	0	$820.00	$820.00
	4870-00048-114		PremierPlus,1Yr,ViewStationEX,323,MP,512, Next Bus Day Parts&OnsiteLabor,Phone support during Bus Hrs,Software Updates&upgrades(prices for terms other than1Yr prorated accordingly)End of Life Sales323,512,MP 6-30-04,EX 9-30-05,EOL-Svc 6-30-09,EX 9-30-10 *	EA	SERVICE	0	$1,435.00	$1,435.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00048-115		PremierPlus2Day,1Yr,ViewStationEX,323,MP,512,2nd Bus Day Parts& OnsiteLabor,Phone support during Bus Hrs,SW Updates&Upgrades(prices for terms other than 1Yr prorated accordingly)End of Life Sales323,512,MP 6-30-04,EX 9-30-05,EOL-Svc 6-30-09,EX 9-30-10 *	EA	SERVICE	0	$1,130.00	$1,130.00
	4870-00049-112		Premier1Yr,ViewStation SP128,SP384,128,Parts shipped premium day of call,Phone Support During Business Hrs,Software Updates&Upgrades(prices for terms other than1Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10	EA	SERVICE	0	$515.00	$515.00
	4870-00049-114		Premier+,1Yr,ViewStation SP128,SP384,128,Next Bus Day Parts&On-site Labor,Phone support during Bus Hrs,Software Updates&Upgrades (prices for terms other than1Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05,EOL-Svc 12-31-10 *	EA	SERVICE	0	$775.00	$775.00
	4870-00049-115		Premier+2 Day,1Yr,ViewStationSP128,SP384,128,2nd Bus Day Parts& On-siteLabor,Phone support during Bus Hrs,Software Updates&Upgrades(prices for terms other than1Yr to be prorated accordingly) End of Life Sales VS SP, 128, 384 12-31-05, EOL-Svc 12-31-10 *	EA	SERVICE	0	$620.00	$620.00
	4870-00050-112		Premier 1Yr, ViewStation Executive Coll,Dual 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	EA	SERVICE	0	$3,010.00	$3,010.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00050-114		Premier+, 1Yr, ViewStation Executive Coll, Dual 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$5,470.00	$5,470.00
	4870-00050-115		Premier+ 2 Day,1Yr,ViewStation Executive Coll,Dual 50in.Plasma Monitor,Next Business Day Parts & Labor,Phone Support During Business Hrs,SW Updates&Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$4,380.00	$4,380.00
	4870-00051-112		Premier 1Yr, ViewStation Executive Coll,Dual 61 in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	EA	SERVICE	0	$4,025.00	$4,025.00
	4870-00051-114		Premier+, 1Yr, ViewStation Executive Coll, Dual 61 in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$7,325.00	$7,325.00
	4870-00051-115		Premier+ 2 Day,1Yr,ViewStation Executive Coll,Dual 61 in.Plasma Monitor,Next Business Day Parts & Labor,Phone Support During Business Hrs,SW Updates&Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$5,860.00	$5,860.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00052-112		Premier 1Yr, iPower 9000 Executive Coll,Single 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	EA	SERVICE	0	$2,500.00	$2,500.00
	4870-00052-114		Premier+, 1Yr, iPower 9000 Executive Coll, Single 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$4,540.00	$4,540.00
	4870-00052-115		Premier+ 2 Day,1Yr,iPower 9000 Executive Coll,Single 50in.Plasma Monitor,Next Business Day Parts & Labor,Phone Support During Business Hrs,SW Updates&Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$2,605.00	$2,605.00
	4870-00053-112		Premier 1Yr, iPower 9000 Executive Coll,Dual 50in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	EA	SERVICE	0	$3,010.00	$3,010.00
	4870-00053-114		Premier+, 1Yr, iPower 9000 Executive Coll, Dual 50in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$5,470.00	$5,470.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00053-115		Premier+ 2 Day,1Yr,iPower 9000 Executive Coll,Dual 50in.Plasma Monitor,Next Business Day Parts & Labor,Phone Support During Business Hrs,SW Updates&Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$4,380.00	$4,380.00
	4870-00054-112		Premier 1Yr, iPower 9000 Executive Coll,Dual 61 in.Plasma Monitor,Parts shipped premium day of call, Phone Support During Business Hrs, SW Updates & Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010	EA	SERVICE	0	$4,025.00	$4,025.00
	4870-00054-114		Premier+, 1Yr, iPower 9000 Executive Coll, Dual 61 in.Plasma Monitor, Next Business Day Parts & Labor, Phone Support During Business Hrs, SW Updates&Upgrades (prices for terms other than 1Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$7,325.00	$7,325.00
	4870-00054-115		Premier+ 2 Day,1Yr,iPower 9000 Executive Coll,Dual 61 in.Plasma Monitor,Next Business Day Parts & Labor,Phone Support During Business Hrs,SW Updates&Upgrades (prices for terms other than 1 Yr prorated accordingly) Sales EOL 9-30-2005, EOL-SVC 9-30-2010*	EA	SERVICE	0	$5,860.00	$5,860.00
	4870-00055-112		Premier 1 Yr, iPower 9000 Series, Parts shipped premium day of call, Phone Support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) Sales EOL 9-30-2005, EOL -SVC 9-30-2010	EA	SERVICE	0	$1,130.00	$1,130.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00055-114		Premier Plus, 1 Year, iPower 9000 Series, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly)Sales EOL 9-30-2005, EOL -SVC 9-30-2010*	EA	SERVICE	0	$2,055.00	$2,055.00
	4870-00055-115		Premier Plus 2 Day, 1 Yr, iPower 9000 Series, 2nd Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) Sales EOL 9-30-2005, EOL -SVC 9-30-2010*	EA	SERVICE	0	$1,645.00	$1,645.00
	4870-00056-112		Premier 1 Yr, Babylon EncryptSBRI, Parts shipped premium day of call, phone Support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP	EA	SERVICE	0	$245.00	$245.00
	4870-00056-114		Premier Plus, 1 Yr, Babylon EncryptSBRI, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP*	EA	SERVICE	0	$455.00	$455.00
	4870-00056-115		Premier Plus 2 Day, 1 Yr, Babylon EncryptSBRI, 2nd Business Day Parts&Labor, Phone support during Business Hrs, Software Updates&Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP*	EA	SERVICE	0	$360.00	$360.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00057-112		Premier 1 Yr, Babylon EncryptQUAD BRI, Parts shipped premium day of call, phone Support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP	EA	SERVICE	0	$620.00	$620.00
	4870-00057-114		Premier Plus, 1 Yr, Babylon EncryptQUADBRI, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP*	EA	SERVICE	0	$1,125.00	$1,125.00
	4870-00057-115		Premier Plus 2 Day, 1 Yr, Babylon EncryptQUAD BRI, 2nd Business Day Parts&Labor, Phone support during Business Hrs, Software Updates&Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP*	EA	SERVICE	0	$895.00	$895.00
	4870-00058-112		Premier 1 Yr, Babylon EncryptPRI, Parts shipped premium day of call, phone Support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP	EA	SERVICE	0	$1,755.00	$1,755.00
	4870-00058-114		Premier Plus, 1 Yr, Babylon EncryptPRI, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP*	EA	SERVICE	0	$2,920.00	$2,920.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00058-115		Premier 1 Yr, Babylon EncryptPRI, Parts shipped premium day of call, phone Support During Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yrs to be prorated accordingly) End of Sales 1-25-2005,End of Svc 1-25-2010 MSRP	EA	SERVICE	0	$2,340.00	$2,340.00
	4870-00063-112		Premier, ViaVideo 1 Year, Phone tech support, Parts shipped premium on day of call, software updates & upgrades (prices for terms other than 1 year to be prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$100.00	$100.00
	4870-00063-312		Premier, ViaVideo 3 Year, Phone tech support, Parts shipped premium on day of call, software updates & upgrades (prices for terms other than 3 year to be prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$240.00	$240.00
	4870-00066-001		Remote Installation service for VSX 3000 Series (conducted through scheduled telephone call)	EA	SERVICE	0	$820.00	$820.00
	4870-00066-002		On-site Installation service for VSX 3000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00066-106		Premier, One Year, VSX3000 Series	EA	SERVICE	0	$650.00	$650.00
	4870-00066-108		Premier Plus, One Year, VSX3000 Series	EA	SERVICE	0	$1,150.00	$1,150.00
	4870-00066-136		Premier, Three Year, VSX3000 Series	EA	SERVICE	0	$1,660.00	$1,660.00
	4870-00066-138		Premier Plus, Three Year, VSX3000 Series	EA	SERVICE	0	$2,935.00	$2,935.00
	4870-00066-801		Service re-activation fee, VSX 3000, for product less than one year out of support coverage	EA	SERVICE	0	$260.00	$260.00
	4870-00066-802		Service re-activation fee, VSX 3000, for product one year or more out of support coverage	EA	SERVICE	0	$520.00	$520.00
	4870-00067-001		Remote Installation service for V500 (conducted through scheduled telephone call)	EA	SERVICE	0	$510.00	$510.00
	4870-00067-002		On-site Installation service for V500 Series	EA	SERVICE	0	$995.00	$995.00
	4870-00067-106		Premier, One Year, V500 Series	EA	SERVICE	0	$260.00	$260.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00067-108		Premier Plus, One Year, V500 Series	EA	SERVICE	0	$460.00	$460.00
	4870-00067-136		Premier, Three Year, V500 Series	EA	SERVICE	0	$665.00	$665.00
	4870-00067-138		Premier Plus, Three Year, V500 Series	EA	SERVICE	0	$1,175.00	$1,175.00
	4870-00067-801		Service re-activation fee, V500, for product less than one year out of support coverage	EA	SERVICE	0	$100.00	$100.00
	4870-00067-802		Service re-activation fee, V500, for product one year or more out of support coverage	EA	SERVICE	0	$200.00	$200.00
	4870-00069-002		On-site Installation service for VSX8000 Series	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-00069-106		Premier, One Year, VSX8000 Series	EA	SERVICE	0	$1,095.00	$1,095.00
	4870-00069-108		Premier Plus, One Year, VSX8000 Series	EA	SERVICE	0	$1,995.00	$1,995.00
	4870-00069-136		Premier, Three Year, VSX8000 Series	EA	SERVICE	0	$2,790.00	$2,790.00
	4870-00069-138		Premier Plus, Three Year, VSX8000 Series	EA	SERVICE	0	$5,085.00	$5,085.00
	4870-00069-801		Service re-activation fee, VSX 8000, for product less than one year out of support coverage	EA	SERVICE	0	$440.00	$440.00
	4870-00069-802		Service re-activation fee, VSX 8000, for product one year or more out of support coverage	EA	SERVICE	0	$880.00	$880.00
	4870-00070-002		On-site Installation service for VSX8000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-00070-106		Premier, One Year, VSX8000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,185.00	$1,185.00
	4870-00070-108		Premier Plus, One Year, VSX8000 Series with VTX 1000 product bundle	EA	SERVICE	0	$2,140.00	$2,140.00
	4870-00070-136		Premier, Three Year, VSX8000 Series with VTX 1000 product bundle	EA	SERVICE	0	$3,020.00	$3,020.00
	4870-00070-138		Premier Plus, Three Year, VSX8000 Series with VTX 1000 product bundle	EA	SERVICE	0	$5,455.00	$5,455.00
	4870-00071-002		On-site Installation service for VSX7000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00071-106		Premier, One Year, VSX7000 Series with VTX 1000 product bundle	EA	SERVICE	0	$840.00	$840.00
	4870-00071-108		Premier Plus, One Year, VSX7000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,295.00	$1,295.00
	4870-00071-136		Premier, Three Year, VSX7000 Series with VTX 1000 product bundle	EA	SERVICE	0	$2,140.00	$2,140.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00071-138		Premier Plus, Three Year, VSX7000 Series with VTX 1000 product bundle	EA	SERVICE	0	$3,300.00	$3,300.00
	4870-00078-106		Premier, One Year, VSX8000 Executive Collection including 1X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$4,330.00	$4,330.00
	4870-00078-108		Premier Plus, One Year, VSX8000 Executive Collection including 1X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$6,495.00	$6,495.00
	4870-00078-136		Premier, Three Year, VSX8000 Executive Collection including 1X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$10,390.00	$10,390.00
	4870-00078-138		Premier Plus, Three Year, VSX8000 Executive Collection including 1X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$15,585.00	$15,585.00
	4870-00079-106		Premier, One Year, VSX8000 Executive Collection including 2X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$4,995.00	$4,995.00
	4870-00079-108		Premier Plus, One Year, VSX8000 Executive Collection including 2X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$7,495.00	$7,495.00
	4870-00079-136		Premier, Three Year, VSX8000 Executive Collection including 2X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$11,990.00	$11,990.00
	4870-00079-138		Premier Plus, Three Year, VSX8000 Executive Collection including 2X50 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$17,985.00	$17,985.00
	4870-00080-106		Premier, One Year, VSX8000 Executive Collection including 2X61 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$6,735.00	$6,735.00
	4870-00080-108		Premier Plus, One Year, VSX8000 Executive Collection including 2X61 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$10,105.00	$10,105.00
	4870-00080-136		Premier, Three Year, VSX8000 Executive Collection including 2X61 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$16,165.00	$16,165.00
	4870-00080-138		Premier Plus, Three Year, VSX8000 Executive Collection including 2X61 plasma display. [End of service life June 30, 2014]	EA	SERVICE	0	$24,250.00	$24,250.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00097-001		Remote Installation service for VSX 6000 Series (conducted through scheduled telephone call)	EA	SERVICE	0	$820.00	$820.00
	4870-00097-002		On-site Installation service for VSX 6000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00097-106		Premier, One Year, VSX6000 Series	EA	SERVICE	0	$650.00	$650.00
	4870-00097-108		Premier Plus, One Year, VSX6000 Series	EA	SERVICE	0	$1,150.00	$1,150.00
	4870-00097-136		Premier, Three Year, VSX6000 Series	EA	SERVICE	0	$1,660.00	$1,660.00
	4870-00097-138		Premier Plus, Three Year, VSX6000 Series	EA	SERVICE	0	$2,935.00	$2,935.00
	4870-00097-801		Service re-activation fee, VSX 6000, for product less than one year out of support coverage	EA	SERVICE	0	$260.00	$260.00
	4870-00097-802		Service re-activation fee, VSX 6000, for product one year or more out of support coverage	EA	SERVICE	0	$520.00	$520.00
	4870-00101-112		Premier, 1 Yr, ViaVideo 10 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$980.00	$980.00
	4870-00101-312		Premier, 3 Year, ViaVideo 10 Units, telephone technical support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$2,350.00	$2,350.00
	4870-00102-112		Premier, 1 Yr, ViaVideo 25 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$2,320.00	$2,320.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00102-312		Premier, 3 Year, ViaVideo 25 Units, telephone technical support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$5,560.00	$5,560.00
	4870-00103-112		Premier, 1 Yr, ViaVideo 50 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$4,115.00	$4,115.00
	4870-00103-312		Premier, 3 Year, ViaVideo 50 Units, telephone technical support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$9,880.00	$9,880.00
	4870-00104-112		Premier, 1 Year, ViaVideo 100 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$7,205.00	$7,205.00
	4870-00104-312		Premier, 3 Year, ViaVideo 100 Units, phone support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$17,295.00	$17,295.00
	4870-00105-112		Premier, 1 Year, ViaVideo 200 Units, phone support during business hours, parts shipped Priority on day of call, software updates & upgrades (prices for terms other than 1 year prorated accordingly) Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$13,385.00	$13,385.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00105-312		Premier, 3 Year, ViaVideo 200 Units, telephone technical support to Partner during business hours, parts shipped Priority on day of call, software updates & upgrades, Sales End of Life 12-31-2005, EOL-Svc 12-31-2010	EA	SERVICE	0	$32,125.00	$32,125.00
	4870-00116-007		Implementation Service for VBP 4300 Series	EA	SERVICE	0	$2,095.00	$2,095.00
	4870-00116-106		Premier, One Year, VBP 4300 Series	EA	SERVICE	0	$245.00	$245.00
	4870-00116-108		Premier Plus, One Year, VBP 4300 Series	EA	SERVICE	0	$370.00	$370.00
	4870-00116-147		Extended 24x7 phone support, One Year, VBP 4300 Series. Priced per VBP 4300 unit as uplift to existing service contract	EA	SERVICE	0	$100.00	$100.00
	4870-00116-306		Premier, Three Year, VBP 4300 Series	EA	SERVICE	0	$620.00	$620.00
	4870-00116-308		Premier Plus, Three Year, VBP 4300 Series	EA	SERVICE	0	$940.00	$940.00
	4870-00116-347		Extended 24x7 phone support, Three Year, VBP 4300 Series. Priced per VBP 4300 unit as uplift to existing service contract	EA	SERVICE	0	$260.00	$260.00
	4870-00117-007		Implementation Service for VBP 5300 Series	EA	SERVICE	0	$3,095.00	$3,095.00
	4870-00117-106		Premier, One Year, VBP 5300-E10	EA	SERVICE	0	$890.00	$890.00
	4870-00117-108		Premier Plus, One Year, VBP 5300-E10	EA	SERVICE	0	$1,335.00	$1,335.00
	4870-00117-147		Extended 24x7 phone support, One Year, VBP 5300 Series. Priced per VBP 5300 unit as uplift to existing service contract	EA	SERVICE	0	$405.00	$405.00
	4870-00117-306		Premier, Three Year, VBP 5300-E10	EA	SERVICE	0	$2,270.00	$2,270.00
	4870-00117-308		Premier Plus, Three Year, VBP 5300-E10	EA	SERVICE	0	$3,400.00	$3,400.00
	4870-00117-347		Extended 24x7 phone support, 3 Year, VBP 5300 Series. Priced per VBP 5300 unit as uplift to existing service contract	EA	SERVICE	0	$1,030.00	$1,030.00
	4870-00118-106		Premier, One Year, VBP 5300-E25	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-00118-108		Premier Plus, One Year, VBP 5300-E25	EA	SERVICE	0	$2,320.00	$2,320.00
	4870-00118-306		Premier, Three Year, VBP 5300-E25	EA	SERVICE	0	$3,940.00	$3,940.00
	4870-00118-308		Premier Plus, Three Year, VBP 5300-E25	EA	SERVICE	0	$5,920.00	$5,920.00
	4870-00119-106		Premier, One Year, VBP 5300-S10	EA	SERVICE	0	$1,265.00	$1,265.00
	4870-00119-108		Premier Plus, One Year, VBP 5300-S10	EA	SERVICE	0	$1,900.00	$1,900.00
	4870-00119-306		Premier, Three Year, VBP 5300-S10	EA	SERVICE	0	$3,230.00	$3,230.00
	4870-00119-308		Premier Plus, Three Year, VBP 5300-S10	EA	SERVICE	0	$4,850.00	$4,850.00
	4870-00120-106		Premier, One Year, V2IU 5300-S25	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-00120-108		Premier Plus, One Year, V2IU 5300-S25	EA	SERVICE	0	$2,320.00	$2,320.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00120-306		Premier, Three Year, V2IU 5300-S25	EA	SERVICE	0	$3,940.00	$3,940.00
	4870-00120-308		Premier Plus, Three Year, V2IU 5300-S25	EA	SERVICE	0	$5,920.00	$5,920.00
	4870-00121-007		Implementation Service for VBP 6400 Series	EA	SERVICE	0	$6,175.00	$6,175.00
	4870-00121-106		Premier, One Year, VBP 6400-E85	EA	SERVICE	0	$5,290.00	$5,290.00
	4870-00121-108		Premier Plus, One Year, VBP 6400-E85	EA	SERVICE	0	$7,935.00	$7,935.00
	4870-00121-147		Extended 24x7 phone support, One Year, VBP 6400 Series. Priced per VBP 6400 unit as uplift to existing service contract	EA	SERVICE	0	$1,645.00	$1,645.00
	4870-00121-306		Premier, Three Year, VBP 6400-E85	EA	SERVICE	0	$13,490.00	$13,490.00
	4870-00121-308		Premier Plus, Three Year, VBP 6400-E85	EA	SERVICE	0	$20,230.00	$20,230.00
	4870-00121-347		Extended 24x7 phone support, Three Year, VBP 6400 Series. Priced per VBP 6400 unit as uplift to existing service contract	EA	SERVICE	0	$4,190.00	$4,190.00
	4870-00122-106		Premier, One Year, VBP 6400-S85	EA	SERVICE	0	$6,500.00	$6,500.00
	4870-00122-108		Premier Plus, One Year, VBP 6400-S85	EA	SERVICE	0	$9,755.00	$9,755.00
	4870-00122-306		Premier, Three Year, VBP 6400-S85	EA	SERVICE	0	$16,580.00	$16,580.00
	4870-00122-308		Premier Plus, Three Year, VBP 6400-S85	EA	SERVICE	0	$24,880.00	$24,880.00
	4870-00125-001		Remote Installation service for VSX 5000 Series (conducted through scheduled telephone call)	EA	SERVICE	0	$820.00	$820.00
	4870-00125-002		On-site Installation service for VSX 5000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00125-106		Premier, One Year, VSX5000 Series	EA	SERVICE	0	$600.00	$600.00
	4870-00125-108		Premier Plus, One Year, VSX5000 Series	EA	SERVICE	0	$975.00	$975.00
	4870-00125-136		Premier, Three Year, VSX5000 Series	EA	SERVICE	0	$1,530.00	$1,530.00
	4870-00125-138		Premier Plus, Three Year, VSX5000 Series	EA	SERVICE	0	$2,485.00	$2,485.00
	4870-00125-801		Service re-activation fee, VSX 5000, for product less than one year out of support coverage	EA	SERVICE	0	$240.00	$240.00
	4870-00125-802		Service re-activation fee, VSX 5000, for product one year or more out of support coverage	EA	SERVICE	0	$480.00	$480.00
	4870-00133-112		Premier, One Year, QSX 300	EA	SERVICE	0	$102.00	$102.00
	4870-00133-312		Premier, Three Year, QSX 300	EA	SERVICE	0	$260.00	$260.00
	4870-00134-112		Premier, One Year, QSX 400	EA	SERVICE	0	$102.00	$102.00
	4870-00134-312		Premier, Three Year, QSX 400	EA	SERVICE	0	$260.00	$260.00
	4870-00135-112		Premier, One Year, QSX 300 Twin pack product bundle	EA	SERVICE	0	$184.00	$184.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00135-312		Premier, Three Year, QSX 300 Twin pack product bundle	EA	SERVICE	0	$469.00	$469.00
	4870-00136-112		Premier, One Year, QSX 400 Twin pack product bundle	EA	SERVICE	0	$184.00	$184.00
	4870-00136-312		Premier, Three Year, QSX 400 Twin pack product bundle	EA	SERVICE	0	$469.00	$469.00
	4870-00137-112		Premier, One Year, QSX 300 and VTX1000 product bundle	EA	SERVICE	0	$184.00	$184.00
	4870-00137-312		Premier, Three Year, QSX 300 and VTX1000 product bundle	EA	SERVICE	0	$469.00	$469.00
	4870-00138-112		Premier, One Year, QSX 400 and SoundStation 2 product bundle	EA	SERVICE	0	$112.00	$112.00
	4870-00138-312		Premier, Three Year, QSX 400 and SoundStation 2 product bundle	EA	SERVICE	0	$286.00	$286.00
	4870-00139-007		Implementation Service for MGC+50	EA	SERVICE	0	$9,295.00	$9,295.00
	4870-00139-066		On-site Installation service for ReadiConvene 16 and 24 product solutions only (VMCU0016R and VMCU0024R)	EA	SERVICE	0	$3,095.00	$3,095.00
	4870-00140-007		Implementation Service for MGC+100	EA	SERVICE	0	$15,495.00	$15,495.00
	4870-00146-106		Premier, One Year, VSX7000 Series with Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,155.00	$1,155.00
	4870-00146-108		Premier Plus, One Year, VSX7000 Series with Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,765.00	$1,765.00
	4870-00146-136		Premier, Three Year, VSX7000 Series with Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$2,770.00	$2,770.00
	4870-00146-138		Premier Plus, Three Year, VSX7000 Series with Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$4,235.00	$4,235.00
	4870-00147-106		Premier, One Year, VSX7000 Series with Media Center and 1X32 LCD display product bundle	EA	SERVICE	0	$1,270.00	$1,270.00
	4870-00147-108		Premier Plus, One Year, VSX7000 Series with Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,930.00	$1,930.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00147-136		Premier, Three Year, VSX7000 Series with Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$3,050.00	$3,050.00
	4870-00147-138		Premier Plus, Three Year, VSX7000 Series with Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$4,630.00	$4,630.00
	4870-00148-106		Premier, One Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$1,780.00	$1,780.00
	4870-00148-108		Premier Plus, One Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$3,205.00	$3,205.00
	4870-00148-136		Premier, Three Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$4,270.00	$4,270.00
	4870-00148-138		Premier Plus,Three Year, VSX8000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$7,690.00	$7,690.00
	4870-00155-002		On-site Installation service for Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$595.00	$595.00
	4870-00155-106		Premier, One Year, Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$405.00	$405.00
	4870-00155-108		Premier Plus, One Year, Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$615.00	$615.00
	4870-00155-136		Premier, Three Year, Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,035.00	$1,035.00
	4870-00155-138		Premier Plus, Three Year, Media Cart and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,570.00	$1,570.00
	4870-00156-002		On-site Installation service for Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$995.00	$995.00
	4870-00156-106		Premier, One Year, Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$710.00	$710.00
	4870-00156-108		Premier Plus, One Year, Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$1,060.00	$1,060.00
	4870-00156-136		Premier, Three Year, Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$1,810.00	$1,810.00
	4870-00156-138		Premier Plus, Three Year, Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$2,705.00	$2,705.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00157-002		On-site Installation service for wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$595.00	$595.00
	4870-00157-106		Premier, One Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$320.00	$320.00
	4870-00157-108		Premier Plus, One Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$475.00	$475.00
	4870-00157-136		Premier, Three Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$815.00	$815.00
	4870-00157-138		Premier Plus, Three Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$1,210.00	$1,210.00
	4870-00158-002		On-site Installation service for wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$995.00	$995.00
	4870-00158-106		Premier, One Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$625.00	$625.00
	4870-00158-108		Premier Plus, One Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$930.00	$930.00
	4870-00158-136		Premier, Three Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$1,595.00	$1,595.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00158-138		Premier Plus, Three Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$2,370.00	$2,370.00
	4870-00159-002		On-site Installation service for Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$595.00	$595.00
	4870-00159-106		Premier, One Year, Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$520.00	$520.00
	4870-00159-108		Premier Plus, One Year, Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$780.00	$780.00
	4870-00159-136		Premier, Three Year, Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,325.00	$1,325.00
	4870-00159-138		Premier Plus, Three Year, Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,990.00	$1,990.00
	4870-00160-002		On-site Installation service for Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$995.00	$995.00
	4870-00160-106		Premier, One Year, Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$810.00	$810.00
	4870-00160-108		Premier Plus, One Year, Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$1,210.00	$1,210.00
	4870-00160-136		Premier, Three Year, Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$2,065.00	$2,065.00
	4870-00160-138		Premier Plus, Three Year, Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$3,085.00	$3,085.00
	4870-00163-002		On-site Installation service for Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$595.00	$595.00
	4870-00163-106		Premier, One Year, Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$865.00	$865.00
	4870-00163-108		Premier Plus, One Year, Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$1,300.00	$1,300.00
	4870-00163-136		Premier, Three Year, Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$2,205.00	$2,205.00
	4870-00163-138		Premier Plus, Three Year, Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$3,315.00	$3,315.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00164-002		On-site Installation service for Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$995.00	$995.00
	4870-00164-106		Premier, One Year, Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$1,805.00	$1,805.00
	4870-00164-108		Premier Plus, One Year, Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$2,705.00	$2,705.00
	4870-00164-136		Premier, Three Year, Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$4,605.00	$4,605.00
	4870-00164-138		Premier Plus, Three Year, Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$6,900.00	$6,900.00
	4870-00212-002		On-site Installation service for VSX5000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00212-106		Premier, One Year, VSX5000 Series with VTX 1000 product bundle	EA	SERVICE	0	$690.00	$690.00
	4870-00212-108		Premier Plus, One Year, VSX5000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,120.00	$1,120.00
	4870-00212-136		Premier, Three Year, VSX5000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,760.00	$1,760.00
	4870-00212-138		Premier Plus, Three Year, VSX5000 Series with VTX 1000 product bundle	EA	SERVICE	0	$2,855.00	$2,855.00
	4870-00226-106		Premier, One Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$1,460.00	$1,460.00
	4870-00226-108		Premier Plus, One Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$2,210.00	$2,210.00
	4870-00226-136		Premier, Three Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$3,505.00	$3,505.00
	4870-00226-138		Premier Plus, Three Year, VSX7000 Series with Media Cart and 2 X 32" LCD display product bundle	EA	SERVICE	0	$5,305.00	$5,305.00
	4870-00228-106		Premier, One Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$1,560.00	$1,560.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00228-108		Premier Plus, One Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$2,360.00	$2,360.00
	4870-00228-136		Premier, Three Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$3,745.00	$3,745.00
	4870-00228-138		Premier Plus, Three Year, VSX7000 Series with Media Center and 2 X 32" LCD display product bundle	EA	SERVICE	0	$5,665.00	$5,665.00
	4870-00229-106		Premier, One Year, VSX7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$1,070.00	$1,070.00
	4870-00229-108		Premier Plus, One Year, VSX7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$1,625.00	$1,625.00
	4870-00229-136		Premier, Three Year, VSX7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$2,570.00	$2,570.00
	4870-00229-138		Premier Plus, Three Year, VSX7000 Series with wall mounted 1 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$3,900.00	$3,900.00
	4870-00230-106		Premier, One Year, VSX7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$1,375.00	$1,375.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00230-108		Premier Plus, One Year, VSX7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$2,080.00	$2,080.00
	4870-00230-136		Premier, Three Year, VSX7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$3,300.00	$3,300.00
	4870-00230-138		Premier Plus, Three Year, VSX7000 Series with wall mounted 2 X 32" LCD display product bundle. (See Video Endpoint Installation Service Description for important wall mount information)	EA	SERVICE	0	$4,990.00	$4,990.00
	4870-00231-106		Premier, One Year, VSX8000 Series with Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$1,960.00	$1,960.00
	4870-00231-108		Premier Plus, One Year, VSX8000 Series with Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$3,295.00	$3,295.00
	4870-00231-136		Premier, Three Year, VSX8000 Series with Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$4,705.00	$4,705.00
	4870-00231-138		Premier Plus, Three Year, VSX8000 Series with Media Center and 1 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$7,910.00	$7,910.00
	4870-00232-106		Premier, One Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$2,900.00	$2,900.00
	4870-00232-108		Premier Plus, One Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$4,700.00	$4,700.00
	4870-00232-136		Premier, Three Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$6,960.00	$6,960.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00232-138		Premier Plus, Three Year, VSX8000 Series with Media Center and 2 X 42" LCD or plasma display product bundle	EA	SERVICE	0	$11,280.00	$11,280.00
	4870-00233-106		Premier, One Year, VSX8000 Series with Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$1,615.00	$1,615.00
	4870-00233-108		Premier Plus, One Year, VSX8000 Series with Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$2,775.00	$2,775.00
	4870-00233-136		Premier, Three Year, VSX8000 Series with Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$3,875.00	$3,875.00
	4870-00233-138		Premier Plus,Three Year, VSX8000 Series with Media Center and 1 X 32" LCD display product bundle	EA	SERVICE	0	$6,660.00	$6,660.00
	4870-00234-106		Premier, One Year, Mobile Responder VSX8000. [End of service life Dec 31, 2010]	EA	SERVICE	0	$1,295.00	$1,295.00
	4870-00234-136		Premier, Three Year, Mobile Responder VSX8000. [End of service life Dec 31, 2010]	EA	SERVICE	0	$3,110.00	$3,110.00
	4870-00235-002		On-site Installation service for Instructor RP VSX8000	EA	SERVICE	0	$3,085.00	$3,085.00
	4870-00235-106		Premier, One Year, Instructor RP VSX8000	EA	SERVICE	0	$3,560.00	$3,560.00
	4870-00235-108		Premier Plus, One Year, Instructor RP VSX8000	EA	SERVICE	0	$5,700.00	$5,700.00
	4870-00235-136		Premier, Three Year, Instructor RP VSX8000	EA	SERVICE	0	$8,300.00	$8,300.00
	4870-00235-138		Premier Plus, Three Year, Instructor RP VSX8000	EA	SERVICE	0	$13,250.00	$13,250.00
	4870-00248-007		Implementation Service for RSS 2000	EA	SERVICE	0	$4,095.00	$4,095.00
	4870-00248-112		Premier, One Year, RSS 2000	EA	SERVICE	0	$1,080.00	$1,080.00
	4870-00248-114		Premier Plus, One Year, RSS 2000	EA	SERVICE	0	$1,470.00	$1,470.00
	4870-00248-147		Extended 24x7 phone support, One Year, RSS2000 platform. Priced per RSS2000 unit as uplift to existing service contract	EA	SERVICE	0	$405.00	$405.00
	4870-00248-312		Premier, Three Year, RSS 2000	EA	SERVICE	0	$2,750.00	$2,750.00
	4870-00248-314		Premier Plus, Three Year, RSS 2000	EA	SERVICE	0	$3,750.00	$3,750.00
	4870-00248-347		Extended 24x7 phone support, Three Year, RSS2000 platform. Priced per RSS2000 unit as uplift to existing service contract	EA	SERVICE	0	$1,025.00	$1,025.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00250-106		Premier, One Year, VBP 5300-ST10	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-00250-108		Premier Plus, One Year, VBP 5300-ST10	EA	SERVICE	0	$2,320.00	$2,320.00
	4870-00250-306		Premier, Three Year, VBP 5300-ST10	EA	SERVICE	0	$3,940.00	$3,940.00
	4870-00250-308		Premier Plus, Three Year, VBP 5300-ST10	EA	SERVICE	0	$5,920.00	$5,920.00
	4870-00251-106		Premier, One Year, VBP 5300-ST25	EA	SERVICE	0	$2,100.00	$2,100.00
	4870-00251-108		Premier Plus, One Year, VBP 5300-ST25	EA	SERVICE	0	$3,150.00	$3,150.00
	4870-00251-306		Premier, Three Year, VBP 5300-ST25	EA	SERVICE	0	$5,360.00	$5,360.00
	4870-00251-308		Premier Plus, Three Year, VBP 5300-ST25	EA	SERVICE	0	$8,030.00	$8,030.00
	4870-00252-106		Premier, One Year, V2IU 6400-ST85	EA	SERVICE	0	$8,035.00	$8,035.00
	4870-00252-108		Premier Plus, One Year, V2IU 6400-ST85	EA	SERVICE	0	$12,050.00	$12,050.00
	4870-00252-306		Premier, Three Year, V2IU 6400-ST85	EA	SERVICE	0	$20,490.00	$20,490.00
	4870-00252-308		Premier Plus, Three Year, V2IU 6400-ST85	EA	SERVICE	0	$30,730.00	$30,730.00
	4870-00254-002		On-site Installation service for VSX6000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00254-106		Premier, One Year, VSX6000 Series with VTX 1000 product bundle	EA	SERVICE	0	$740.00	$740.00
	4870-00254-108		Premier Plus, One Year, VSX6000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,295.00	$1,295.00
	4870-00254-136		Premier, Three Year, VSX6000 Series with VTX 1000 product bundle	EA	SERVICE	0	$1,885.00	$1,885.00
	4870-00254-138		Premier Plus, Three Year, VSX6000 Series with VTX 1000 product bundle	EA	SERVICE	0	$3,300.00	$3,300.00
	4870-00262-002		On-site Installation service for HDX 9000 Series	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-00262-106		Premier, One Year, HDX 9000 Series	EA	SERVICE	0	$2,095.00	$2,095.00
	4870-00262-108		Premier Plus, One Year, HDX 9000 Series	EA	SERVICE	0	$3,145.00	$3,145.00
	4870-00262-136		Premier, Three Year, HDX 9000 Series	EA	SERVICE	0	$5,340.00	$5,340.00
	4870-00262-138		Premier Plus, Three Year, HDX 9000 Series	EA	SERVICE	0	$8,020.00	$8,020.00
	4870-00262-147		Extended 24x7 phone support, One Year, HDX Series. Priced per HDX unit as uplift to existing service contract	EA	SERVICE	0	$305.00	$305.00
	4870-00262-347		Extended 24x7 phone support, Three Year, HDX Series. Priced per HDX unit as uplift to existing service contract	EA	SERVICE	0	$780.00	$780.00
	4870-00262-801		Service re-activation fee, HDX 9000, for product less than one year out of support coverage	EA	SERVICE	0	$840.00	$840.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00262-802		Service re-activation fee, HDX 9000, for product one year or more out of support coverage	EA	SERVICE	0	$1,675.00	$1,675.00
	4870-00268-106		Premier, One Year, PowerCam Presenter. [End of service life Dec 31, 2010]	EA	SERVICE	0	$615.00	$615.00
	4870-00268-108		Premier Plus, One Year, PowerCam Presenter. [End of service life Dec 31, 2010]	EA	SERVICE	0	$920.00	$920.00
	4870-00268-136		Premier, Three Year, PowerCam Presenter. [End of service life Dec 31, 2010]	EA	SERVICE	0	$1,475.00	$1,475.00
	4870-00268-138		Premier Plus, Three Year, PowerCam Presenter. [End of service life Dec 31, 2010]	EA	SERVICE	0	$2,215.00	$2,215.00
	4870-00270-002		On-site Installation service for HDX 9002 Executive Collection with single 50" plasma display	EA	SERVICE	0	$3,085.00	$3,085.00
	4870-00270-106		Premier, One Year, HDX 9002 Executive Collection with single 50" plasma display	EA	SERVICE	0	$3,550.00	$3,550.00
	4870-00270-108		Premier Plus, One Year, HDX 9002 Executive Collection with single 50" plasma display	EA	SERVICE	0	$5,325.00	$5,325.00
	4870-00270-136		Premier, Three Year, HDX 9002 Executive Collection with single 50" plasma display	EA	SERVICE	0	$9,055.00	$9,055.00
	4870-00270-138		Premier Plus, Three Year, HDX 9002 Executive Collection with single 50" plasma display	EA	SERVICE	0	$13,580.00	$13,580.00
	4870-00271-002		On-site Installation service for HDX 9002 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$3,085.00	$3,085.00
	4870-00271-106		Premier, One Year, HDX 9002 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$4,495.00	$4,495.00
	4870-00271-108		Premier Plus, One Year, HDX 9002 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$6,745.00	$6,745.00
	4870-00271-136		Premier, Three Year, HDX 9002 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$11,460.00	$11,460.00
	4870-00271-138		Premier Plus, Three Year, HDX 9002 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$17,200.00	$17,200.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00272-002		On-site Installation service for HDX 9004 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$3,085.00	$3,085.00
	4870-00272-106		Premier, One Year, HDX 9004 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$4,970.00	$4,970.00
	4870-00272-108		Premier Plus, One Year, HDX 9004 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$7,455.00	$7,455.00
	4870-00272-136		Premier, Three Year, HDX 9004 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$12,675.00	$12,675.00
	4870-00272-138		Premier Plus, Three Year, HDX 9004 Executive Collection with two 50" plasma displays	EA	SERVICE	0	$19,010.00	$19,010.00
	4870-00274-112		Premier, One Year, RMX T1/E1 interface	EA	SERVICE	0	$1,700.00	$1,700.00
	4870-00274-114		Premier Plus, One Year, RMX T1/E1 interface	EA	SERVICE	0	$2,550.00	$2,550.00
	4870-00274-312		Premier, Three Year, RMX T1/E1 interface	EA	SERVICE	0	$4,350.00	$4,350.00
	4870-00274-314		Premier Plus, Three Year, RMX T1/E1 interface	EA	SERVICE	0	$6,500.00	$6,500.00
	4870-00280-004		On-site Installation service for RMX 2000, 5 HD/20 CIF system	EA	SERVICE	0	$3,095.00	$3,095.00
	4870-00280-007		Implementation service for RMX 2000, 5 HD/20 CIF system	EA	SERVICE	0	$9,295.00	$9,295.00
	4870-00280-112		Premier, One Year, RMX 2000, 5 HD/20 CIF base IP system	EA	SERVICE	0	$5,100.00	$5,100.00
	4870-00280-114		Premier Plus, One Year, RMX 2000, 5 HD/20 CIF base IP system	EA	SERVICE	0	$7,650.00	$7,650.00
	4870-00280-147		Extended 24x7 phone support, One Year, RMX. Priced per RMX unit as uplift to existing service contract	EA	SERVICE	0	$3,085.00	$3,085.00
	4870-00280-312		Premier, Three Year, RMX 2000, 5 HD/20 CIF base IP system	EA	SERVICE	0	$13,000.00	$13,000.00
	4870-00280-314		Premier Plus, Three Year, RMX 2000, 5 HD/20 CIF base IP system	EA	SERVICE	0	$19,500.00	$19,500.00
	4870-00280-347		Extended 24x7 phone support, Three Year, RMX. Priced per RMX unit as uplift to existing service contract	EA	SERVICE	0	$7,850.00	$7,850.00
	4870-00282-007		Implementation service for RMX 2000, 7 HD/30 CIF system	EA	SERVICE	0	$9,295.00	$9,295.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00282-112		Premier, One Year, RMX 2000, 7 HD/30 CIF base IP system	EA	SERVICE	0	$7,385.00	$7,385.00
	4870-00282-114		Premier Plus, One Year, RMX 2000, 7 HD/30 CIF base IP system	EA	SERVICE	0	$11,100.00	$11,100.00
	4870-00282-312		Premier, Three Year, RMX 2000, 7 HD/30 CIF base IP system	EA	SERVICE	0	$18,850.00	$18,850.00
	4870-00282-314		Premier Plus, Three Year, RMX 2000, 7 HD/30 CIF base IP system	EA	SERVICE	0	$28,300.00	$28,300.00
	4870-00284-007		Implementation service for RMX 2000, 10 HD/40 CIF system	EA	SERVICE	0	$9,295.00	$9,295.00
	4870-00284-112		Premier, One Year, RMX 2000, 10 HD/40 CIF base IP system	EA	SERVICE	0	$8,500.00	$8,500.00
	4870-00284-114		Premier Plus, One Year, RMX 2000, 10 HD/40 CIF base IP system	EA	SERVICE	0	$12,750.00	$12,750.00
	4870-00284-312		Premier, Three Year, RMX 2000, 10 HD/40 CIF base IP system	EA	SERVICE	0	$21,700.00	$21,700.00
	4870-00284-314		Premier Plus, Three Year, RMX 2000, 10 HD/40 CIF base IP system	EA	SERVICE	0	$32,500.00	$32,500.00
	4870-00286-007		Implementation service for RMX 2000, 15 HD/60 CIF system	EA	SERVICE	0	$11,295.00	$11,295.00
	4870-00286-112		Premier, One Year, RMX 2000, 15 HD/60 CIF base IP system	EA	SERVICE	0	$12,145.00	$12,145.00
	4870-00286-114		Premier Plus, One Year, RMX 2000, 15 HD/60 CIF base IP system	EA	SERVICE	0	$18,200.00	$18,200.00
	4870-00286-312		Premier, Three Year, RMX 2000, 15 HD/60 CIF base IP system	EA	SERVICE	0	$30,950.00	$30,950.00
	4870-00286-314		Premier Plus, Three Year, RMX 2000, 15 HD/60 CIF base IP system	EA	SERVICE	0	$46,400.00	$46,400.00
	4870-00288-007		Implementation service for RMX 2000, 20 HD/80 CIF system	EA	SERVICE	0	$11,295.00	$11,295.00
	4870-00288-112		Premier, One Year, RMX 2000, 20 HD/80 CIF base IP system	EA	SERVICE	0	$15,300.00	$15,300.00
	4870-00288-114		Premier Plus, One Year, RMX 2000, 20 HD/80 CIF base IP system	EA	SERVICE	0	$22,950.00	$22,950.00
	4870-00288-312		Premier, Three Year, RMX 2000, 20 HD/80 CIF base IP system	EA	SERVICE	0	$39,000.00	$39,000.00
	4870-00288-314		Premier Plus, Three Year, RMX 2000, 20 HD/80 CIF base IP system	EA	SERVICE	0	$58,500.00	$58,500.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00290-112		Premier, One Year, RMX 2000, 2 HD/10 CIF license expansion	EA	SERVICE	0	$1,800.00	$1,800.00
	4870-00290-114		Premier Plus, One Year, RMX 2000/4000, 2 HD/10 CIF license expansion	EA	SERVICE	0	$2,700.00	$2,700.00
	4870-00290-312		Premier, Three Year, RMX 2000, 2 HD/10 CIF license expansion	EA	SERVICE	0	$4,600.00	$4,600.00
	4870-00290-314		Premier Plus, Three Year, RMX 2000/4000, 2 HD/10 CIF license expansion	EA	SERVICE	0	$6,900.00	$6,900.00
	4870-00292-112		Premier, One Year, RMX 2000/4000, 5 HD/20 CIF license expansion	EA	SERVICE	0	$3,600.00	$3,600.00
	4870-00292-114		Premier Plus, One Year, RMX 2000/4000, 5 HD/20 CIF license expansion	EA	SERVICE	0	$5,400.00	$5,400.00
	4870-00292-312		Premier, Three Year, RMX 2000/4000, 5 HD/20 CIF license expansion	EA	SERVICE	0	$9,200.00	$9,200.00
	4870-00292-314		Premier Plus, Three Year, RMX 2000/4000, 5 HD/20 CIF license expansion	EA	SERVICE	0	$13,750.00	$13,750.00
	4870-00294-112		Premier, One Year, RMX 2000/4000, 7 HD/30 CIF license expansion	EA	SERVICE	0	$5,300.00	$5,300.00
	4870-00294-114		Premier Plus, One Year, RMX 2000/4000, 7 HD/30 CIF license expansion	EA	SERVICE	0	$7,950.00	$7,950.00
	4870-00294-312		Premier, Three Year, RMX 2000/4000, 7 HD/30 CIF license expansion	EA	SERVICE	0	$13,500.00	$13,500.00
	4870-00294-314		Premier Plus, Three Year, RMX 2000/4000, 7 HD/30 CIF license expansion	EA	SERVICE	0	$20,250.00	$20,250.00
	4870-00296-112		Premier, One Year, RMX 2000/4000, 10 HD/40 CIF license expansion	EA	SERVICE	0	$7,100.00	$7,100.00
	4870-00296-114		Premier Plus, One Year, RMX 2000/4000, 10 HD/40 CIF license expansion	EA	SERVICE	0	$10,650.00	$10,650.00
	4870-00296-312		Premier, Three Year, RMX 2000/4000, 10 HD/40 CIF license expansion	EA	SERVICE	0	$18,100.00	$18,100.00
	4870-00296-314		Premier Plus, Three Year, RMX 2000/4000, 10 HD/40 CIF license expansion	EA	SERVICE	0	$27,150.00	$27,150.00
	4870-00298-112		Premier, One Year, RMX 2000/4000, 12 HD/50 CIF license expansion	EA	SERVICE	0	$8,900.00	$8,900.00
	4870-00298-114		Premier Plus, One Year, RMX 2000/4000, 12 HD/50 CIF license expansion	EA	SERVICE	0	$13,350.00	$13,350.00
	4870-00298-312		Premier, Three Year, RMX 2000/4000, 12 HD/50 CIF license expansion	EA	SERVICE	0	$22,700.00	$22,700.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00298-314		Premier Plus, Three Year, RMX 2000/4000, 12 HD/50 CIF license expansion	EA	SERVICE	0	$34,050.00	$34,050.00
	4870-00300-112		Premier, One Year, RMX 2000/4000, 15 HD/60 CIF license expansion	EA	SERVICE	0	$10,200.00	$10,200.00
	4870-00300-114		Premier Plus, One Year, RMX 2000/4000, 15 HD/60 CIF license expansion	EA	SERVICE	0	$15,300.00	$15,300.00
	4870-00300-312		Premier, Three Year, RMX 2000/4000, 15 HD/60 CIF license expansion	EA	SERVICE	0	$26,000.00	$26,000.00
	4870-00300-314		Premier Plus, Three Year, RMX 2000/4000, 15 HD/60 CIF license expansion	EA	SERVICE	0	$39,000.00	$39,000.00
	4870-00301-112		Premier, One Year, RMX 2000/4000, 20 HD/80 CIF license expansion	EA	SERVICE	0	$14,200.00	$14,200.00
	4870-00301-114		Premier Plus, One Year, RMX 2000/4000, 20 HD/80 CIF license expansion	EA	SERVICE	0	$21,300.00	$21,300.00
	4870-00301-312		Premier, Three Year, RMX 2000/4000, 20 HD/80 CIF license expansion	EA	SERVICE	0	$36,200.00	$36,200.00
	4870-00301-314		Premier Plus, Three Year, RMX 2000/4000, 20 HD/80 CIF license expansion	EA	SERVICE	0	$54,300.00	$54,300.00
	4870-00302-112		Premier, One Year, priced per IP handset (Premier service contract REQUIRES 100% coverage for at least 500 Polycom IP phones per end user customer account)	EA	SERVICE	0	$18.00	$18.00
	4870-00302-312		Premier, Three Year, priced per IP handset (Premier service contract REQUIRES 100% coverage for at least 500 Polycom IP phones per end user customer account)	EA	SERVICE	0	$46.00	$46.00
	4870-00304-112		1 yr Premier (for VoIP Enterprise), One Year, priced per IP conference phone (Premier for VoIP Enterprise service contract REQUIRES 100% coverage for at least 500 Polycom VoIP phones per end user customer account)	EA	SERVICE	0	$67.00	$67.00
	4870-00304-312		3 yr Premier (for VoIP Enterprise), Three Year, priced per IP conference phone (Premier for VoIP Enterprise service contract REQUIRES 100% coverage for at least 500 Polycom VoIP phones per end user customer account)	EA	SERVICE	0	$171.00	$171.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00305-001		Remote Installation service for V700 (conducted through scheduled telephone call)	EA	SERVICE	0	$820.00	$820.00
	4870-00305-002		On-site Installation service for V700	EA	SERVICE	0	$995.00	$995.00
	4870-00305-106		Premier, One Year, V700	EA	SERVICE	0	$375.00	$375.00
	4870-00305-108		Premier Plus, One Year, V700	EA	SERVICE	0	$565.00	$565.00
	4870-00305-136		Premier, Three Year, V700	EA	SERVICE	0	$955.00	$955.00
	4870-00305-138		Premier Plus, Three Year, V700	EA	SERVICE	0	$1,440.00	$1,440.00
	4870-00305-801		Service re-certification fee, V700, less than one year out of support coverage	EA	SERVICE	0	$150.00	$150.00
	4870-00305-802		Service re-certification fee, V700, one year or more out of support coverage	EA	SERVICE	0	$300.00	$300.00
	4870-00310-112		Premier, One Year, ReadiManager SE 200 Base System with 25 device licenses	EA	SERVICE	0	$2,320.00	$2,320.00
	4870-00310-114		Premier Plus, One Year, ReadiManager SE 200 Base System with 25 device licenses	EA	SERVICE	0	$3,475.00	$3,475.00
	4870-00310-147		Extended 24x7 phone support, One Year, SE200 platform with up to 125 licenses. Priced per SE200 unit as uplift to existing service contract	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00314-112		Premier, One Year, ReadiManager SE 200, 25 device license expansion	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00314-114		Premier Plus, One Year, ReadiManager SE 200, 25 device license expansion	EA	SERVICE	0	$1,540.00	$1,540.00
	4870-00316-112		Premier, One Year, ReadiManager SE 200, 100 device license expansion	EA	SERVICE	0	$2,570.00	$2,570.00
	4870-00316-114		Premier Plus, One Year, ReadiManager SE 200, 100 device license expansion	EA	SERVICE	0	$3,855.00	$3,855.00
	4870-00318-112		Premier, One Year, ReadiManager SE 200, 250 device license expansion	EA	SERVICE	0	$7,340.00	$7,340.00
	4870-00318-114		Premier Plus, One Year, ReadiManager SE 200, 250 device license expansion	EA	SERVICE	0	$11,010.00	$11,010.00
	4870-00320-112		Premier, One Year, ReadiManager SE 200, 500 device license expansion	EA	SERVICE	0	$11,840.00	$11,840.00
	4870-00320-114		Premier Plus, One Year, ReadiManager SE 200, 500 device license expansion	EA	SERVICE	0	$17,760.00	$17,760.00
	4870-00322-112		Premier, One Year, ReadiManager SE 200, 25 device Outlook upgrade option	EA	SERVICE	0	$1,160.00	$1,160.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00322-114		Premier Plus, One Year, ReadiManager SE 200, 25 device Outlook upgrade option	EA	SERVICE	0	$1,740.00	$1,740.00
	4870-00324-112		Premier, One Year, ReadiManager SE 200, 100 device Outlook upgrade option	EA	SERVICE	0	$2,625.00	$2,625.00
	4870-00324-114		Premier Plus, One Year, ReadiManager SE 200, 100 device Outlook upgrade option	EA	SERVICE	0	$3,940.00	$3,940.00
	4870-00326-112		Premier, One Year, ReadiManager SE 200, 250 device Outlook upgrade option	EA	SERVICE	0	$3,605.00	$3,605.00
	4870-00326-114		Premier Plus, One Year, ReadiManager SE 200, 250 device Outlook upgrade option	EA	SERVICE	0	$5,410.00	$5,410.00
	4870-00328-112		Premier, One Year, ReadiManager SE 200, 500 device Outlook upgrade option	EA	SERVICE	0	$5,150.00	$5,150.00
	4870-00328-114		Premier Plus, One Year, ReadiManager SE 200, 500 device Outlook upgrade option	EA	SERVICE	0	$7,725.00	$7,725.00
	4870-00345-106		Premier, One Year, Video Control Application, 100 Seat license	EA	SERVICE	0	$620.00	$620.00
	4870-00345-136		Premier, Three Year, Video Control Application, 100 Seat license	EA	SERVICE	0	$1,580.00	$1,580.00
	4870-00346-112		Premier, One Year, SoundStructure C8 Series	EA	SERVICE	0	$464.00	$464.00
	4870-00346-312		Premier, Three Year, SoundStructure C8 Series	EA	SERVICE	0	$1,183.00	$1,183.00
	4870-00348-112		Premier, One Year, SoundStructure C12 Series	EA	SERVICE	0	$567.00	$567.00
	4870-00348-312		Premier, Three Year, SoundStructure C12 Series	EA	SERVICE	0	$1,446.00	$1,446.00
	4870-00350-112		Premier, One Year, SoundStructure C16 Series	EA	SERVICE	0	$670.00	$670.00
	4870-00350-312		Premier, Three Year, SoundStructure C16 Series	EA	SERVICE	0	$1,709.00	$1,709.00
	4870-00352-147		Extended 24x7 phone support, One Year, Video Media Center platform. Priced per VMC unit as uplift to existing service contract	EA	SERVICE	0	$4,115.00	$4,115.00
	4870-00352-347		Extended 24x7 phone support, Three Year, Video Media Center platform. Priced per VMC unit as uplift to existing service contract	EA	SERVICE	0	$9,880.00	$9,880.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00370-002		On-site installation service for HDX 4000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00370-030		Immersive Telepresence Implementation, RPX HD 200 Series, includes comprehensive project management, on-site pre-Implementation survey, site specific CAD drawings, on-site validation, telepresence network assessment, and on-site system assembly	EA	SERVICE	0	$60,000.00	$60,000.00
	4870-00370-048		Union Labor Uplift for RPX HD 200 Series Telepresence Implementation Service (flat fee for each Telepresence Implementation service that will be executed for a location where the customer requires union labor to be used)	EA	SERVICE	0	$9,295.00	$9,295.00
	4870-00370-106		Premier, One Year, HDX 4000 Series	EA	SERVICE	0	$750.00	$750.00
	4870-00370-108		Premier Plus, One Year, HDX 4000 Series	EA	SERVICE	0	$1,125.00	$1,125.00
	4870-00370-125		Elite Telepresence Maintenance, RPX HD 200 Series, 1 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$41,495.00	$41,495.00
	4870-00370-136		Premier, Three Year, HDX 4000 Series	EA	SERVICE	0	$1,915.00	$1,915.00
	4870-00370-138		Premier Plus, Three Year, HDX 4000 Series	EA	SERVICE	0	$2,870.00	$2,870.00
	4870-00370-155		Immersive Telepresence Maintenance, RPX HD 200 Series, 1 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and semi-annual on-site preventative maintenance	EA	SERVICE	0	$35,995.00	$35,995.00
	4870-00370-325		Elite Telepresence Maintenance, RPX HD 200 Series, 3 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$105,800.00	$105,800.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00370-355		Immersive Telepresence Maintenance, RPX HD 200 Series, 3 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and semi-annual on-site preventative maintenance	EA	SERVICE	0	$91,800.00	$91,800.00
	4870-00370-700		Immersive Telepresence VNOC for RPX HD 200 Series, Hosted model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$39,495.00	$39,495.00
	4870-00370-730		Immersive Telepresence VNOC for RPX HD 200 Series, Hosted model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$100,700.00	$100,700.00
	4870-00370-760		Immersive Telepresence VNOC for RPX HD 200 Series, Managed model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$30,995.00	$30,995.00
	4870-00370-780		Immersive Telepresence VNOC for RPX HD 200 Series, Managed model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$79,000.00	$79,000.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00370-790		Assisted Operations Service (AOS), RPX 200 Series, One year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$11,995.00	$11,995.00
	4870-00370-793		Assisted Operations Service (AOS), RPX 200 Series, Three year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$30,600.00	$30,600.00
	4870-00370-801		Service re-activation fee, HDX 4000 Series, for product less than one year out of support coverage	EA	SERVICE	0	$300.00	$300.00
	4870-00370-802		Service re-activation fee, HDX 4000 Series, for product one year or more out of support coverage	EA	SERVICE	0	$600.00	$600.00
	4870-00372-030		Immersive Telepresence Implementation, RPX HD 400 Series, includes comprehensive project management, on-site pre-Implementation survey, site specific CAD drawings, on-site validation, telepresence network assessment, and on-site system assembly	EA	SERVICE	0	$75,000.00	$75,000.00
	4870-00372-048		Union Labor Uplift for RPX HD 400 Series Telepresence Implementation Service (flat fee for each Telepresence Implementation service that will be executed for a location where the customer requires union labor to be used)	EA	SERVICE	0	$18,495.00	$18,495.00
	4870-00372-125		Elite Telepresence Maintenance, RPX HD 400 Series, 1 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$71,495.00	$71,495.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00372-155		Immersive Telepresence Maintenance, RPX HD 400 Series, 1 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and semi-annual on-site preventative maintenance	EA	SERVICE	0	$61,995.00	$61,995.00
	4870-00372-325		Elite Telepresence Maintenance, RPX HD 400 Series, 3 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$182,300.00	$182,300.00
	4870-00372-355		Immersive Telepresence Maintenance, RPX HD 400 Series, 3 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and semi-annual on-site preventative maintenance	EA	SERVICE	0	$158,100.00	$158,100.00
	4870-00372-700		Immersive Telepresence VNOC for RPX HD 400 Series, Hosted model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$49,495.00	$49,495.00
	4870-00372-730		Immersive Telepresence VNOC for RPX HD 400 Series, Hosted model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$126,200.00	$126,200.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00372-760		Immersive Telepresence VNOC for RPX HD 400 Series, Managed model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$35,995.00	$35,995.00
	4870-00372-780		Immersive Telepresence VNOC for RPX HD 400 Series, Managed model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$91,800.00	$91,800.00
	4870-00372-790		Assisted Operations Service (AOS), RPX 400 Series, One year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$15,995.00	$15,995.00
	4870-00372-793		Assisted Operations Service (AOS), RPX 400 Series, Three year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$40,800.00	$40,800.00
	4870-00376-100		On-site installation of a hardware or software upgrade for one Video product. All on-site work will be executed during Polycom business hours. Requires two week lead time.	EA	SERVICE	0	$775.00	$775.00
	4870-00376-200		De-installation of Video product. Polycom will arrive on-site and de-install the Video product (does not include Plasma,LCD, or CRTs) and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.	EA	SERVICE	0	$715.00	$715.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00376-201		Re-installation of Video product. Polycom engineer will arrive on-site, unpack the Video product (does not include Plasma,LCD, or CRTs), and re-install it using the new IP address and the original system configuration. Requires two week lead time.	EA	SERVICE	0	$715.00	$715.00
	4870-00376-202		De-installation and re-installation of Video product within the same customer campus location (does not include Plasma,LCD, or CRTs). On-site work must be completed within Polycom business hours. Requires two week lead time.	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00378-100		On-site installation of a hardware or software upgrade for one Network System product. All on-site work will be executed during Polycom business hours. Requires two week lead time.	EA	SERVICE	0	$2,575.00	$2,575.00
	4870-00378-200		De-installation of Network System product. Polycom engineer will arrive on-site and de-install the designated Network System product and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.	EA	SERVICE	0	$2,575.00	$2,575.00
	4870-00378-201		Re-installation of Network System product. Polycom engineer will arrive on-site, unpack the Network System product, and re-install it using the new IP address and the original system configuration. Requires two week lead time.	EA	SERVICE	0	$2,575.00	$2,575.00
	4870-00378-202		De-installation and re-installation of Network System product within the same customer campus location. On-site work must be completed within Polycom business hours. Requires two week lead time.	EA	SERVICE	0	$3,605.00	$3,605.00
	4870-00380-002		On-site installation service for HDX 8000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00380-106		Premier, One Year, HDX 8000 Series	EA	SERVICE	0	$1,295.00	$1,295.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00380-108		Premier Plus, One Year, HDX 8000 Series	EA	SERVICE	0	$1,945.00	$1,945.00
	4870-00380-136		Premier, Three Year, HDX 8000 Series	EA	SERVICE	0	$3,300.00	$3,300.00
	4870-00380-138		Premier Plus, Three Year, HDX 8000 Series	EA	SERVICE	0	$4,960.00	$4,960.00
	4870-00380-801		Service re-activation fee, HDX 8000 Series, for product less than one year out of support coverage	EA	SERVICE	0	$520.00	$520.00
	4870-00380-802		Service re-activation fee, HDX 8000 Series, for product one year or more out of support coverage	EA	SERVICE	0	$1,035.00	$1,035.00
	4870-00386-002		On-site Installation service, HDX Media Center 8000 series with one display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	EA	SERVICE	0	$1,995.00	$1,995.00
	4870-00386-106		Premier, One Year, HDX Media Center 8000 series with one display	EA	SERVICE	0	$2,590.00	$2,590.00
	4870-00386-108		Premier Plus, One Year, HDX Media Center 8000 series with one display	EA	SERVICE	0	$3,885.00	$3,885.00
	4870-00386-136		Premier, Three Year, HDX Media Center 8000 series with one display	EA	SERVICE	0	$6,605.00	$6,605.00
	4870-00386-138		Premier Plus, Three Year, HDX Media Center 8000 series with one display	EA	SERVICE	0	$9,905.00	$9,905.00
	4870-00388-002		On-site Installation service, HDX Media Center 8000 series with two displays (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	EA	SERVICE	0	$2,495.00	$2,495.00
	4870-00388-106		Premier, One Year, HDX Media Center 8000 series with two displays	EA	SERVICE	0	$3,120.00	$3,120.00
	4870-00388-108		Premier Plus, One Year, HDX Media Center 8000 series with two displays	EA	SERVICE	0	$4,680.00	$4,680.00
	4870-00388-136		Premier, Three Year, HDX Media Center 8000 series with two displays	EA	SERVICE	0	$7,955.00	$7,955.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00388-138		Premier Plus, Three Year, HDX Media Center 8000 series with two displays	EA	SERVICE	0	$11,935.00	$11,935.00
	4870-00390-030		Immersive Telepresence Implementation, TPX 300 Series, includes comprehensive project management, remote pre-Implementation survey, TPX readiness plan, telepresence network assessment, and on-site system assembly	EA	SERVICE	0	$30,000.00	$30,000.00
	4870-00390-048		Union Labor Uplift for TPX 300 Series Telepresence Implementation Service (flat fee for each Telepresence Implementation service that will be executed for a location where the customer requires union labor to be used)	EA	SERVICE	0	$5,195.00	$5,195.00
	4870-00390-125		Elite Telepresence Maintenance, TPX 300 HD Series, 1 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$24,995.00	$24,995.00
	4870-00390-155		Telepresence Maintenance, TPX 300 Series, 1 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and semi-annual on-site preventative maintenance	EA	SERVICE	0	$21,695.00	$21,695.00
	4870-00390-325		Elite Telepresence Maintenance, TPX 300 HD Series, 3 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$63,700.00	$63,700.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00390-355		Immersive Telepresence Maintenance, TPX 300 Series, 3 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and semi-annual on-site preventative maintenance	EA	SERVICE	0	$55,300.00	$55,300.00
	4870-00390-700		Immersive Telepresence VNOC for TPX HD 300 Series, Hosted model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$44,495.00	$44,495.00
	4870-00390-730		Immersive Telepresence VNOC for TPX HD 300 Series, Hosted model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$113,500.00	$113,500.00
	4870-00390-760		Immersive Telepresence VNOC for TPX HD 300 Series, Managed model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$33,395.00	$33,395.00
	4870-00390-780		Immersive Telepresence VNOC for TPX HD 300 Series, Managed model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	SERVICE	0	$85,200.00	$85,200.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00390-790		Assisted Operations Service (AOS), TPX 300 Series, One year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$13,495.00	$13,495.00
	4870-00390-793		Assisted Operations Service (AOS), TPX 300 Series, Three year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$34,400.00	$34,400.00
	4870-00394-112		Premier, One Year, ReadiManager SE 200, 25 device Lotus Notes upgrade option	EA	SERVICE	0	$1,160.00	$1,160.00
	4870-00394-114		Premier Plus, One Year, ReadiManager SE 200, 25 device Lotus Notes upgrade option	EA	SERVICE	0	$1,740.00	$1,740.00
	4870-00395-112		Premier, One Year, ReadiManager SE 200, 100 device Lotus Notes upgrade option	EA	SERVICE	0	$2,625.00	$2,625.00
	4870-00395-114		Premier Plus, One Year, ReadiManager SE 200, 100 device Lotus Notes upgrade option	EA	SERVICE	0	$3,940.00	$3,940.00
	4870-00396-112		Premier, One Year, ReadiManager SE 200, 250 device Lotus Notes upgrade option	EA	SERVICE	0	$3,605.00	$3,605.00
	4870-00396-114		Premier Plus, One Year, ReadiManager SE 200, 250 device Lotus Notes upgrade option	EA	SERVICE	0	$5,410.00	$5,410.00
	4870-00397-112		Premier, One Year, ReadiManager SE 200, 500 device Lotus Notes upgrade option	EA	SERVICE	0	$5,150.00	$5,150.00
	4870-00397-114		Premier Plus, One Year, ReadiManager SE 200, 500 device Lotus Notes upgrade option	EA	SERVICE	0	$7,725.00	$7,725.00
	4870-00400-112		Premier, One Year, ReadiManager SE 200 Base System with 100 device licenses	EA	SERVICE	0	$3,865.00	$3,865.00
	4870-00400-114		Premier Plus, One Year, ReadiManager SE 200 Base System with 100 device licenses	EA	SERVICE	0	$5,795.00	$5,795.00
	4870-00402-112		Premier, One Year, ReadiManager SE 200 Base System with 250 device licenses	EA	SERVICE	0	$7,570.00	$7,570.00
	4870-00402-114		Premier Plus, One Year, ReadiManager SE 200 Base System with 250 device licenses	EA	SERVICE	0	$11,355.00	$11,355.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00402-147		Extended 24x7 phone support, One Year, SE200 platform with more than 125 licenses. Priced per SE200 unit as uplift to existing service contract	EA	SERVICE	0	$2,055.00	$2,055.00
	4870-00404-112		Premier, One Year, ReadiManager SE 200 Base System with 500 device licenses	EA	SERVICE	0	$13,285.00	$13,285.00
	4870-00404-114		Premier Plus, One Year, ReadiManager SE 200 Base System with 500 device licenses	EA	SERVICE	0	$19,930.00	$19,930.00
	4870-00408-001		Remote installation service for HDX 7000 Series (conducted through scheduled telephone call)	EA	SERVICE	0	$820.00	$820.00
	4870-00408-002		On-site installation service for HDX 7000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00408-106		Premier, One Year, HDX 7000 Series	EA	SERVICE	0	$995.00	$995.00
	4870-00408-108		Premier Plus, One Year, HDX 7000 Series	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-00408-136		Premier, Three Year, HDX 7000 Series	EA	SERVICE	0	$2,535.00	$2,535.00
	4870-00408-138		Premier Plus, Three Year, HDX 7000 Series	EA	SERVICE	0	$3,810.00	$3,810.00
	4870-00408-801		Service re-activation fee, HDX 7000 Series, for product less than one year out of support coverage	EA	SERVICE	0	$400.00	$400.00
	4870-00408-802		Service re-activation fee, HDX 7000 Series, for product one year or more out of support coverage	EA	SERVICE	0	$795.00	$795.00
	4870-00410-106		Premier, One Year, VBP 6400LF-E25	EA	SERVICE	0	$4,275.00	$4,275.00
	4870-00410-108		Premier Plus, One Year, VBP 6400LF-E25	EA	SERVICE	0	$6,440.00	$6,440.00
	4870-00410-306		Premier, Three Year, VBP 6400LF-E25	EA	SERVICE	0	$10,900.00	$10,900.00
	4870-00410-308		Premier Plus, Three Year, VBP 6400LF-E25	EA	SERVICE	0	$16,420.00	$16,420.00
	4870-00422-002		On-site Installation service, HDX Media Center 7000 series with one display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-00422-106		Premier, One Year, HDX Media Center 7000 series with one display	EA	SERVICE	0	$2,070.00	$2,070.00
	4870-00422-108		Premier Plus, One Year, HDX Media Center 7000 series with one display	EA	SERVICE	0	$3,105.00	$3,105.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00422-136		Premier, Three Year, HDX Media Center 7000 series with one display	EA	SERVICE	0	$5,280.00	$5,280.00
	4870-00422-138		Premier Plus, Three Year, HDX Media Center 7000 series with one display	EA	SERVICE	0	$7,920.00	$7,920.00
	4870-00424-002		On-site Installation service, HDX Media Center 7000 series with two displays (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	EA	SERVICE	0	$1,995.00	$1,995.00
	4870-00424-106		Premier, One Year, HDX Media Center 7000 series with two displays	EA	SERVICE	0	$2,640.00	$2,640.00
	4870-00424-108		Premier Plus, One Year, HDX Media Center 7000 series with two displays	EA	SERVICE	0	$3,960.00	$3,960.00
	4870-00424-136		Premier, Three Year, HDX Media Center 7000 series with two displays	EA	SERVICE	0	$6,730.00	$6,730.00
	4870-00424-138		Premier Plus, Three Year, HDX Media Center 7000 series with two displays	EA	SERVICE	0	$10,100.00	$10,100.00
	4870-00428-112		Premier, One Year, SoundStructure SR12 Series	EA	SERVICE	0	$464.00	$464.00
	4870-00428-312		Premier, Three Year, SoundStructure SR12 Series	EA	SERVICE	0	$1,183.00	$1,183.00
	4870-00440-106		Premier, One Year, Instructor FS HDX	EA	SERVICE	0	$3,295.00	$3,295.00
	4870-00440-108		Premier Plus, One Year, Instructor FS HDX	EA	SERVICE	0	$4,945.00	$4,945.00
	4870-00440-136		Premier, Three Year, Instructor FS HDX	EA	SERVICE	0	$7,910.00	$7,910.00
	4870-00440-138		Premier Plus, Three Year, Instructor FS HDX	EA	SERVICE	0	$11,865.00	$11,865.00
	4870-00450-106		Premier, One Year, PVX single user license	EA	SERVICE	0	$25.00	$25.00
	4870-00450-136		Premier, Three Year, PVX single user license	EA	SERVICE	0	$65.00	$65.00
	4870-00452-106		Premier, One Year, PVX 50 user site license	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00452-136		Premier, Three Year, PVX 50 user site license	EA	SERVICE	0	$2,615.00	$2,615.00
	4870-00454-106		Premier, One Year, PVX 100 user site license	EA	SERVICE	0	$1,540.00	$1,540.00
	4870-00454-136		Premier, Three Year, PVX 100 user site license	EA	SERVICE	0	$3,925.00	$3,925.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00465-001		Remote Installation service for VBP 200 EW (conducted through scheduled telephone call)	EA	SERVICE	0	$510.00	$510.00
	4870-00465-002		On-site Installation service for VBP 200 EW	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00465-112		Premier, One Year, VBP 200 EW	EA	SERVICE	0	$155.00	$155.00
	4870-00465-114		Premier Plus, One Year, VBP 200 EW	EA	SERVICE	0	$230.00	$230.00
	4870-00465-312		Premier, Three Year, VBP 200 EW	EA	SERVICE	0	$400.00	$400.00
	4870-00465-314		Premier Plus, Three Year, VBP 200 EW	EA	SERVICE	0	$590.00	$590.00
	4870-00472-004		On-site Installation service for RMX 1000	EA	SERVICE	0	$2,595.00	$2,595.00
	4870-00472-007		Implementation service for RMX 1000	EA	SERVICE	0	$6,195.00	$6,195.00
	4870-00472-112		Premier, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	EA	SERVICE	0	$1,850.00	$1,850.00
	4870-00472-114		Premier Plus, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	EA	SERVICE	0	$2,775.00	$2,775.00
	4870-00472-147		Extended 24x7 phone support, One Year, RMX 1000. Priced per RMX unit as uplift to existing service contract	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-00472-312		Premier, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	EA	SERVICE	0	$4,725.00	$4,725.00
	4870-00472-314		Premier Plus, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	EA	SERVICE	0	$7,075.00	$7,075.00
	4870-00472-347		Extended 24x7 phone support, Three Year, RMX 1000. Priced per RMX unit as uplift to existing service contract	EA	SERVICE	0	$3,800.00	$3,800.00
	4870-00474-112		Premier, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	EA	SERVICE	0	$2,465.00	$2,465.00
	4870-00474-114		Premier Plus, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	EA	SERVICE	0	$3,700.00	$3,700.00
	4870-00474-312		Premier, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	EA	SERVICE	0	$6,275.00	$6,275.00
	4870-00474-314		Premier Plus, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	EA	SERVICE	0	$9,425.00	$9,425.00
	4870-00476-112		Premier, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	EA	SERVICE	0	$3,085.00	$3,085.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00476-114		Premier Plus, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	EA	SERVICE	0	$4,625.00	$4,625.00
	4870-00476-312		Premier, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	EA	SERVICE	0	$7,875.00	$7,875.00
	4870-00476-314		Premier Plus, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	EA	SERVICE	0	$11,800.00	$11,800.00
	4870-00478-112		Premier, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	EA	SERVICE	0	$820.00	$820.00
	4870-00478-114		Premier Plus, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	EA	SERVICE	0	$1,230.00	$1,230.00
	4870-00478-312		Premier, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	EA	SERVICE	0	$2,100.00	$2,100.00
	4870-00478-314		Premier Plus, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	EA	SERVICE	0	$3,125.00	$3,125.00
	4870-00480-112		Premier, One Year, RMX 1000 4 License Upgrade (5150-28645-001)	EA	SERVICE	0	$615.00	$615.00
	4870-00480-114		Premier Plus, One Year, RMX 1000 4 License Upgrade (5150-28645-001)	EA	SERVICE	0	$920.00	$920.00
	4870-00480-312		Premier, Three Year, RMX 1000 4 License Upgrade (5150-28645-001)	EA	SERVICE	0	$1,575.00	$1,575.00
	4870-00480-314		Premier Plus, Three Year, RMX 1000 4 License Upgrade (5150-28645-001)	EA	SERVICE	0	$2,350.00	$2,350.00
	4870-00481-112		Premier, One Year, CMA 4000 with 100 devices	EA	SERVICE	0	$1,800.00	$1,800.00
	4870-00481-114		Premier Plus, One Year, CMA 4000 with 100 devices	EA	SERVICE	0	$2,700.00	$2,700.00
	4870-00481-312		Premier, Three Year, CMA 4000 with 100 devices	EA	SERVICE	0	$4,600.00	$4,600.00
	4870-00481-314		Premier Plus, Three Year, CMA 4000 with 100 devices	EA	SERVICE	0	$6,900.00	$6,900.00
	4870-00484-007		Implementation service, CMA 4000	EA	SERVICE	0	$9,265.00	$9,265.00
	4870-00484-112		Premier, One Year, CMA 4000 with 200 devices	EA	SERVICE	0	$2,525.00	$2,525.00
	4870-00484-114		Premier Plus, One Year, CMA 4000 with 200 devices	EA	SERVICE	0	$3,800.00	$3,800.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00484-147		Extended 24x7 phone support, One Year, CMA 4000. Priced per CMA 4000 Base System as an uplift to existing service contract	EA	SERVICE	0	$995.00	$995.00
	4870-00484-312		Premier, Three Year, CMA 4000 with 200 devices	EA	SERVICE	0	$6,450.00	$6,450.00
	4870-00484-314		Premier Plus, Three Year, CMA 4000 with 200 devices	EA	SERVICE	0	$9,700.00	$9,700.00
	4870-00484-347		Extended 24x7 phone support, Three Year, CMA 4000. Priced per CMA 4000 Base System as an uplift to existing service contract	EA	SERVICE	0	$2,550.00	$2,550.00
	4870-00486-112		Premier, One Year, CMA 4000 with 400 devices	EA	SERVICE	0	$4,975.00	$4,975.00
	4870-00486-114		Premier Plus, One Year, CMA 4000 with 400 devices	EA	SERVICE	0	$7,450.00	$7,450.00
	4870-00486-312		Premier, Three Year, CMA 4000 with 400 devices	EA	SERVICE	0	$12,700.00	$12,700.00
	4870-00486-314		Premier Plus, Three Year, CMA 4000 with 400 devices	EA	SERVICE	0	$19,000.00	$19,000.00
	4870-00488-112		Premier, One Year, CMA 4000 Outlook or Lotus Notes option	EA	SERVICE	0	$1,050.00	$1,050.00
	4870-00488-114		Premier Plus, One Year, CMA 4000 Outlook or Lotus Notes option	EA	SERVICE	0	$1,600.00	$1,600.00
	4870-00488-312		Premier, Three Year, CMA 4000 Outlook or Lotus Notes option	EA	SERVICE	0	$2,700.00	$2,700.00
	4870-00488-314		Premier Plus, Three Year, CMA 4000 Outlook or Lotus Notes option	EA	SERVICE	0	$4,100.00	$4,100.00
	4870-00490-007		Implementation service, CMA 5000	EA	SERVICE	0	$11,325.00	$11,325.00
	4870-00490-112		Premier, One Year, CMA 5000 with 500 devices	EA	SERVICE	0	$6,500.00	$6,500.00
	4870-00490-114		Premier Plus, One Year, CMA 5000 with 500 devices	EA	SERVICE	0	$9,750.00	$9,750.00
	4870-00490-147		Extended 24x7 phone support, One Year, CMA 5000. Priced per CMA 5000 Base System as an uplift to existing service contract	EA	SERVICE	0	$1,995.00	$1,995.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00490-312		Premier, Three Year, CMA 5000 with 500 devices	EA	SERVICE	0	$16,600.00	$16,600.00
	4870-00490-314		Premier Plus, Three Year, CMA 5000 with 500 devices	EA	SERVICE	0	$24,850.00	$24,850.00
	4870-00490-347		Extended 24x7 phone support, Three Year, CMA 5000. Priced per CMA 5000 Base System as an uplift to existing service contract	EA	SERVICE	0	$5,100.00	$5,100.00
	4870-00492-112		Premier, One Year, CMA 5000 with 1000 devices	EA	SERVICE	0	$11,000.00	$11,000.00
	4870-00492-114		Premier Plus, One Year, CMA 5000 with 1000 devices	EA	SERVICE	0	$16,500.00	$16,500.00
	4870-00492-312		Premier, Three Year, CMA 5000 with 1000 devices	EA	SERVICE	0	$28,050.00	$28,050.00
	4870-00492-314		Premier Plus, Three Year, CMA 5000 with 1000 devices	EA	SERVICE	0	$42,100.00	$42,100.00
	4870-00494-112		Premier, One Year, CMA 5000 with 2500 devices	EA	SERVICE	0	$19,400.00	$19,400.00
	4870-00494-114		Premier Plus, One Year, CMA 5000 with 2500 devices	EA	SERVICE	0	$29,100.00	$29,100.00
	4870-00494-312		Premier, Three Year, CMA 5000 with 2500 devices	EA	SERVICE	0	$49,450.00	$49,450.00
	4870-00494-314		Premier Plus, Three Year, CMA 5000 with 2500 devices	EA	SERVICE	0	$74,200.00	$74,200.00
	4870-00496-112		Premier, One Year, CMA 5000 with 5000 devices	EA	SERVICE	0	$35,500.00	$35,500.00
	4870-00496-114		Premier Plus, One Year, CMA 5000 with 5000 devices	EA	SERVICE	0	$53,250.00	$53,250.00
	4870-00496-312		Premier, Three Year, CMA 5000 with 5000 devices	EA	SERVICE	0	$90,550.00	$90,550.00
	4870-00496-314		Premier Plus, Three Year, CMA 5000 with 5000 devices	EA	SERVICE	0	$135,800.00	$135,800.00
	4870-00498-112		Premier, One Year, CMA 100 device upgrade	EA	SERVICE	0	$1,550.00	$1,550.00
	4870-00498-114		Premier Plus, One Year, CMA 100 device upgrade	EA	SERVICE	0	$2,350.00	$2,350.00
	4870-00498-312		Premier, Three Year, CMA 100 device upgrade	EA	SERVICE	0	$3,950.00	$3,950.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00498-314		Premier Plus, Three Year, CMA 100 device upgrade	EA	SERVICE	0	$6,000.00	$6,000.00
	4870-00500-112		Premier, One Year, CMA 500 device upgrade	EA	SERVICE	0	$6,800.00	$6,800.00
	4870-00500-114		Premier Plus, One Year, CMA 500 device upgrade	EA	SERVICE	0	$10,200.00	$10,200.00
	4870-00500-312		Premier, Three Year, CMA 500 device upgrade	EA	SERVICE	0	$17,350.00	$17,350.00
	4870-00500-314		Premier Plus, Three Year, CMA 500 device upgrade	EA	SERVICE	0	$26,000.00	$26,000.00
	4870-00508-147		Extended 24x7 phone support, One Year, DMA 7000. Priced per DMA 7000 Base System as an uplift to existing service contract	EA	SERVICE	0	$1,295.00	$1,295.00
	4870-00508-347		Extended 24x7 phone support, Three Year, DMA 7000. Priced per DMA 7000 Base System as an uplift to existing service contract	EA	SERVICE	0	$3,300.00	$3,300.00
	4870-00522-007		Implementation service, DMA 7000 series solution	EA	SERVICE	0	$7,995.00	$7,995.00
	4870-00522-112		Premier, One Year, DMA 7000 Dual-Server Core system	EA	SERVICE	0	$3,350.00	$3,350.00
	4870-00522-114		Premier Plus, One Year, DMA 7000 Dual-Server Core system	EA	SERVICE	0	$5,025.00	$5,025.00
	4870-00522-312		Premier, Three Year, DMA 7000 Dual-Server Core system	EA	SERVICE	0	$8,550.00	$8,550.00
	4870-00522-314		Premier Plus, Three Year, DMA 7000 Dual-Server Core system	EA	SERVICE	0	$12,825.00	$12,825.00
	4870-00524-112		Premier, One Year, DMA 7000 1 RMX 2000 License pack	EA	SERVICE	0	$2,300.00	$2,300.00
	4870-00524-114		Premier Plus, One Year, DMA 7000 1 RMX 2000 License pack	EA	SERVICE	0	$3,450.00	$3,450.00
	4870-00524-312		Premier, Three Year, DMA 7000 1 RMX 2000 License pack	EA	SERVICE	0	$5,875.00	$5,875.00
	4870-00524-314		Premier Plus, Three Year, DMA 7000 1 RMX 2000 License pack	EA	SERVICE	0	$8,800.00	$8,800.00
	4870-00526-112		Premier, One Year, DMA 7000 2 RMX 2000 License pack	EA	SERVICE	0	$4,600.00	$4,600.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00526-114		Premier Plus, One Year, DMA 7000 2 RMX 2000 License pack	EA	SERVICE	0	$6,900.00	$6,900.00
	4870-00526-312		Premier, Three Year, DMA 7000 2 RMX 2000 License pack	EA	SERVICE	0	$11,725.00	$11,725.00
	4870-00526-314		Premier Plus, Three Year, DMA 7000 2 RMX 2000 License pack	EA	SERVICE	0	$17,600.00	$17,600.00
	4870-00528-112		Premier, One Year, DMA 7000 3 RMX 2000 License pack	EA	SERVICE	0	$6,900.00	$6,900.00
	4870-00528-114		Premier Plus, One Year, DMA 7000 3 RMX 2000 License pack	EA	SERVICE	0	$10,350.00	$10,350.00
	4870-00528-312		Premier, Three Year, DMA 7000 3 RMX 2000 License pack	EA	SERVICE	0	$17,600.00	$17,600.00
	4870-00528-314		Premier Plus, Three Year, DMA 7000 3 RMX 2000 License pack	EA	SERVICE	0	$26,400.00	$26,400.00
	4870-00530-112		Premier, One Year, DMA 7000 4 RMX 2000 License pack	EA	SERVICE	0	$9,200.00	$9,200.00
	4870-00530-114		Premier Plus, One Year, DMA 7000 4 RMX 2000 License pack	EA	SERVICE	0	$13,800.00	$13,800.00
	4870-00530-312		Premier, Three Year, DMA 7000 4 RMX 2000 License pack	EA	SERVICE	0	$23,450.00	$23,450.00
	4870-00530-314		Premier Plus, Three Year, DMA 7000 4 RMX 2000 License pack	EA	SERVICE	0	$35,200.00	$35,200.00
	4870-00532-112		Premier, One Year, DMA 7000 5 RMX 2000 License pack	EA	SERVICE	0	$11,500.00	$11,500.00
	4870-00532-114		Premier Plus, One Year, DMA 7000 5 RMX 2000 License pack	EA	SERVICE	0	$17,250.00	$17,250.00
	4870-00532-312		Premier, Three Year, DMA 7000 5 RMX 2000 License pack	EA	SERVICE	0	$29,325.00	$29,325.00
	4870-00532-314		Premier Plus, Three Year, DMA 7000 5 RMX 2000 License pack	EA	SERVICE	0	$44,000.00	$44,000.00
	4870-00550-002		On-site installation service for HDX 8000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$2,995.00	$2,995.00
	4870-00550-106		Premier, One Year, HDX 8000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$3,950.00	$3,950.00
	4870-00550-108		Premier Plus, One Year, HDX 8000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$5,925.00	$5,925.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00550-136		Premier, Three Year, HDX 8000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$10,075.00	$10,075.00
	4870-00550-138		Premier Plus, Three Year, HDX 8000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$15,110.00	$15,110.00
	4870-00560-002		On-site installation service for HDX 7000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$2,995.00	$2,995.00
	4870-00560-106		Premier, One Year, HDX 7000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$3,215.00	$3,215.00
	4870-00560-108		Premier Plus, One Year, HDX 7000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$4,825.00	$4,825.00
	4870-00560-136		Premier, Three Year, HDX 7000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$8,200.00	$8,200.00
	4870-00560-138		Premier Plus, Three Year, HDX 7000 Series Executive Collection with dual 50" displays	EA	SERVICE	0	$12,305.00	$12,305.00
	4870-00568-007		Implementation service for RMX 2000, 30 HD/120 CIF base IP system	EA	SERVICE	0	$11,295.00	$11,295.00
	4870-00568-112		Premier, One Year, RMX 2000, 30 HD/120 CIF base IP system	EA	SERVICE	0	$22,100.00	$22,100.00
	4870-00568-114		Premier Plus, One Year, RMX 2000, 30 HD/120 CIF base IP system	EA	SERVICE	0	$33,150.00	$33,150.00
	4870-00568-312		Premier, Three Year, RMX 2000, 30 HD/120 CIF base IP system	EA	SERVICE	0	$56,350.00	$56,350.00
	4870-00568-314		Premier Plus, Three Year, RMX 2000, 30 HD/120 CIF base IP system	EA	SERVICE	0	$84,550.00	$84,550.00
	4870-00570-007		Implementation service for RMX 2000, 40 HD/160 CIF base IP system	EA	SERVICE	0	$11,295.00	$11,295.00
	4870-00570-112		Premier, One Year, RMX 2000, 40 HD/160 CIF base IP system	EA	SERVICE	0	$28,900.00	$28,900.00
	4870-00570-114		Premier Plus, One Year, RMX 2000, 40 HD/160 CIF base IP system	EA	SERVICE	0	$43,350.00	$43,350.00
	4870-00570-312		Premier, Three Year, RMX 2000, 40 HD/160 CIF base IP system	EA	SERVICE	0	$73,700.00	$73,700.00
	4870-00570-314		Premier Plus, Three Year, RMX 2000, 40 HD/160 CIF base IP system	EA	SERVICE	0	$110,550.00	$110,550.00
	4870-00574-001		Remote installation service for QDX 6000 Series (conducted through scheduled telephone call)	EA	SERVICE	0	$495.00	$495.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00574-002		On-site installation service for QDX 6000 Series	EA	SERVICE	0	$995.00	$995.00
	4870-00574-106		Premier, One Year, QDX 6000 Series	EA	SERVICE	0	$450.00	$450.00
	4870-00574-108		Premier Plus, One Year, QDX 6000 Series	EA	SERVICE	0	$675.00	$675.00
	4870-00574-136		Premier, Three Year, QDX 6000 Series	EA	SERVICE	0	$1,150.00	$1,150.00
	4870-00574-138		Premier Plus, Three Year, QDX 6000 Series	EA	SERVICE	0	$1,720.00	$1,720.00
	4870-00574-801		Service re-activation fee, QDX 6000 Series, for product less than one year out of support coverage	EA	SERVICE	0	$180.00	$180.00
	4870-00574-802		Service re-activation fee, QDX 6000 Series, for product one year or more out of support coverage	EA	SERVICE	0	$360.00	$360.00
	4870-00576-112		Premier, One Year, CMA 1000 device upgrade	EA	SERVICE	0	$11,650.00	$11,650.00
	4870-00576-114		Premier Plus, One Year, CMA 1000 device upgrade	EA	SERVICE	0	$17,500.00	$17,500.00
	4870-00576-312		Premier, Three Year, CMA 1000 device upgrade	EA	SERVICE	0	$29,700.00	$29,700.00
	4870-00576-314		Premier Plus, Three Year, CMA 1000 device upgrade	EA	SERVICE	0	$44,650.00	$44,650.00
	4870-00578-002		On-site installation service for HDX Practitioner TeleHealth Cart Series	EA	SERVICE	0	$1,995.00	$1,995.00
	4870-00578-106		Premier, One Year, HDX Practitioner TeleHealth Cart Series	EA	SERVICE	0	$2,795.00	$2,795.00
	4870-00578-108		Premier Plus, One Year, HDX Practitioner TeleHealth Cart Series	EA	SERVICE	0	$4,195.00	$4,195.00
	4870-00578-136		Premier, Three Year, HDX Practitioner TeleHealth Cart Series	EA	SERVICE	0	$7,125.00	$7,125.00
	4870-00578-138		Premier Plus, Three Year, HDX Practitioner TeleHealth Cart Series	EA	SERVICE	0	$10,695.00	$10,695.00
	4870-00580-112		Premier, One Year for Polycom's CX 5000 Series	EA	SERVICE	0	$495.00	$495.00
	4870-00582-112		Premier, One Year, priced per VVX 1500 phone (Premier service contract REQUIRES 100% coverage for at least 100 Polycom IP phones per end user customer account)	EA	SERVICE	0	$99.00	$99.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00582-312		Premier, Three Year, priced per VVX 1500 phone (Premier service contract REQUIRES 100% coverage for at least 100 Polycom IP phones per end user customer account)	EA	SERVICE	0	$252.00	$252.00
	4870-00584-001		Remote installation service for HDX 6000 Series (conducted through scheduled telephone call)	EA	SERVICE	0	$820.00	$820.00
	4870-00584-002		On-site installation service for HDX 6000 Series	EA	SERVICE	0	$1,195.00	$1,195.00
	4870-00584-106		Premier, One Year, HDX 6000 Series	EA	SERVICE	0	$695.00	$695.00
	4870-00584-108		Premier Plus, One Year, HDX 6000 Series	EA	SERVICE	0	$1,045.00	$1,045.00
	4870-00584-136		Premier, Three Year, HDX 6000 Series	EA	SERVICE	0	$1,770.00	$1,770.00
	4870-00584-138		Premier Plus, Three Year, HDX 6000 Series	EA	SERVICE	0	$2,665.00	$2,665.00
	4870-00584-801		Service re-activation fee, HDX 6000 Series, for product less than one year out of support coverage	EA	SERVICE	0	$280.00	$280.00
	4870-00584-802		Service re-activation fee, HDX 6000 Series, for product one year or more out of support coverage	EA	SERVICE	0	$555.00	$555.00
	4870-00586-112		Premier, One Year, DMA 7000 Single-Server Core system	EA	SERVICE	0	$1,150.00	$1,150.00
	4870-00586-114		Premier Plus, One Year, DMA 7000 Single-Server Core system	EA	SERVICE	0	$1,725.00	$1,725.00
	4870-00586-312		Premier, Three Year, DMA 7000 Single-Server Core system	EA	SERVICE	0	$2,925.00	$2,925.00
	4870-00586-314		Premier Plus, Three Year, DMA 7000 Single-Server Core system	EA	SERVICE	0	$4,400.00	$4,400.00
	4870-00587-112		Premier, One Year, DMA 7000 Single Server to Dual Server Upgrade Series	EA	SERVICE	0	$2,900.00	$2,900.00
	4870-00587-114		Premier Plus, One Year, DMA 7000 Single Server to Dual Server Upgrade Series	EA	SERVICE	0	$4,350.00	$4,350.00
	4870-00587-312		Premier, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series	EA	SERVICE	0	$7,400.00	$7,400.00
	4870-00587-314		Premier Plus, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series	EA	SERVICE	0	$11,100.00	$11,100.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00588-007		Multipoint Layout Application Implementation for a Polycom immersive telepresence solution using Polycom's RMX MCU platform (see Service Description for specific details)	EA	SERVICE	0	$7,500.00	$7,500.00
	4870-00596-626		Assured Maintenance with Liquid Damage Upgrade - SpectraLink 8000 Series, One Year, priced per Wireless Telephone	EA	SERVICE	0	$108.00	$108.00
	4870-00596-628		Priority Maintenance with Liquid Damage Upgrade - SpectraLink 8000 Series, One Year, priced per Wireless Telephone	EA	SERVICE	0	$123.00	$123.00
	4870-00596-630		Advance Maintenance with Liquid Damage Upgrade - SpectraLink 8000 Series, One Year, priced per Wireless Telephone	EA	SERVICE	0	$133.00	$133.00
	4870-00596-632		Advance Plus Maintenance with Liquid Damage Upgrade - SpectraLink 8000 Series, One Year, priced per Wireless Telephone	EA	SERVICE	0	$144.00	$144.00
	4870-00632-001		Maintenance program, ATX 300 Series, 1 year, includes 8x5 phone support to channel partner, Software upgrades & updates, and next business day replacement parts for Polycom provided components	EA	SERVICE	0	$2,295.00	$2,295.00
	4870-00632-301		Maintenance program, ATX 300 Series, 3 year, includes 8x5 phone support to channel partner, Software upgrades & updates, and next business day replacement parts for Polycom provided components	EA	SERVICE	0	$5,850.00	$5,850.00
	4870-00634-002		On-site installation service for HDX Media Center 6000 series with one display Series	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-00634-106		Premier, One Year, HDX Media Center 6000 series with one display Series	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-00634-108		Premier Plus, One Year, HDX Media Center 6000 series with one display Series	EA	SERVICE	0	$2,245.00	$2,245.00
	4870-00634-136		Premier, Three Year, HDX Media Center 6000 series with one display Series	EA	SERVICE	0	$3,810.00	$3,810.00
	4870-00634-138		Premier Plus, Three Year, HDX Media Center 6000 series with one display Series	EA	SERVICE	0	$5,725.00	$5,725.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00646-001		KWS 500/8000 On-Site Commissioning and Certification (On-site commissioning with coverage and audio testing including certification of the KIRK system)	EA	SERVICE	0	$1.00	$1.00
	4870-00648-001		KWS 300/500/600v3/6000/8000 Remote Implementation Support (Up to 3 hours of remote KIRK system implementation support. Valid for 1 year from date of purchase)	EA	SERVICE	0	$750.00	$750.00
	4870-00650-007		Implementation service, RSS 4000 Series Solution	EA	SERVICE	0	$4,995.00	$4,995.00
	4870-00650-112		Premier, One Year, RSS 4000 5 Port Solution	EA	SERVICE	0	$2,250.00	$2,250.00
	4870-00650-114		Premier Plus, One Year, RSS 4000 5 Port Solution	EA	SERVICE	0	$3,375.00	$3,375.00
	4870-00650-147		Extended 24x7 phone support, One Year, RSS 4000 Series Solution. Priced per RSS 4000 system as uplift to existing service contract	EA	SERVICE	0	$495.00	$495.00
	4870-00650-312		Premier, Three Year, RSS 4000 5 Port Solution	EA	SERVICE	0	$5,750.00	$5,750.00
	4870-00650-314		Premier Plus, Three Year, RSS 4000 5 Port Solution	EA	SERVICE	0	$8,600.00	$8,600.00
	4870-00650-347		Extended 24x7 phone support, Three Year, RSS 4000 Series Solution. Priced per RSS 4000 system as uplift to existing service contract	EA	SERVICE	0	$1,250.00	$1,250.00
	4870-00652-112		Premier, One Year, RSS 4000 10 Port Solution	EA	SERVICE	0	$3,900.00	$3,900.00
	4870-00652-114		Premier Plus, One Year, RSS 4000 10 Port Solution	EA	SERVICE	0	$5,850.00	$5,850.00
	4870-00652-312		Premier, Three Year, RSS 4000 10 Port Solution	EA	SERVICE	0	$9,950.00	$9,950.00
	4870-00652-314		Premier Plus, Three Year, RSS 4000 10 Port Solution	EA	SERVICE	0	$14,925.00	$14,925.00
	4870-00654-112		Premier, One Year, RSS 4000 15 Port Solution	EA	SERVICE	0	$5,550.00	$5,550.00
	4870-00654-114		Premier Plus, One Year, RSS 4000 15 Port Solution	EA	SERVICE	0	$8,325.00	$8,325.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00654-312		Premier, Three Year, RSS 4000 15 Port Solution	EA	SERVICE	0	$14,150.00	$14,150.00
	4870-00654-314		Premier Plus, Three Year, RSS 4000 15 Port Solution	EA	SERVICE	0	$21,225.00	$21,225.00
	4870-00656-112		Premier, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	EA	SERVICE	0	$2,150.00	$2,150.00
	4870-00656-114		Premier Plus, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	EA	SERVICE	0	$3,225.00	$3,225.00
	4870-00656-312		Premier, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System	EA	SERVICE	0	$5,475.00	$5,475.00
	4870-00656-314		Premier Plus, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System	EA	SERVICE	0	$8,225.00	$8,225.00
	4870-00658-112		Premier, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	EA	SERVICE	0	$2,150.00	$2,150.00
	4870-00658-114		Premier Plus, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	EA	SERVICE	0	$3,225.00	$3,225.00
	4870-00658-312		Premier, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System	EA	SERVICE	0	$5,475.00	$5,475.00
	4870-00658-314		Premier Plus, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System	EA	SERVICE	0	$8,225.00	$8,225.00
	4870-00684-007		Implementation service, RMX 4000 10 HD/40 CIF base IP system	EA	SERVICE	0	$14,995.00	$14,995.00
	4870-00684-112		Premier, One Year, RMX 4000 10 HD/40 CIF base IP system	EA	SERVICE	0	$17,500.00	$17,500.00
	4870-00684-114		Premier Plus, One Year, RMX 4000 10 HD/40 CIF base IP system	EA	SERVICE	0	$26,250.00	$26,250.00
	4870-00684-312		Premier, Three Year, RMX 4000 10 HD/40 CIF base IP system	EA	SERVICE	0	$44,650.00	$44,650.00
	4870-00684-314		Premier Plus, Three Year, RMX 4000 10 HD/40 CIF base IP system	EA	SERVICE	0	$66,950.00	$66,950.00
	4870-00686-007		Implementation service, RMX 4000 20 HD/80 CIF base IP system	EA	SERVICE	0	$14,995.00	$14,995.00
	4870-00686-112		Premier, One Year, RMX 4000 20 HD/80 CIF base IP system	EA	SERVICE	0	$21,750.00	$21,750.00
	4870-00686-114		Premier Plus, One Year, RMX 4000 20 HD/80 CIF base IP system	EA	SERVICE	0	$32,650.00	$32,650.00
	4870-00686-312		Premier, Three Year, RMX 4000 20 HD/80 CIF base IP system	EA	SERVICE	0	$55,450.00	$55,450.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00686-314		Premier Plus, Three Year, RMX 4000 20 HD/80 CIF base IP system	EA	SERVICE	0	$83,250.00	$83,250.00
	4870-00688-007		Implementation service, RMX 4000 40 HD/160 CIF base IP system	EA	SERVICE	0	$14,995.00	$14,995.00
	4870-00688-112		Premier, One Year, RMX 4000 40 HD/160 CIF base IP system	EA	SERVICE	0	$36,000.00	$36,000.00
	4870-00688-114		Premier Plus, One Year, RMX 4000 40 HD/160 CIF base IP system	EA	SERVICE	0	$54,000.00	$54,000.00
	4870-00688-312		Premier, Three Year, RMX 4000 40 HD/160 CIF base IP system	EA	SERVICE	0	$91,800.00	$91,800.00
	4870-00688-314		Premier Plus, Three Year, RMX 4000 40 HD/160 CIF base IP system	EA	SERVICE	0	$137,700.00	$137,700.00
	4870-00690-007		Implementation service, RMX 4000 60 HD/240 CIF base IP system	EA	SERVICE	0	$19,995.00	$19,995.00
	4870-00690-112		Premier, One Year, RMX 4000 60 HD/240 CIF base IP system	EA	SERVICE	0	$50,250.00	$50,250.00
	4870-00690-114		Premier Plus, One Year, RMX 4000 60 HD/240 CIF base IP system	EA	SERVICE	0	$75,400.00	$75,400.00
	4870-00690-312		Premier, Three Year, RMX 4000 60 HD/240 CIF base IP system	EA	SERVICE	0	$128,150.00	$128,150.00
	4870-00690-314		Premier Plus, Three Year, RMX 4000 60 HD/240 CIF base IP system	EA	SERVICE	0	$192,250.00	$192,250.00
	4870-00692-007		Implementation service, RMX 4000 80 HD/320 CIF base IP system	EA	SERVICE	0	$19,995.00	$19,995.00
	4870-00692-112		Premier, One Year, RMX 4000 80 HD/320 CIF base IP system	EA	SERVICE	0	$64,500.00	$64,500.00
	4870-00692-114		Premier Plus, One Year, RMX 4000 80 HD/320 CIF base IP system	EA	SERVICE	0	$96,750.00	$96,750.00
	4870-00692-312		Premier, Three Year, RMX 4000 80 HD/320 CIF base IP system	EA	SERVICE	0	$164,500.00	$164,500.00
	4870-00692-314		Premier Plus, Three Year, RMX 4000 80 HD/320 CIF base IP system	EA	SERVICE	0	$246,700.00	$246,700.00
	4870-00694-112		Premier, One Year, RMX 4000 60 HD/240 CIF license expansion	EA	SERVICE	0	$42,700.00	$42,700.00
	4870-00694-114		Premier Plus, One Year, RMX 4000 60 HD/240 CIF license expansion	EA	SERVICE	0	$64,050.00	$64,050.00
	4870-00694-312		Premier, Three Year, RMX 4000 60 HD/240 CIF license expansion	EA	SERVICE	0	$108,900.00	$108,900.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00694-314		Premier Plus, Three Year, RMX 4000 60 HD/240 CIF license expansion	EA	SERVICE	0	$163,350.00	$163,350.00
	4870-00708-112		Premier, One Year, priced per VVX 1500D Dual Stack Business Media Phone or per H.323 Permanent Individual Phone License for VVX 1500 (maintenance contract required for each VVX 1500D (SKU 2200-18064-025) and H323 license (SKU 5150-16826-001))	EA	SERVICE	0	$99.00	$99.00
	4870-00708-312		Premier, Three Year, priced per VVX 1500D Dual Stack Business Media Phone or per H.323 Permanent Individual Phone License for VVX 1500 (SKU 5150-16826-001)	EA	SERVICE	0	$252.00	$252.00
	4870-00712-112		Premier, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	EA	SERVICE	0	$7,950.00	$7,950.00
	4870-00712-114		Premier Plus, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	EA	SERVICE	0	$11,925.00	$11,925.00
	4870-00712-312		Premier, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	EA	SERVICE	0	$20,275.00	$20,275.00
	4870-00712-314		Premier Plus, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	EA	SERVICE	0	$30,400.00	$30,400.00
	4870-00714-112		Premier, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	EA	SERVICE	0	$10,250.00	$10,250.00
	4870-00714-114		Premier Plus, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	EA	SERVICE	0	$15,375.00	$15,375.00
	4870-00714-312		Premier, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	EA	SERVICE	0	$26,150.00	$26,150.00
	4870-00714-314		Premier Plus, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	EA	SERVICE	0	$39,200.00	$39,200.00
	4870-00716-112		Premier, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses	EA	SERVICE	0	$5,750.00	$5,750.00
	4870-00716-114		Premier Plus, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses	EA	SERVICE	0	$8,625.00	$8,625.00
	4870-00716-312		Premier, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses	EA	SERVICE	0	$14,675.00	$14,675.00
	4870-00716-314		Premier Plus, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses	EA	SERVICE	0	$22,000.00	$22,000.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00718-112		Premier, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses	EA	SERVICE	0	$8,050.00	$8,050.00
	4870-00718-114		Premier Plus, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses	EA	SERVICE	0	$12,075.00	$12,075.00
	4870-00718-312		Premier, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses	EA	SERVICE	0	$20,525.00	$20,525.00
	4870-00718-314		Premier Plus, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses	EA	SERVICE	0	$30,800.00	$30,800.00
	4870-00750-112		Premier, One Year, Polycom Recording Studio (PRS)	EA	SERVICE	0	$3,980.00	$3,980.00
	4870-00750-312		Premier, Three Year, Polycom Recording Studio (PRS)	EA	SERVICE	0	$10,150.00	$10,150.00
	4870-00754-007		Implementation service, Polycom Video Edge (PVE) Appliance	EA	SERVICE	0	$4,995.00	$4,995.00
	4870-00754-112		Premier, One Year, Polycom Video Edge (PVE) Appliance	EA	SERVICE	0	$2,500.00	$2,500.00
	4870-00754-312		Premier, Three Year, Polycom Video Edge (PVE) Appliance	EA	SERVICE	0	$6,375.00	$6,375.00
	4870-00758-112		Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020	EA	SERVICE	0	$100.00	$100.00
	4870-00758-312		Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020	EA	SERVICE	0	$255.00	$255.00
	4870-00760-112		Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020	EA	SERVICE	0	$220.00	$220.00
	4870-00760-312		Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020	EA	SERVICE	0	$560.00	$560.00
	4870-00762-007		Remote Installation service, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	EA	SERVICE	0	$995.00	$995.00
	4870-00762-112		Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	EA	SERVICE	0	$450.00	$450.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00762-312		Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	EA	SERVICE	0	$1,150.00	$1,150.00
	4870-00764-007		Implementation service, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	EA	SERVICE	0	$10,995.00	$10,995.00
	4870-00764-112		Premier, One Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	EA	SERVICE	0	$8,400.00	$8,400.00
	4870-00764-312		Premier, Three Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	EA	SERVICE	0	$21,420.00	$21,420.00
	4870-00770-112		Premier, One Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover	EA	SERVICE	0	$4,200.00	$4,200.00
	4870-00770-312		Premier, Three Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover	EA	SERVICE	0	$10,710.00	$10,710.00
	4870-00772-112		Premier, One Year, Polycom Digital Signage (PDS) Player Appliance	EA	SERVICE	0	$580.00	$580.00
	4870-00772-312		Premier, Three Year, Polycom Digital Signage (PDS) Player Appliance	EA	SERVICE	0	$1,480.00	$1,480.00
	4870-00774-112		Premier, One Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications	EA	SERVICE	0	$500.00	$500.00
	4870-00774-312		Premier, Three Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications	EA	SERVICE	0	$1,275.00	$1,275.00
	4870-00776-112		Premier, One Year, Polycom Digital Signage (PDS) Template Editor	EA	SERVICE	0	$2,000.00	$2,000.00
	4870-00776-312		Premier, Three Year, Polycom Digital Signage (PDS) Template Editor	EA	SERVICE	0	$5,100.00	$5,100.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00778-112		Premier, One Year, Polycom Digital Signage (PDS) Content Manager	EA	SERVICE	0	$580.00	$580.00
	4870-00778-312		Premier, Three Year, Polycom Digital Signage (PDS) Content Manager	EA	SERVICE	0	$1,480.00	$1,480.00
	4870-00780-112		Premier, One Year, Polycom Digital Signage (PDS) Remote Manager	EA	SERVICE	0	$580.00	$580.00
	4870-00780-312		Premier, Three Year, Polycom Digital Signage (PDS) Remote Manager	EA	SERVICE	0	$1,480.00	$1,480.00
	4870-00782-112		Premier, One Year, Polycom Digital Signage (PDS) Development Server	EA	SERVICE	0	$3,000.00	$3,000.00
	4870-00782-312		Premier, Three Year, Polycom Digital Signage (PDS) Development Server	EA	SERVICE	0	$7,650.00	$7,650.00
	4870-00788-007		Implementation service, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	EA	SERVICE	0	$9,995.00	$9,995.00
	4870-00788-112		Premier, One Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	EA	SERVICE	0	$8,000.00	$8,000.00
	4870-00788-312		Premier, Three Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	EA	SERVICE	0	$20,400.00	$20,400.00
	4870-00790-007		Implementation service, Polycom Video Media Center (VMC) - Standard Edition	EA	SERVICE	0	$10,995.00	$10,995.00
	4870-00790-112		Premier, One Year, Polycom Video Media Center (VMC) - Standard Edition	EA	SERVICE	0	$15,000.00	$15,000.00
	4870-00790-312		Premier, Three Year, Polycom Video Media Center (VMC) - Standard Edition	EA	SERVICE	0	$38,250.00	$38,250.00
	4870-00792-112		Premier, One Year, Polycom Video Media Center (VMC) - Enterprise Edition	EA	SERVICE	0	$29,000.00	$29,000.00
	4870-00792-312		Premier, Three Year, Polycom Video Media Center (VMC) - Enterprise Edition	EA	SERVICE	0	$73,950.00	$73,950.00
	4870-00796-112		Premier, One Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)	EA	SERVICE	0	$14,500.00	$14,500.00

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	4870-00796-312		Premier, Three Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)	EA	SERVICE	0	$36,975.00	$36,975.00
	4870-00798-112		Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition	EA	SERVICE	0	$8,000.00	$8,000.00
	4870-00798-312		Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition	EA	SERVICE	0	$20,400.00	$20,400.00
	4870-00800-112		Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition	EA	SERVICE	0	$22,000.00	$22,000.00
	4870-00800-312		Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition	EA	SERVICE	0	$56,100.00	$56,100.00
	4870-00802-112		Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterpise Edition	EA	SERVICE	0	$15,000.00	$15,000.00
	4870-00802-312		Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterpise Edition	EA	SERVICE	0	$38,250.00	$38,250.00
	4870-00804-112		Premier, One Year, Polycom Video Media Center (VMC) - One Additional Domain	EA	SERVICE	0	$3,000.00	$3,000.00
	4870-00804-312		Premier, Three Year, Polycom Video Media Center (VMC) - One Additional Domain	EA	SERVICE	0	$7,650.00	$7,650.00
	4870-00806-112		Premier, One Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option	EA	SERVICE	0	$2,000.00	$2,000.00
	4870-00806-312		Premier, Three Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option	EA	SERVICE	0	$5,100.00	$5,100.00
	4870-00808-112		Premier, One Year, Polycom Video Media Center (VMC) - Portals Option	EA	SERVICE	0	$10,000.00	$10,000.00
	4870-00808-312		Premier, Three Year, Polycom Video Media Center (VMC) - Portals Option	EA	SERVICE	0	$25,500.00	$25,500.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00810-112		Premier, One Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option	EA	SERVICE	0	$5,000.00	$5,000.00
	4870-00810-312		Premier, Three Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option	EA	SERVICE	0	$12,750.00	$12,750.00
	4870-00812-112		Premier, One Year, Polycom Video Media Center (VMC) - Development Server	EA	SERVICE	0	$7,000.00	$7,000.00
	4870-00812-312		Premier, Three Year, Polycom Video Media Center (VMC) - Development Server	EA	SERVICE	0	$17,850.00	$17,850.00
	4870-00814-112		Premier, One Year, Polycom Video Media Center (VMC) - Application Programing Interface	EA	SERVICE	0	$5,000.00	$5,000.00
	4870-00814-312		Premier, Three Year, Polycom Video Media Center (VMC) - Application Programing Interface	EA	SERVICE	0	$12,750.00	$12,750.00
	4870-00816-001		KIRK Telephone Support and Remote Diagnostics - Business Hours (excludes system installation support) per hour	EA	SERVICE	0	$210.00	$210.00
	4870-00818-001		KIRK Telephone Support and Remote Diagnostics - After Hours (excludes system installation support) per hour	EA	SERVICE	0	$310.00	$310.00
	4870-00820-001		SpectraLink System Implementation Telephone Support - Business Hours per hour	EA	SERVICE	0	$300.00	$300.00
	4870-00822-001		SpectraLink System Implementation Telephone Support - After Hours per hour	EA	SERVICE	0	$400.00	$400.00
	4870-00824-001		KIRK System Implementation Telephone Support - Business Hours per hour	EA	SERVICE	0	$300.00	$300.00
	4870-00826-001		KIRK System Implementation Telephone Support - After Hours per hour	EA	SERVICE	0	$400.00	$400.00
	4870-00828-112		Premier, One Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition	EA	SERVICE	0	$2,500.00	$2,500.00
	4870-00828-312		Premier, Three Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition	EA	SERVICE	0	$6,375.00	$6,375.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00830-112		Premier, One Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web	EA	SERVICE	0	$1,000.00	$1,000.00
	4870-00830-312		Premier, Three Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web	EA	SERVICE	0	$2,550.00	$2,550.00
	4870-00832-155		Telepresence Maintenance Program, HD Doc Camera Coverage, 1 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), and next bus day on-site support	EA	SERVICE	0	$1,500.00	$1,500.00
	4870-00832-355		Telepresence Maintenance Program, HD Doc Camera Coverage, 3 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), and next bus day on-site support	EA	SERVICE	0	$3,600.00	$3,600.00
	4870-00836-001		Remote Installation service for VBP 200 E (conducted through scheduled telephone call)	EA	SERVICE	0	$510.00	$510.00
	4870-00836-002		On-site Installation service for VBP 200 E	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00836-112		Premier, One Year, VBP 200 E	EA	SERVICE	0	$160.00	$160.00
	4870-00836-114		Premier Plus, One Year, VBP 200 E	EA	SERVICE	0	$240.00	$240.00
	4870-00836-314		Premier Plus, Three Year, VBP 200 E	EA	SERVICE	0	$610.00	$610.00
	4870-00838-001		Remote Installation service for Teleworker Solution Promo (conducted through scheduled telephone call)	EA	SERVICE	0	$510.00	$510.00
	4870-00838-002		On-site Installation service for Teleworker Solution Promo	EA	SERVICE	0	$1,025.00	$1,025.00
	4870-00838-112		Premier, One Year, Teleworker Solution Promo	EA	SERVICE	0	$225.00	$225.00
	4870-00838-114		Premier Plus, One Year, Teleworker Solution Promo	EA	SERVICE	0	$340.00	$340.00
	4870-00838-312		Premier, Three Year, Teleworker Solution Promo	EA	SERVICE	0	$575.00	$575.00
	4870-00838-314		Premier Plus, Three Year, Teleworker Solution Promo	EA	SERVICE	0	$865.00	$865.00
	4870-00842-002		On-site installation service for HDX Media Center 6000 with View Camera	EA	SERVICE	0	$1,495.00	$1,495.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00842-106		Premier, One Year, HDX Media Center 6000 with View Camera	EA	SERVICE	0	$995.00	$995.00
	4870-00842-108		Premier Plus, One Year, HDX Media Center 6000 with View Camera	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-00842-136		Premier, Three Year, HDX Media Center 6000 with View Camera	EA	SERVICE	0	$2,535.00	$2,535.00
	4870-00842-138		Premier Plus, Three Year, HDX Media Center 6000 with View Camera	EA	SERVICE	0	$3,810.00	$3,810.00
	4870-00886-030		Immersive Telepresence Implementation, OTX 300 Series, includes comprehensive project management, on-site pre-Implementation survey, OTX placement plan, telepresence network assessment, and on-site system assembly	EA	SERVICE	0	$49,000.00	$49,000.00
	4870-00886-031		Implementation for OTX Complete Experience Kit (6 lights and textured free-standing rear wall)	EA	SERVICE	0	$5,000.00	$5,000.00
	4870-00886-048		Union Labor Uplift for OTX 300 Series Telepresence Implementation Service (flat fee for each Telepresence Implementation service that will be executed for a location where the customer requires union labor to be used)	EA	SERVICE	0	$6,500.00	$6,500.00
	4870-00886-125		Elite Telepresence Maintenance, OTX 300 Series, 1 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$44,750.00	$44,750.00
	4870-00886-155		Telepresence Maintenance, OTX 300 Series, 1 year, includes 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and semi-annual on-site preventative maintenance	EA	SERVICE	0	$39,000.00	$39,000.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00886-325		Elite Telepresence Maintenance, OTX 300 Series, 3 year, includes assigned ESM and ESE, 24x7 phone support, next bus day parts replacement (subject to customs delay), next bus day on-site support, SW upgrades and updates, and prev maint	EA	SERVICE	0	$114,000.00	$114,000.00
	4870-00886-700		Immersive Telepresence VNOC for OTX 300 Series, Hosted model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	HARDWARE	0	$39,000.00	$39,000.00
	4870-00886-730		Immersive Telepresence VNOC for OTX 300 Series, Hosted model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	HARDWARE	0	$99,500.00	$99,500.00
	4870-00886-760		Immersive Telepresence VNOC for OTX 300 Series, Managed model, 1 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	HARDWARE	0	$51,000.00	$51,000.00
	4870-00886-780		Immersive Telepresence VNOC for OTX 300 Series, Managed model, 3 year. Additional charges apply for optional VNOC services. Customer is solely responsible to pay for the IP cross connection to the VNOC, including all security and termination devices.	EA	HARDWARE	0	$130,000.00	$130,000.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-00886-790		Assisted Operations Service (AOS), OTX 300 Series, One year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$15,500.00	$15,500.00
	4870-00886-793		Assisted Operations Service (AOS), OTX 300 Series, One year, includes 24x7 remote monitoring and comprehensive fault management (please reference AOS service description for complete details and customer responsibilities)	EA	SERVICE	0	$39,500.00	$39,500.00
	4870-21728-002		Installation, Practitioner,VSX,SM,2230-21728-XXX, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-21728-106		Premier, 1 Year, Practitioner,VSX,SM,2230-21728-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$990.00	$990.00
	4870-21728-108		Premier Plus, 1 Year, Practitioner,VSX,SM,2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,795.00	$1,795.00
	4870-21728-306		Premier 3 Yrs, Practitioner,VSX,SM,2230-21728-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,000.00	$2,000.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-21728-308		Premier Plus, 3 Yrs, Practitioner,VSX,SM,2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$4,315.00	$4,315.00
	4870-21729-002		Installation, Practitioner,VSX,DM,2230-21729-XXX, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-21729-106		Premier, 1 Year, Practitioner,VSX,DM,2230-21729-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,080.00	$1,080.00
	4870-21729-108		Premier Plus, 1 Year, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,965.00	$1,965.00
	4870-21729-306		Premier 3 Yrs, Practitioner,VSX,SM,2230-21729-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,220.00	$2,220.00
	4870-21729-308		Premier Plus, 3 Yrs, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$4,340.00	$4,340.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-21733-114		Premier Plus, 1 Yr, Practitioner,FX,SM,2230-21733-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,650.00	$2,650.00
	4870-22291-002		On-site Installation Medlink II Telehealth Cart with VSX8000 MSRP*	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-22291-106		Premier, 1 Year, MedlinkII Telehealth Cart with VSX8000, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,700.00	$1,700.00
	4870-22291-108		Premier Plus, 1 Year, Medlink II Telehealth Cart with VSX8000, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$3,090.00	$3,090.00
	4870-22291-306		Premier 3 Yrs, VSX8000 MedlinkII Telehealth Cart,2230-22291-XXX, Parts shipped premium day of call, Unlimited Phone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$3,500.00	$3,500.00
	4870-22291-308		Premier Plus, 3 Yrs, VSX8000 MedlinkII Telehealth Cart,2230-22291-XXX, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$6,835.00	$6,835.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-22648-002		Installation, Judicial Wall System with VSX 3000, on-site installation of system and certain collaboration tools. The customer is responsible for the installation of wall mounting brackets, etc. for the flat panel. MSRP*	EA	SERVICE	0	$1,545.00	$1,545.00
	4870-22648-106		Premier, 1 Year, Judicial Wall System with VSX 3000, parts shipped priority level same business day, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$670.00	$670.00
	4870-22648-108		Premier Plus, 1 Year, Judicial Wall System with VSX 3000, next business day on-site labor & parts, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,185.00	$1,185.00
	4870-22648-306		Premier 3 Yrs, Judicial Wall System with VSX 3000, Parts shipped premium day of call, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,560.00	$1,560.00
	4870-22648-308		Premier Plus, 3 Yrs, Judicial Wall System with VSX 3000, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,995.00	$1,995.00
	4870-50104-112		Premier, One Year, for all Microsoft CX phones except CX100, priced per handset (Premier service contract REQUIRES 100% coverage for at least 500 Polycom IP phones per end user customer account)	EA	SERVICE	0	$18.00	$18.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-50104-312		Premier, Three Year, for all Microsoft CX phones except CX100, priced per handset (Premier service contract REQUIRES 100% coverage for at least 500 Polycom IP phones per end user customer account)	EA	SERVICE	0	$46.00	$46.00
	4870-50104-512		Premier, Five Year, For all Microsoft CX phones except CX100, priced per handset (Premier service contract REQUIRES 100% coverage for at least 500 Polycom IP phones per end user customer account)	EA	SERVICE	0	$68.00	$68.00
	4870-51045-114		PREMIER PLUS,1YR,Small VS4000 & iPower ClassStations (2230-21325-001 & 2230-21335-001),Next Business Day Parts&Labor,Telephone Tech Support during Business Hrs,Software Updates & upgrades (prices for terms other than 1 yr to be prorated accordingly) MSRP	EA	SERVICE	0	$2,880.00	$2,880.00
	4870-51047-004		Installation, Medium ClassStation, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$4,530.00	$4,530.00
	4870-51047-114		PREMIER PLUS,1YR,Medium ClassStation, Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs, Software Updates & upgrades (prices for terms other than 1 year to be prorated accordingly) MSRP	EA	SERVICE	0	$3,615.00	$3,615.00
	4870-51049-114		PREMIER PLUS,1YR,Large VS4000 & iPower ClassStations (2230-21330-001 & 2230-21340-001),Next Business Day Parts&Labor,Telephone Tech Support during Business Hrs,Software Updates & upgrades (prices for terms other than 1 yr to be prorated accordingly) MSRP	EA	SERVICE	0	$5,870.00	$5,870.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-51053-114		Premier Plus,1Yr,MEDLINK Cart, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$3,850.00	$3,850.00
	4870-51060-002		Installation, ClassStation, Large, VSX8000, 2230-22119-XXX, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$5,665.00	$5,665.00
	4870-51060-106		Premier, 1 Year, ClassStation,Large,VSX8000,2230-22119-XXX,parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$4,080.00	$4,080.00
	4870-51060-108		Premier Plus, 1 Year, ClassStation, Large, VSX8000, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$7,415.00	$7,415.00
	4870-51060-306		Premier, 3 Yrs, 2230-22119-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$9,210.00	$9,210.00
	4870-51060-308		Premier Plus, 3 Yrs, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$17,220.00	$17,220.00
	4870-51061-002		Installation, ClassStation,Small,VSX8000,2230-22120-XXX, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$3,400.00	$3,400.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-51061-106		Premier, 1 Year, ClassStation, Small, VSX8000,2230-22120-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades(prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,835.00	$1,835.00
	4870-51061-108		Premier Plus, 1 Year, ClassStation, Small, VSX8000, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$3,335.00	$3,335.00
	4870-51061-306		Premier, 3 Yrs, 2230-22120-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$4,645.00	$4,645.00
	4870-51061-308		Premier Plus, 3 Yrs, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$8,915.00	$8,915.00
	4870-51062-002		Installation, ClassStation, Primary, VSX7000, 2230-22285-XXX, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$3,400.00	$3,400.00
	4870-51062-106		Premier, 1 Year, ClassStation, Primary, VSX7000,2230-22285-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,155.00	$1,155.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-51062-108		Premier Plus, 1 Year, ClassStation,Primary,VSX7000,2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,100.00	$2,100.00
	4870-51062-306		Premier, 3 Yrs, 2230-22285-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,400.00	$2,400.00
	4870-51062-308		Premier Plus, 3 Yrs, 2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$4,665.00	$4,665.00
	4870-51063-002		Installation, ClassStation, Secndry, VSX7000, 2230-22286-XXX, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$3,400.00	$3,400.00
	4870-51063-106		Premier, 1 Year, ClassStation, Secndry, VSX7000,2230-22286-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,495.00	$1,495.00
	4870-51063-108		Premier Plus, 1 Year, ClassStation, Secndry, VSX7000, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,720.00	$2,720.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-51063-306		Premier, 3 Yrs, 2230-22286-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$3,215.00	$3,215.00
	4870-51063-308		Premier Plus, 3 Yrs, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	EA	SERVICE	0	$6,150.00	$6,150.00
	4870-51064-002		Installation, ClassStation, Primary, VSX7000, 2230-22283-XXX, on-site installation of system and certain collaboration tools. MSRP*	EA	SERVICE	0	$3,400.00	$3,400.00
	4870-51064-106		Premier, 1 Year, ClassStation,Primary,VSX7000,2230-22283-XXX, parts shipped priority same business day,telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,155.00	$1,155.00
	4870-51064-108		Premier Plus, 1 Year, ClassStation, Primary, VSX7000, 2230-22283-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,100.00	$2,100.00
	4870-51065-106		Premier, 1 Year, ClassStation,Secndry,VSX7000,2230-22284-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates&upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,495.00	$1,495.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	4870-51065-108		Premier Plus, 1 Year, ClassStation,Secndry,VSX7000,2230-22284-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$2,720.00	$2,720.00
	4870-51119-112		Premier 1 Yr, Medlink II Telehealth Cart, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	EA	SERVICE	0	$1,620.00	$1,620.00
	4870-51119-114		Premier Plus,1Yr, Medlink II Telehealth Cart, Next Business Day Parts&Labor, Telephone Tech Support during Business Hrs, Software Updates & upgrades (prices for terms other than 1 year to be prorated accordingly)	EA	SERVICE	0	$3,850.00	$3,850.00
	5150-08263-001		Software upgrade for version 2.6 for Polycom HDX systems.	EA	SOFTWARE	0.1	$1,999.00	$1,799.10
	5150-16826-001		H.323 Permanent Individual Phone License, For VVX 1500. Country Group: 66	EA	SOFTWARE	0.1	$100.00	$90.00
	5150-18200-010		RMX 2000/4000 Resource License Pack - 2 HD/10 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,500.00	$13,950.00
	5150-18200-020		RMX 2000/4000 Resource License Pack - 5 HD/20 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	EA	HARDWARE	0.1	$30,900.00	$27,810.00
	5150-18200-030		RMX-2000/4000 Resource License Pack - 7 HD/30 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	EA	HARDWARE	0.1	$46,400.00	$41,760.00
	5150-18200-040		RMX 2000/4000 Resource License Pack - 10 HD/40CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	EA	HARDWARE	0.1	$61,800.00	$55,620.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5150-18200-050		RMX 2000/4000 Resource License Pack - 12 HD/50 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	EA	HARDWARE	0.1	$77,300.00	$69,570.00
	5150-18200-060		RMX 2000/4000 Resource License Pack - 15 HD/60 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	EA	HARDWARE	0.1	$92,700.00	$83,430.00
	5150-18200-080		RMX 2000/4000 Resource License Pack - 20 HD/80 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	EA	HARDWARE	0.1	$123,600.00	$111,240.00
	5150-18200-215		License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX and ATX. .	EA	HARDWARE	0.1	$1,050.00	$945.00
	5150-18200-240		RMX 4000 Resource License Pack - 60 HD/240 CIF resource licenses - additional Media Processing Module hardware may be required.	EA	HARDWARE	0.1	$371,000.00	$333,900.00
	5150-18200-320		RMX 4000 Resource License Pack - 80 HD/320 CIF resource licenses - additional Media Processing Module hardware may be required.	EA	HARDWARE	0.1	$495,000.00	$445,500.00
	5150-18200-500		RMX 2000/4000 Encryption License pack - restricted by destination countries	EA	SOFTWARE	0	$0.00	$0.00
	5150-18900-010		RSS 2000 SW Upgrade Option - Upgrade Software License to latest version (available at no charge for systems covered by a Polycom maintenance contract)	EA	SOFTWARE	0.1	$4,150.00	$3,735.00
	5150-18900-020		RSS 2000 Multicast Option License	EA	SOFTWARE	0.1	$5,200.00	$4,680.00
	5150-18900-030		RSS 2000 Stackable Option License - Allows multiple RSS 2000s to be stacked and seamlessly interfaced together	EA	SOFTWARE	0.1	$5,200.00	$4,680.00
	5150-18900-050		RSS 2000 Encryption software License	EA	SOFTWARE	0.1	$0.00	$0.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5150-21297-001		VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	EA	SOFTWARE	0.1	$3,099.00	$2,789.10
	5150-21451-001		QDX Software Upgrade 4.0.	EA	SOFTWARE	0.1	$899.00	$809.10
	5150-22278-001		V500 and V700 People+Content IP Software Option License	EA	SOFTWARE	0.1	$929.00	$836.10
	5150-22294-001		VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	EA	SOFTWARE	0.1	$929.00	$836.10
	5150-22657-001		VSX SW option key to allow the VSX 5000 and VSX 6000 systems to support second monitor	EA	SOFTWARE	0.1	$729.00	$656.10
	5150-22660-001		VGA Encoder Key - adds content encoding support to a VSX 7000e system when used with a VGA cable or ImageShare II	EA	SOFTWARE	0.1	$929.00	$836.10
	5150-22762-001		VSX MPPlus Multipoint Software Option License for VSX 8000 Series. Allows for 6-site MP video calls.	EA	SOFTWARE	0.1	$4,119.00	$3,707.10
	5150-23505-001		VBP Software Uprgade - 5300-E10 to 5300-E25 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$3,750.00	$3,375.00
	5150-23506-001		VBP Software Upgrade - 5300-S10 to 5300-S25 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$3,750.00	$3,375.00
	5150-23542-001		VBP Software Upgrade - 5300-S10 to 5300-ST10 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$2,950.00	$2,655.00
	5150-23543-001		VBP Software Upgrade - 5300-S25 to 5300-ST25 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$5,350.00	$4,815.00
	5150-23544-001		VBP Software Upgrade - 6400-S85 to 6400-ST85. Works with the LF and LF2 chassis. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$14,750.00	$13,275.00
	5150-23546-001		VBP Software Upgrade - 5300-ST10 to 5300-ST25 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$5,350.00	$4,815.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5150-23635-001		VSX Software Upgrade for Cisco Call Manager using SCCP (Skinny Client Control Protocol). Compatible with VSX 3000*, 5000, 6000*, 7000s, 7000e and 8000. * Check for minimum system requirements. MUST BE ORDERED WITH NEW SYSTEM.	EA	SOFTWARE	0.1	$0.00	$0.00
	5150-23912-001		HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 7000, 8000 and 9000 Series).	EA	SOFTWARE	0.1	$3,099.00	$2,789.10
	5150-23915-001		HDX 8Mbps data rate upgrade Allows for up to 8Mbps multipoint video calls. Requires MP license for MP feature. Point to point calls not affected. Available on HDX 9004 only	EA	SOFTWARE	0.1	$2,059.00	$1,853.10
	5150-23992-001		VBP Software Upgrade - 5300-E10 to 5300-ST10 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$6,750.00	$6,075.00
	5150-23993-001		VBP Software Upgrade - 5300-E25 to 5300-ST25 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$8,750.00	$7,875.00
	5150-23994-001		VBP Software Upgrade - 6400-E85 to 6400-ST85 (Maintenance Contract Required)	EA	SOFTWARE	0.1	$26,500.00	$23,850.00
	5150-26126-001		HDX Expanded I/O software option. Enables the HD camera 2 video input and the HD monitor 2 video output ports. Available for the HDX 8002 only.	EA	SOFTWARE	0.1	$1,029.00	$926.10
	5150-26379-001		VCA for Cisco IP Phone 7970. Requires Cisco CM 4.1.3 or later, CUAE 2.4.1 or later. Supports HDX 1.0.2 or later. VSX software 8.5.3 or 8.7 or later for H.323. VSX 8.6.2 or later for SCCP endpoints. 100 Seat License (Maintenance Contract Required)	EA	SOFTWARE	0.1	$2,599.00	$2,339.10
	5150-26511-001		SW OPT,HDX 6000,1080p	EA	SOFTWARE	0.1	$1,500.00	$1,350.00
	5150-26946-001		Software option for HDX 7000 revC, HDX 8000 revB and HDX 9000 revB systems to enable 1080 encode/decode, 1080p codec	EA	SOFTWARE	0.1	$3,000.00	$2,700.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5150-27502-001		VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	EA	SOFTWARE	0.1	$2,059.00	$1,853.10
	5150-28421-001		VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	EA	SOFTWARE	0.1	$2,059.00	$1,853.10
	5150-28422-001		V-Series systems 9.0 software upgrade for V-700 systems and V-500 systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory.	EA	SOFTWARE	0.1	$519.00	$467.10
	5150-28645-001		RMX 1000 System Resource Upgrade Option for Additional 4 video/audio resource licenses	EA	SOFTWARE	0.1	$7,500.00	$6,750.00
	5150-28646-001		RMX 1000 Software Release Upgrade License	EA	SOFTWARE	0.1	$9,300.00	$8,370.00
	5150-28647-001		RMX 1000 Software Scheduling Option License	EA	SOFTWARE	0.1	$2,069.00	$1,862.10
	5150-28648-001		RMX 1000 HD CP Software License Option (Maintenance Contract Required)	EA	SOFTWARE	0.1	$10,300.00	$9,270.00
	5150-28649-001		RMX 1000 Encryption Option License	EA	SOFTWARE	0	$0.00	$0.00
	5150-28720-001		Software upgrade for version 2.5 for Polycom HDX systems. Not for HDX 7001 running MaximumResolution version 2.0.3.2.	EA	SOFTWARE	0.1	$1,999.00	$1,799.10
	5150-28860-001		HDX 8000 4Mbps to 6Mbps line rate upgrade allowing calls up to 6Mbps, included with HDX 8006 systems. For HDX 8000 series systems, requires Rev B hardware and 4Mbps currently installed on the system, 2Mbps to 4Mbps option is 5150-23914-001.	EA	SOFTWARE	0.1	$1,029.00	$926.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5150-32757-001		RSS 4000 License Upgrade from 5-port system to 10-port system. System will support 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers.	EA	SOFTWARE	0.1	$21,500.00	$19,350.00
	5150-32758-001		RSS 4000 License Upgrade from 10-port system to 15-port system. System will support 15 recording ports with content, and 4 SD or 4 CIF live streams, and 100 web viewers	EA	SOFTWARE	0.1	$21,500.00	$19,350.00
	5150-32759-001		RSS 4000 HD Live Stream Support and 200 Web Viewers. Provides the ability to have 1 live HD stream and 200 web viewers. A maximum of 1 per system is supported	EA	SOFTWARE	0.1	$9,500.00	$8,550.00
	5150-32760-001		RSS 4000 Multicast Option License - Enables the RSS to support multicast and unicast streaming methods	EA	SOFTWARE	0.1	$5,200.00	$4,680.00
	5150-32761-001		RSS 4000 Software Encryption License	EA	SOFTWARE	0.1	$0.00	$0.00
	5150-47232-001		Productivity Suite Permanent Individual Phone License, For all SPIP phones Country Group 66	EA	SOFTWARE	0.1	$11.99	$10.79
	5150-47573-001		Productivity Suite Enterprise Site License (500 units).	EA	SOFTWARE	0.1	$5,250.00	$4,725.00
	5150-47608-001		Productivity Suite Enterprise Site License (100 units).	EA	SOFTWARE	0.1	$1,150.00	$1,035.00
	5150-47609-001		Productivity Suite Enterprise Site License (250 units)	EA	SOFTWARE	0.1	$2,749.00	$2,474.10
	5150-77500-025		ReadiManager SE 200 Additional 25 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$7,000.00	$6,300.00
	5150-77500-100		ReadiManager SE 200 Additional 100 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$17,300.00	$15,570.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5150-77500-250		ReadiManager SE 200 Additional 250 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$41,800.00	$37,620.00
	5150-77500-500		ReadiManager SE 200 Additional 500 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$79,900.00	$71,910.00
	5150-77511-025		ReadiManager SE 200 Outlook Upgrade Option for 25 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$7,800.00	$7,020.00
	5150-77511-100		ReadiManager SE 200 Outlook Upgrade Option for 100 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$17,600.00	$15,840.00
	5150-77511-250		ReadiManager SE 200 Outlook Upgrade Option for 250 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$43,300.00	$38,970.00
	5150-77511-500		ReadiManager SE 200 Outlook Upgrade Option for 500 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$82,400.00	$74,160.00
	5151-17156-100		WebCommander Professional: Includes Meeting Director and Meeting Scheduler (Maintenance Contract Required)	EA	SOFTWARE	0.1	$25,750.00	$23,175.00
	5151-17156-200		WebCommander Meeting Director: SW for WEB-based Conference management. Requires Microsoft Server (Maintenance Contract Required)	EA	SOFTWARE	0.1	$15,450.00	$13,905.00
	5151-17156-300		WebCommander Meeting Scheduler: SW for WEB-based Conference scheduling. Includes Personal Scheduler. Requires Microsoft Server (Maintenance Contract Required)	EA	SOFTWARE	0.1	$10,300.00	$9,270.00
	5151-21050-100		GMS Global Management System - 1 Pack License (Maintenance Contract Required)	EA	SOFTWARE	0.1	$256.00	$230.40

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5151-21050-200		GMS Global Management System - 5 Pack License (Maintenance Contract Required)	EA	SOFTWARE	0.1	$1,239.00	$1,115.10
	5151-21050-300		GMS Global Management System - 25 Pack License (Maintenance Contract Required)	EA	SOFTWARE	0.1	$5,199.00	$4,679.10
	5151-21050-500		GMS Global Management System - 100 Pack License (Maintenance Contract Required)	EA	SOFTWARE	0.1	$10,299.00	$9,269.10
	5151-21050-700		GMS Global Management System - 500 Pack License (Maintenance Contract Required)	EA	SOFTWARE	0.1	$25,799.00	$23,219.10
	5151-21060-300		PathNavigator - 25-Pack License (25 registrants and 12 concurrent calls)* (Maintenance Contract Required)	EA	SOFTWARE	0.1	$5,199.00	$4,679.10
	5151-21060-500		PathNavigator - 100-Pack License (100 registrants and 30 concurrent calls) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$10,299.00	$9,269.10
	5151-21060-700		PathNavigator - 500-Pack License (500 registrants and 150 concurrent calls) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$25,799.00	$23,219.10
	5151-21060-900		PathNavigator - 3,000-Pack License (3,000 registrants and 600 concurrent calls) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$51,499.00	$46,349.10
	5151-21065-300		PathNavigator Redundant - 25-Pack License (25 registrants and 12 concurrent calls)* (Maintenance Contract Required)	EA	SOFTWARE	0.1	$1,299.00	$1,169.10
	5151-21065-500		PathNavigator Redundant - 100-Pack License (100 registrants and 30 concurrent calls)* (Maintenance Contract Required)	EA	SOFTWARE	0.1	$2,599.00	$2,339.10
	5151-21065-700		PathNavigator Redundant - 500-Pack License (500 registrants and 150 concurrent calls) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$6,499.00	$5,849.10
	5151-21065-900		PathNavigator Redundant - 3,000-Pack License (3,000 registrants and 600 concurrent calls) (Maintenance Contract Required)	EA	SOFTWARE	0.1	$12,899.00	$11,609.10
	5151-22710-001		Polycom PVX v8.0.2 PC Conferencing Application for a single user	EA	SOFTWARE	0.1	$155.00	$139.50
	5151-22710-002		Polycom PVX v8.0.2 PC Conferencing Application 50 users Volume License	EA	SOFTWARE	0.1	$6,130.00	$5,517.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5151-22710-003		Polycom PVX v8.0.2 PC Conferencing Application 100 users Volume License	EA	SOFTWARE	0.1	$11,230.00	$10,107.00
	5155-76320-010		DMA 7000 Upgrade to 2.0 License	EA	SOFTWARE	0.1	$9,000.00	$8,100.00
	5157-77515-001		SE 200 Software Upgrade to latest Software Release	EA	SOFTWARE	0.1	$3,500.00	$3,150.00
	5157-77532-025		ReadiManager SE 200 Lotus Upgrade Option for 25 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$7,800.00	$7,020.00
	5157-77532-100		ReadiManager SE 200 Lotus Upgrade Option for 100 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$17,600.00	$15,840.00
	5157-77532-250		ReadiManager SE 200 Lotus Upgrade Option for 250 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$43,300.00	$38,970.00
	5157-77532-500		ReadiManager SE 200 Lotus Upgrade Option for 500 Devices - quantity must match total licensed devices (Maintenance Contract Required)	EA	SOFTWARE	0.1	$82,400.00	$74,160.00
	5157-77600-000		License to add 1000 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$93,000.00	$83,700.00
	5157-77600-100		License to add 100 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$12,500.00	$11,250.00
	5157-77600-500		License to add 500 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$54,500.00	$49,050.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5157-77610-100		License to add 100 devices to CMA 4000. CMA 4000 will support up to 400 devices: one or two 100 device licenses may be added to CMA 4000 with 200 Devices. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$12,500.00	$11,250.00
	5157-77611-400		Enables Outlook Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$8,800.00	$7,920.00
	5157-77612-400		Enables Lotus Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$8,800.00	$7,920.00
	5230-76300-001		DMA 7000 additional RMX2000/4000 license. Supports 1 additional RMX 2000/4000 bridge to an existing DMA 7000 system. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$20,000.00	$18,000.00
	5230-76300-002		DMA 7000 additional RMX 2000/4000 license. Supports 2 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$40,000.00	$36,000.00
	5230-76300-003		DMA 7000 additional RMX 2000/4000 license. Supports 3 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$60,000.00	$54,000.00
	5230-76300-004		DMA 7000 additional RMX 2000/4000 license. Supports 4 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$80,000.00	$72,000.00
	5230-76300-005		DMA 7000 additional RMX 2000/4000 license. Supports 5 additional RMX 2000/4000 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	EA	SOFTWARE	0.1	$100,000.00	$90,000.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	5230-77650-000		CMA 4000/5000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	EA	SOFTWARE	0.1	$12,000.00	$10,800.00
	6867-00910-100		Solution Planning & Design for Microsoft Integration - Basic. Video integration with Microsoft UC environment including OCS, Active Directory and/or Exchange. Applies to specific customer environments. (See Service Description for specific details)	EA	SERVICE	0	$9,995.00	$9,995.00
	6867-00910-110		Solution Planning & Design for Microsoft Integration - Standard. Video integration with Microsoft UC environment including OCS, Active Directory and/or Exchange. Applies to specific customer environments. (See Service Description for specific details)	EA	SERVICE	0	$14,995.00	$14,995.00
	6867-07747-001		ISDN to IP Transition 2-day Workshop: In-depth Discussion of Business Case Development, Video, Voice, Data and Web conferencing Architecture Review, IP Infrastructure Verification, Development & Execution of Transition Plan, Workshop Report	EA	SERVICE	0	$15,445.00	$15,445.00
	6867-07749-001		Performance Benchmarking & Best Practices Assessment for customers with up to 50 video conferencing rooms. Study of VC usage, operational efficiency & business benefits; includes up to 10 interviews and up to 150 surveys. T&E not included.	EA	SERVICE	0	$36,050.00	$36,050.00
	6867-07749-100		Performance Benchmarking & Best Practices Assessment for customers with 51 to 150 video conferencing rooms. Study of VC usage, operational efficiency & business benefits; includes up to 15 interviews and up to 250 surveys. T&E not included.	EA	SERVICE	0	$56,650.00	$56,650.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	6867-07805-001		One Day of Project Management; T & E not included,each day must be a separate line on customer's PO to Polycom,Professional Services team must be engaged by the SBDM to review requirements and determine the number of days required to deliver the service.	EA	SERVICE	0	$1,235.00	$1,235.00
	6867-07985-001		Project Managed End Point Deployment. Service is priced per endpoint and includes kick-off meeting, project plan, site readiness, and status updates. Not applicable for Global Fulfillment orders.	EA	SERVICE	0	$620.00	$620.00
	6867-08073-001		Go Green Assessment for customers with up to 50 video conferencing rooms. Study for the environmentally conscious evaluates use of collaborative technology, travel patterns, and work behaviors; includes up to 10 interviews. T&E not included.	EA	SERVICE	0	$20,600.00	$20,600.00
	6867-08073-100		Go Green Assessment for customers with 51 to 150 video conferencing rooms. Study for the environmentally conscious evaluates use of collaborative technology, travel patterns, and work behaviors; includes up to 15 interviews. T&E not included.	EA	SERVICE	0	$30,900.00	$30,900.00
	6867-08074-001		Performance Benchmarking & Best Practices Assessment and Go Green Assessment bundle for customers with up to 50 video conferencing rooms. T&E not included.	EA	SERVICE	0	$46,350.00	$46,350.00
	6867-08074-100		Performance Benchmarking & Best Practices Assessment and Go Green Assessment bundle for customers with 51 to 150 video conferencing rooms. T&E not included.	EA	SERVICE	0	$72,100.00	$72,100.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	6867-08235-100		Global Project Management for Polycom's Global Fulfillment Program, Per site fee for Direct End User Support Model (includes initial solution component)	EA	SERVICE	0	$1,500.00	$1,500.00
	6867-08235-150		Global Project Management for Polycom's Global Fulfillment Program, Fee for additional solution component for Direct End User Support Model	EA	SERVICE	0	$750.00	$750.00
	6867-08235-200		Global Project Management for Polycom's Global Fulfillment Program, Per site fee for Channel Support Model (includes initial solution component)	EA	SERVICE	0	$1,200.00	$1,200.00
	6867-09000-100		Solution Planning & Design for Polycom Integration - Basic. Plan and design for Polycom infrastructure deployments and interoperability. Applies to specific customer environments. (See Service Description for specific details)	EA	SERVICE	0	$9,995.00	$9,995.00
	6867-09000-110		Solution Planning & Design for Polycom Integration - Standard. Plan and design for Polycom infrastructure deployments and interoperability. Applies to specific customer environments. (See Service Description for specific details)	EA	SERVICE	0	$14,995.00	$14,995.00
	6967-78600-000		Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications. (Maintenance Contract Required) (CC: 1,79,102)	EA	SOFTWARE	0.1	$2,500.00	$2,250.00
	7200-21962-001		VSX 8400 Presenter: Incl VSX 8000, PowerCam camera, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,999.00	$14,399.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-21963-001		VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$16,299.00	$14,669.10
	7200-21967-001		VSX 8000 and VORTEX EF2241 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service. Order VSX 8000 Network Modules separately. (Maintenance Contract Required)	EA	HARDWARE	0.1	$16,479.00	$14,831.10
	7200-21968-001		VSX 8000 and VORTEX EF2280 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service. Order VSX 8000 Network Modules separately. (Maintenance Contract Required)	EA	HARDWARE	0.1	$17,099.00	$15,389.10
	7200-22540-001		VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,299.00	$9,269.10
	7200-22560-001		VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,999.00	$14,399.10
	7200-22570-001		VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,799.00	$9,719.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-22640-001		VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$9,299.00	$8,369.10
	7200-22648-001		Judicial Wall System with VSX 3000 IP-only system (NTSC). English Remote, North American power cord. Audio Privacy Handset. (Maintenance Contract Required)	EA	HARDWARE	0.1	$8,239.00	$7,415.10
	7200-22675-001		VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$7,799.00	$7,019.10
	7200-22685-001		VSX 7800s Presenter MP: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,399.00	$11,159.10
	7200-22690-001		VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$9,799.00	$8,819.10
	7200-22700-001		VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,899.00	$11,609.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-22710-001		VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$16,499.00	$14,849.10
	7200-22720-001		VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$13,099.00	$11,789.10
	7200-22730-001		VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,599.00	$11,339.10
	7200-22750-001		VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$20,499.00	$18,449.10
	7200-22770-001		VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$21,199.00	$19,079.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-22775-001		VSX People+Content includes Visual Concert VSX and VSX People+Content IP. Compatible with VSX 7000s, VSX 7000, VSX 6000 and VSX 5000. (Maintenance Contract Required)	EA	HARDWARE	0.1	$2,059.00	$1,853.10
	7200-22780-001		VSX 5400 Presenter: Incl VSX 5000, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$6,199.00	$5,579.10
	7200-22785-001		VSX 7000e People+Content : includes ImageShare II, VGA encoder key, and VSX People+Content IP (Maintenance Contract Required)	EA	HARDWARE	0.1	$2,059.00	$1,853.10
	7200-23130-001		HDX 7000-720: HDX 7000 HD codec, EagleEye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry codes 6, 54. NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$9,999.00	$8,999.10
	7200-23140-001		HDX 7000-1080: HDX 7000 HD codec, EagleEye 1080 camera&license, HDX mic array, P+C, PPCIP, 2nd monitor, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry codes 6, 54. NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,999.00	$11,699.10
	7200-23150-001		HDX 8000-720: HDX 8000 HD codec, EagleEye HD camera, HDX mic array, P+C, PPCIP, PoC, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry codes 6, 54. NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,999.00	$14,399.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-23160-001		HDX 8000-1080: HDX 8000 HD codec, EagleEye 1080 camera&license, HDX mic array, P+C, PPCIP, PoC, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry codes 6, 54. NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$18,999.00	$17,099.10
	7200-23170-001		HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, Cnty=6, 54 NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$4,999.00	$4,499.10
	7200-23250-001		VSX 6400 Presenter: Includes VSX 6000, Visual Concert VSX, People+Content IP, 1 microphone array, English remote, COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$7,799.00	$7,019.10
	7200-24400-001		V700 IP-only system with People + Content IP software option as described in 5150-22278-001. Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$3,609.00	$3,248.10
	7200-24550-001		HDX 4001 XL package Executive Desktop System, includes: People+Content and People On Content licenses, 20" Widescreen Display, NA power cord; Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54 (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,299.00	$9,269.10
	7200-24850-001		HDX 4002 XL package Executive Desktop System, includes: HD codec, P+C, People On Content licenses, 20" Widescreen Display, NA power, cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54 (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,399.00	$11,159.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-25570-001		VSX 3400 IP-only system; Includes: People+Content IP software option, English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$5,699.00	$5,129.10
	7200-25590-001		VSX 3800 IP-only system; Includes: People+Content IP and MPPlus Multipoint Software Options, English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$7,799.00	$7,019.10
	7200-26750-001		HDX Media Center 7000-720 2WC. HDX 7200-23130-001, less mic,2 HDX Media center Wall mnts with 2-42" 1080p LCD display, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$29,899.00	$26,909.10
	7200-26760-001		HDX Media Center 7000-720 1WC. HDX 7200-23130-001, less mic, HDX Media center 1 Wall with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$23,699.00	$21,329.10
	7200-26770-001		HDX Media Center 7000-720 1WC. HDX 7200-23130-001, less mic, HDX Media center wall mount with 1-42" 1080p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$22,199.00	$19,979.10
	7200-26780-001		HDX Media Center 7000-720 1PT. HDX 7200-23130-001, HDX MC Pedestal with 1-42" 1080p LCD, 1 soundbar, EagleEye HD camera mount, HDX Table top microphone array, cable bundle, order casters sep,cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$26,299.00	$23,669.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-26790-001		HDX Media Center 7000-720 1PT50. HDX 7200-23130-001, HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$26,999.00	$24,299.10
	7200-26800-001		HDX Media Center 7000-720 2PT HDX 7200-23130-001, HDX Media Center Pedestal with 2-42" 1080p LCD displays, 2 soundbars, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$31,999.00	$28,799.10
	7200-26820-001		HDX Media Center 8000-720 2WC50 (see 7200-23150-001, less mic array), 2 HDX Media Center wall mounts, 2-50" 1080p plasma, 2 soundbars, White HDX ceiling mic array, EagleEye HD camera mount, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$35,999.00	$32,399.10
	7200-26830-001		HDX Media Center 8000-720 2WC. HDX 8000-720 (see 7200-23150-001, less mic), HDX MC 2 Wall mounts with 2-42" 1080p LCDs, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$34,699.00	$31,229.10
	7200-26840-001		HDX Media Center 8000-720 1WC. HDX 8000-720 (see 7200-23150-001, less mic), HDX Media center 1 Wall with 1-42" 1080p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$24,599.00	$22,139.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-26850-001		HDX Media Center 8000-720 1WC50. HDX 8000-720 (see 7200-23150-001, less mic), HDX MC wall mount with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$25,299.00	$22,769.10
	7200-26860-001		HDX Media Center 8000-1080 1WC50. HDX 8000-1080 (see 7200-23160-001, less mic), HDX Media Center wall mount with 1-50" 1080p plasma, 1 soundbar, EagleEye 1080 camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Req)	EA	HARDWARE	0.1	$31,399.00	$28,259.10
	7200-26870-001		HDX Media Center 8000-1080 2WC50. HDX 8000-1080(see 7200-23160-001, less mic), 2 HDX Media Center wall mounts, 2-50" 1080p plasma, 2 soundbars, EagleEye 1080 camera mnt, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$38,299.00	$34,469.10
	7200-26880-001		HDX Media Center 8000-720 2PT. HDX 8000-720 (see 7200-23150-001), HDX MCPedestal with 2-42" 1080p LCDs, 2 soundbars, EagleEye HD camera mnt, HDX Table top mic array, cable bundle, order casters sep, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$35,899.00	$32,309.10
	7200-26890-001		HDX Media Center 8000-720 1PT. HDX 8000-720 (see 7200-23150-001), HDX MC Pedestal with 1-42" 1080p LCD, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters sep, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$27,899.00	$25,109.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-26900-001		HDX Media Center 8000-720 1PT50. HDX 8000-720 (see 7200-23150-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$28,599.00	$25,739.10
	7200-26910-001		HDX Media Center 8000-1080 1PT50. HDX 8000-1080 (see 7200-23160-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye 1080 camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$34,099.00	$30,689.10
	7200-26920-001		HDX Executive Collection 8000-720 2ET. HDX 8000-720 (see 7200-23150-001), HDX Executive Collection stand with integrated 120v/270w audio and 2-50" 1080p plasma displays, EagleEye HD camera mount, cable bundle,cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$37,999.00	$34,199.10
	7200-26930-001		HDX Executive Collection 8000-1080 2ET. HDX 8000-1080 (see 7200-23160-001), HDX Exec Collection stand with integrated 120v/270w audio and 2-50" 1080p plasma displays, EagleEye 1080 camera mount, cable bundle,cntry=54, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$41,799.00	$37,619.10
	7200-26940-001		HDX 6000 View Media Center. HDX 6000 View codec & EagleEye View camera with embedded microphones (7200-23170-001), 1-42" 1080p LCD display with 60w integrated audio, cable bundle, cntry=001 (Maintenance Contract Required)	EA	HARDWARE	0.1	$9,999.00	$8,999.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-26950-001		HDX Media Center 7000-720 2WC. HDX 7200-23130-001, less mic, HDX Media center 2 Wall with 2-50" 1080p LCD display, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=001 (Maintenance Contract Required)	EA	HARDWARE	0.1	$30,599.00	$27,539.10
	7200-26970-001		HDX Executive Collection-HDX 9000-1080,2-1080p 50" plasmas,floor std,EagleEye 1080 cam,1HDX mic array, P+C, PPCIP, 6M LR, 4W MP, People On Content,120v/270w sound sys, Eng Remote, CNTY code 1, NTSC (Maintenance Contract Required)	EA	HARDWARE	0.1	$60,999.00	$54,899.10
	7200-26980-001		HDX Executive Collection-HDX 9000-1080,1-1080p 50" plasma,floor std,EagleEye 1080 cam,1 HDX mic array, P+C, PPCIP, 6M LR, 4W MP, People On Content,120v/270w sound sys, Eng Remote, CNTY code 1, NTSC(Maintenance Contract Required)	EA	HARDWARE	0.1	$49,999.00	$44,999.10
	7200-28970-001		Practitioner TeleHealth Cart HDX 720p. Includes: HDX8K series Codec, EE 720 camera, HDX Mic, 6M LR, P+C, Mobile Cart w/Battery Power System and 26" LCD. Eng. Remote. NA CG 1 (Maintenance Contract Required)	EA	HARDWARE	0.1	$34,999.00	$31,499.10
	7200-28975-001		Practitioner TeleHealth Cart HDX 1080p. Includes: HDX8K series Codec, EE 1080 camera, HDX Mic, 6M LR, P+C, Mobile Cart w/Battery Power System and 26" LCD (720p). Eng. Remote. NA CG 1 (Maintenance Contract Required)	EA	HARDWARE	0.1	$37,999.00	$34,199.10
	7200-29025-001		HDX 6000 HD codec, EagleEye HD with 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, Cnty=6, 54 (Maintenance Contract Required)	EA	HARDWARE	0.1	$5,999.00	$5,399.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-29910-001		HDX Media Center 6004 1PT. HDX 6004 (see 7200-29025-001), HDX Media center Pedestal, 1-42" 1080p LCD display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 2, 41, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$20,399.00	$18,359.10
	7200-29915-001		HDX Media Center 6004 1PT50. HDX 6004 (see 7200-29025-001), HDX Media Center Pedestal, 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 2, 41, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$21,099.00	$18,989.10
	7200-30000-001		ATX 300 solution: (3) HDX codecs & brkts, (3) ceiling mics & kit, (3) EE 1080p cameras & brkts, P+C, ATX Telepresence SW and cables. For Certified ATX integrators only. NA pwr kit. See order guide on PRC for cntry avail. Maintenance Contract Required	EA	HARDWARE	0.1	$59,999.00	$53,999.10
	7200-30020-001		HDX Media Center 6004 1WC. HDX 6004 (see 7200-29025-001, minus mic array), HDX MC Wall mount, 1-42" 1080p LCD display, 1 soundbar, 1 White Ceiling Mic array, EagleEye HD camera mount, cable bundle, cntry=54, 2, 41, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$17,099.00	$15,389.10
	7200-30030-001		HDX Media Center 6004 1WC50. HDX 6004 (see 7200-29025-001, minus mic array), HDX MC wall mount , 1-50" 1080p plasma display, 1 soundbar, 1 White Ceiling Mic array, EagleEye HD camera mount, cable bundle, cntry=54, 2, 41, 6 (Maintenance Contract Required)	EA	HARDWARE	0.1	$17,799.00	$16,019.10

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Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7200-30831-001		QDX 6000 codec, EagleEye QDX with 3m cable, 2 QDX mics with 25' cables,H.239, PPCIP, English Rmt, Cable bundle (6' comp, 12' LAN,6' combo-S-video,RCA composite& dual audio, 1.5m VGA monitor), NA power, Cnty=54 (Maintenance Contract Required)	EA	HARDWARE	0.1	$3,999.00	$3,599.10
	7230-21703-200		MAIN Camera Cable for PowerCam, 50ft/15m, For use with VSX8000 and VSX7000e.	EA	HARDWARE	0.1	$309.00	$278.10
	7230-21704-200		MAIN Camera Cable for PowerCam,100ft/30m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	EA	HARDWARE	0.1	$515.00	$463.50
	7230-21705-200		MAIN Camera Cable for PowerCam,150ft/45m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	EA	HARDWARE	0.1	$803.00	$722.70
	7230-22231-200		AUX Camera Cable for PowerCam, 50ft/15m. For use with VSX8000 and VSX7000e.	EA	HARDWARE	0.1	$309.00	$278.10
	7230-22232-200		AUX Camera Cable for PowerCam, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	EA	HARDWARE	0.1	$515.00	$463.50
	7230-25659-015		MAIN/AUX camera cable for EagleEye 720 HD camera, 50ft/15m. For use with the HDX Series. Includes power supply and North American-style power cord. Some countries may require appropriate power cord.	EA	HARDWARE	0.1	$459.00	$413.10

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Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	7230-25659-030		MAIN/AUX camera cable for EagleEye 720 HD camera, 100ft/30m. For use with the HDX Series. Includes power supply and North American-style power cord. Some countries may require appropriate power cord.	EA	HARDWARE	0.1	$599.00	$539.10
	7230-50881-200		MAIN Camera Cable for PowerCam Plus, 50ft/15m. For use with VSX8000 and VSX7000e.	EA	HARDWARE	0.1	$438.00	$394.20
	7230-50882-200		MAIN Camera Cable for PowerCam Plus, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	EA	HARDWARE	0.1	$567.00	$510.30
	8200-22353-001		PowerCam (NTSC) as auxiliary camera. Compatible with VSX 7000s and VSX 7000. Includes 50ft/15m cable.	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	8200-23600-001		EagleEye Main Camera, Compatible with HDX Series Includes 3m cable.	EA	HARDWARE	0.1	$3,499.00	$3,149.10
	8200-23610-001		EagleEye Main Camera, Compatible with HDX Series Includes 10m cable..	EA	HARDWARE	0.1	$3,499.00	$3,149.10
	8200-28935-001		EagleEye 1080 Camera, compatible with HDX 6000 & 7000 main HDCI input and 8000 series main and auxiliary HDCI inputs with software version 2.5 or later. Includes 3m cable and required power supply adaptor. NA power cord. Country code 2 and 54.	EA	HARDWARE	0.1	$6,499.00	$5,849.10
	8200-28940-001		EagleEye 1080 Camera, compatible with HDX 6000 & 7000 main HDCI input and 8000 series main and auxiliary HDCI inputs with software version 2.5 or later. Includes 10m cable and required power supply adaptor. NA power cord. Country code 2 and 54.	EA	HARDWARE	0.1	$6,499.00	$5,849.10
	8200-29338-001		EagleEye QDX SD camera for connection to QDX systems, includes 3m cable	EA	HARDWARE	0.1	$3,499.00	$3,149.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	8200-50649-001		ImageShare II device for People+Content. Compatible with VSX 8000 Series, VSX 7000e and iPower 9000 and 600 Series. VSX 7000e requires VGA encoder key (5150-22660-001). Includes 25ft/7.5m cable to system and 3ft/.91m cable to PC	EA	HARDWARE	0.1	$829.00	$746.10
	8200-51095-001		PowerCam (NTSC) as auxiliary camera. Compatible with VSX 8000 Series, VSX 7000e and VS 4000. Includes 50ft/15m cable.	EA	HARDWARE	0.1	$1,549.00	$1,394.10
	8215-42072-001		One table top directional microphone and 25' microphone cable.	EA	HARDWARE	0.1	$389.00	$350.10
	8215-42073-001		One omni directional ceiling mount microphone and 50' microphone cable.	EA	HARDWARE	0.1	$389.00	$350.10
	84642462		Charger for 4020, 4040	EA	HARDWARE	0.1	$22.00	$19.80
	84642468		Power Supply for KWS500 World wide	EA	HARDWARE	0.1	$26.00	$23.40
	84642471		Power supply for 5020,5040, 1G9 NA version	EA	HARDWARE	0.1	$15.00	$13.50
	84642472		Charger for 5020, 5040	EA	HARDWARE	0.1	$22.00	$19.80
	84642473		Charger for 5020, 5040, USB version	EA	HARDWARE	0.1	$49.00	$44.10
	84642486		Power supply, NA version	EA	HARDWARE	0.1	$15.00	$13.50
	84687015		Cable for power supply, 1G9 NA version	EA	HARDWARE	0.1	$23.00	$20.70
	84693028		Programming Cable for Base Station (RFP4)	EA	HARDWARE	0.1	$5.00	$4.50
	84718504		USB Cable for 5020, 5040 charger	EA	HARDWARE	0.1	$5.00	$4.50
	84743411		Standard Battery for 3040, 4020, 4040	EA	HARDWARE	0.1	$41.00	$36.90
	84743418		Standard Battery for 5020, 5040	EA	HARDWARE	0.1	$26.00	$23.40
	84769902		Power supply	EA	HARDWARE	0.1	$378.00	$340.20
	84771926		Belt Clip for 3040, 4020, 4040, 4080, 5020, 5040, 6020, 6040 and 7010	EA	HARDWARE	0.1	$10.00	$9.00
	8583-70067-000		2-Post Rail Kit for DMA & CMA Servers	EA	HARDWARE	0.1	$99.00	$89.10
	AAC100		After-business hours/weekend service charges (per day)	EA	HARDWARE	0	$515.00	$515.00
	BPE100		SpectraLink e340 Battery Pack (NiMH)	EA	HARDWARE	0.1	$50.00	$45.00
	BPL100		Standard Li-Ion Battery Pack for 60xx/802x/803x Wireless Telephones	EA	HARDWARE	0.1	$59.00	$53.10
	BPL200		Extended Li-Ion Battery Pack for 60xx/802x/803x Wireless Telephones	EA	HARDWARE	0.1	$79.00	$71.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	BPL300		Ultra-Extended Li-Ion Battery Pack for 60xx/802x/803x Wireless Telephones	EA	HARDWARE	0.1	$99.00	$89.10
	BPN100		SpectraLink h340 Battery Pack (NiMH)	EA	HARDWARE	0.1	$79.00	$71.10
	BPX100		SpectraLink i640 Battery Pack (NiMH)	EA	HARDWARE	0.1	$79.00	$71.10
	CBD201		SpectraLink 8020 Dual Charger Bundle. Includes 1x 8020 Wireless Handset (WTB150), 1x Dual Charger (DCD100), 2x Ultra Extended Battery Packs (BPL300), 1x Power Supply (2200-37278-020 for USA, Canada, Mexico).	EA	HARDWARE	0.1	$740.00	$666.00
	CBD201G		Global - SpectraLink 8020 Dual Charger Bundle. Includes 1x 8020 Wireless Handset (WTB150), 1x Dual Charger (DCD100), 2x Ultra Extended Battery Packs (BPL300). Order charger power supply separately.	EA	HARDWARE	0.1	$735.00	$661.50
	CBD251		SpectraLink 6020 Dual Charger Bundle. Includes 1x SpectraLink Wireless Telephone (LTB100), 2x Ultra Extended Li-ion Battery Packs (BPL300), 1x 60xx/802x/803x Dual Charger (DCD100), 1x Power Supply (2200-37278-020).	EA	HARDWARE	0.1	$820.00	$738.00
	CBD301		SpectraLink 8030 Dual Charger Bundle. Includes 1x 8030 Wireless Handset (WTE150), 1x Dual Charger (DCD100), 2x Ultra Extended Battery Packs (BPL300), 1x Power Supply (2200-37278-020 for USA, Canada, Mexico).	EA	HARDWARE	0.1	$800.00	$720.00
	CBD301G		Global - SpectraLink 8030 Dual Charger Bundle. Includes 1x 8030 Wireless Handset (WTE150), 1x Dual Charger (DCD100), 2x Ultra Extended Battery Packs (BPL300). Order charger power supply separately.	EA	HARDWARE	0.1	$795.00	$715.50
	CBQ200		SpectraLink 8020 Quad Charger Bundle. Includes 4x SpectraLink 8020 Wireless Telephones (WTB150), 8x Ultra-Extended Battery Packs (BPL300), 1x Quad Charger (GCQ100), 1x Power Supply (2200-37277-001).	EA	HARDWARE	0.1	$2,880.00	$2,592.00

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	CBQ200G		Global - SpectraLink 8020 Quad Charger Bundle. Includes 4x SpectraLink 8020 Wireless Telephones (WTB150), 8x Ultra-Extended Battery Packs (BPL300), 1x Quad Charger (GCQ100). Order charger power supply separately.	EA	HARDWARE	0.1	$2,875.00	$2,587.50
	CBQ250		6020 Quad Charger Bundle. Includes 4x SpectraLink 6020 Wireless Telephone (LTB100), 8x Ultra-Extended Battery Packs (BPL300), 1x Quad Charger (GCQ100), and 1x Power Supply-NA (2200-37277-001)	EA	HARDWARE	0.1	$3,220.00	$2,898.00
	CBQ300		SpectraLink 8030 Quad Charger Bundle. Includes 4x SpectraLink 8030 Wireless Telephones (WTE150), 8x Ultra-Extended Battery Packs (BPL300), 1x Quad Charger (GCQ100), 1x Power Supply (2200-37277-001).	EA	HARDWARE	0.1	$3,150.00	$2,835.00
	CBQ300G		Global - SpectraLink 8030 Quad Charger Bundle. Includes 4x SpectraLink 8030 Wireless Telephones (WTE150), 8x Ultra-Extended Battery Packs (BPL300), 1x Quad Charger (GCQ100). Order charger power supply separately.	EA	HARDWARE	0.1	$3,145.00	$2,830.50
	CBS200		SpectraLink 8020 Single Charger Bundle. Includes 1x 8020 Wireless Handset (WTB150), 1x Single Charger (DCS100), 1x Standard Battery Pack (BPL100), 1x Power Supply (2200-37278-020 for USA, Canada, Mexico).	EA	HARDWARE	0.1	$665.00	$598.50
	CBS200G		Global - SpectraLink 8020 Single Charger Bundle. Includes 1x 8020 Wireless Handset (WTB150), 1x Single Charger (DCS100), 1x Standard Battery Pack (BPL100). Order charger power supply separately.	EA	HARDWARE	0.1	$660.00	$594.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	CBS250		SpectraLink 6020 Single Charger Bundle. Includes 1x SpectraLink 6020 Wireless Telephone (LTB100), 1x Standard Li-ion Battery Pack (BPL100), 1x 60xx/802x/803x Single Charger (DCS100), 1x Power Supply (2200-37278-020).	EA	HARDWARE	0.1	$775.00	$697.50
	CBS300		SpectraLink 8030 Single Charger Bundle. Includes 1x 8030 Wireless Handset (WTE150), 1x Single Charger (DCS100), 1x Standard Battery Pack, (BPL100), 1x Power Supply (2200-37278-020 for USA, Canada, Mexico).	EA	HARDWARE	0.1	$745.00	$670.50
	CBS300G		Global - SpectraLink 8030 Single Charger Bundle. Includes 1x 8030 Wireless Handset (WTE150), 1x Single Charger (DCS101), 1x Standard Battery Packs, (BPL100). Order charger power supply separately.	EA	HARDWARE	0.1	$740.00	$666.00
	CPA316		SpectraLink 6300 Analog Interface Module includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$4,220.00	$3,798.00
	CPD316		SpectraLink 6300 Universal Digital Interface Module. Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Norstar, Siemens and Toshiba PBXs, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$4,220.00	$3,798.00
	CPF316		SpectraLink 6300 4-wire Digital Interface Module. Supports 4-wire Avaya Definity and Merlin PBXs, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$4,220.00	$3,798.00
	CPH316		SpectraLink 6300 Siemens Hicom Digital Interface Module, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$4,220.00	$3,798.00
	CPM316		SpectraLink 6300 Mitel Digital Interface Module, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$4,220.00	$3,798.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	CPN316		SpectraLink 6300 Nortel Meridian 1, Universal Digital Interface Module. Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Meridian 1, Norstar, Siemens, Toshiba PBXs. Includes SpectraLink 6000 system docs and software.	EA	HARDWARE	0.1	$4,735.00	$4,261.50
	CRC301		SpectraLink 6300 T1 Remote Module, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$3,395.00	$3,055.50
	CS-ACCORD-AD01-IN		MGCSystem Admin.(2 Days)Held at Polycom,priced per person. Req. prior participation in a multipoint videoconference call. Familiar w/ PCs and electronic equipment. Windows OS, Videoconferencing, Networks, and Video over IP courses recommended.	EA	SERVICE	0	$1,450.00	$1,450.00
	CS-ACCORD-TS01-IN		MGC50/100 Technical Maint (5 days) Priced per student at PLC. Req: prior participation in a multipoint videoconference call. Windows OS, Videoconf & Networks, and Video over IP courses recommended. Familiarity with electronic equip.	EA	SERVICE	0	$3,350.00	$3,350.00
	CS-ACCORD-TS01-OS		MGC50/100 Tech Maint (5 days) delv'd on-site, priced for up to 8 students plus travel/expense. Req: prior participation in multipoint videoconf call. Windows OS, Videoconf & Networks, and Video over IP courses recommended. Familiar with elctrnc equip.	EA	SERVICE	0	$18,025.00	$18,025.00
	CS-CVE-CC-IN		CVE Core Curriculum (5 days) Priced per student at PLC. Req: one of more years experience with audio and video technologies in a conferencing environment. Solid experience with local and wide area networks, including ISDN and videoconferencing standards.	EA	SERVICE	0	$2,325.00	$2,325.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	CS-CVE-OS01-OS		TRG, CVE Core Curriculum 5Days,on-site.Max10 students. Prerequisites: 1/+ yrs. Exp. w/audio & video technologies in a conferencing environment. Solid experience with LAN & WAN, including ISDN and videoconferencing standards.	EA	SERVICE	0	$18,025.00	$18,025.00
	CS-INTRO-TS01-IN		Intro To Videoconferencing (H.320)/Networks (2 Days). Priced per student at PLC. Intro. To telecom industry, H.320 (ISDN) standards. Beginners course.	EA	SERVICE	0	$1,450.00	$1,450.00
	CS-INTRO-TS01-OS		Videoconferencing (H.320) & Networks(2 days) Dlv'd on-site, priced for up to 8 students plus trvl/exps. Entry level videoconf/networking course provides overview of telecomms industry, public switched telephone network, interfaces and videoconf stds.	EA	SERVICE	0	$11,075.00	$11,075.00
	CS-PNAV-TS01-IN		PathNavigator Technical Training (4 days) requires prior participation in multipoint training, familiarity with PCs and electronic equipment, and knowledge of circuit switched and packet-based networks	EA	SERVICE	0	$2,675.00	$2,675.00
	CS-PNAV-TS01-OS		PathNavigator Technical Training (4 days) requires prior participation in multipoint training, familiarity with PCs and electronic equipment, and knowledge of circuit switched and packet-based networks	EA	SERVICE	0	$16,480.00	$16,480.00
	CS-VOIP-TS01-IN		Video Over IP and the Internet (2 days) Priced per student at PLC. Requires LANSs, TCP/IP and the Internet or an equivalent course covering the IP protocol suite in detail. Real world experience with Internet applications.	EA	SERVICE	0	$1,450.00	$1,450.00
	CSC300		SpectraLink 6300 Expansion Shelf Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$3,395.00	$3,055.50

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	CSC301		SpectraLink 6300 Single-Shelf System Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$8,135.00	$7,321.50
	CSC306		SpectraLink 6300 Six-Shelf System Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$13,285.00	$11,956.50
	CSC320		SpectraLink 6300 Twenty-Shelf System Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$19,465.00	$17,518.50
	CSO300		SpectraLink 6300 OAI Enabled Expansion Shelf Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$8,235.00	$7,411.50
	CSO301		SpectraLink 6300 OAI Enabled Single-Shelf System Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$13,280.00	$11,952.00
	CSO306		SpectraLink 6300 OAI Enabled Six-Shelf System Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$18,430.00	$16,587.00
	CSO320		SpectraLink 6300 OAI Enabled Twenty-Shelf System Controller, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$24,610.00	$22,149.00
	DCD100		Dual Charging Stand for SpectraLink 60xx/802x/803x Wireless Telephones. Order power supply separately.	EA	HARDWARE	0.1	$99.00	$89.10
	DCE101		Desktop/Single Charger for SpectraLink e340/8002 (RoHS).	EA	HARDWARE	0.1	$50.00	$45.00
	DCE201		Dual Charger for SpectraLink e340 (RoHS).	EA	HARDWARE	0.1	$99.00	$89.10
	DCN201		Dual Charging Stand for SpectraLink h340 (RoHS).	EA	HARDWARE	0.1	$99.00	$89.10
	DCS100		Single Charging Stand for 60xx/802x/803x Wireless Telephones. Order power supply separately.	EA	HARDWARE	0.1	$69.00	$62.10
	DCX101		Desktop Charger for SpectraLink i640 (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$50.00	$45.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	DCX201		Dual Charger for SpectraLink i640 (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$99.00	$89.10
	ETS7-12-VS-P		Extended 24x7 phone support, One Year, Polycom Legacy Video Endpoint. Priced per legacy video unit as uplift to existing service contract	EA	SERVICE	0	$200.00	$200.00
	ETS7-36-VS-P		Extended 24x7 phone support, Three Year, Polycom Legacy Video Endpoint. Priced per legacy video unit as uplift to existing service contract	EA	SERVICE	0	$510.00	$510.00
	EXP110		Services Expidite Fee. Additional charges to expedite an equipment or implementation order	EA	SERVICE	0	$515.00	$515.00
	FL-2583-62565-002		VBP 200E ¿ Firewall/NAT traversal unit for small office/home office.(includes 2 years service-State of Florida only)	EA	HARDWARE	0.1	$2,039.00	$1,835.10
	GCN101		Quad Charger for SpectraLink h340 Battery Packs (RoHS).	EA	HARDWARE	0.1	$310.00	$279.00
	GCQ100		Quad Charger for 60xx/802x/803x Battery Packs. Order power supply (2200-37277-001) separately.	EA	HARDWARE	0.1	$310.00	$279.00
	GCX101		Quad Charger for SpectraLink i640 Battery Packs (RoHS). Order power supply (QPS201U) separately.	EA	HARDWARE	0.1	$310.00	$279.00
	HBB200		SpectraLink 8020 Handset Bundle - Includes 1x 8020 Wireless Handset (WTB150), 2x Extended Battery Packs (BPL200)	EA	HARDWARE	0.1	$690.00	$621.00
	HBB250		SpectraLink 6020 Handset Bundle -Includes 1x SpectraLink Wireless Telephone (LTB100), 2x Extended Li-ion Battery Packs (BPL200)	EA	HARDWARE	0.1	$795.00	$715.50
	HBB300		SpectraLink 8030 Handset Bundle -Includes 1x 8030 Wireless Handset (WTE150), 2x Extended Battery Packs (BPL200)	EA	HARDWARE	0.1	$775.00	$697.50
	IDC100		SpectraLink 6300 DC Power Supply - services shipment includes both rack and wall mount brackets.	EA	HARDWARE	0	$1,442.00	$1,442.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	INK250		KIRK On-Site additional base station implementation for systems with greater than 16 base stations. Priced per base station.	EA	SERVICE	0	$118.00	$118.00
	INK275		KIRK On-Site additional wireless phone implementation for systems with greater than 64 wireless phones. Priced per phone.	EA	SERVICE	0	$15.00	$15.00
	INK401		KWS 300/500/600v3/1500/6000/8000 Remote Certification (up to 3 hours of remote KIRK system certification support. Valid for 1 year from date of purchase.)	EA	SERVICE	0	$750.00	$750.00
	INK501		KWS 300/600v3/1500/6000 On-Site Commissioning and Certification for up to 64 handsets and up to 16 base stations (On-site commissioning with coverage and audio testing including certification of the KIRK system)	EA	SERVICE	0	$3,350.00	$3,350.00
	INK502		KWS 500/8000 On-Site Commissioning and Certification for up to 64 handsets and up to 16 base stations (On-site commissioning with coverage and audio testing including certification of the KIRK system)	EA	SERVICE	0	$3,350.00	$3,350.00
	INS120		SpectraLink 6000 On-Site Facilities Evaluation (SpectraLink 6000 system on-site facility evaluation for optimal setup and placement of Base Stations and MCU's)	EA	SERVICE	0	$1,545.00	$1,545.00
	INS210		SpectraLink 6100 On-Site Implementation Service (On-site system installation/configuration and certification of SpectraLink System for up to 16 Base Stations and 64 handsets. Includes up to 2 hours of end-user training - per system)	EA	SERVICE	0	$2,795.00	$2,795.00
	INS212		SpectraLink 6300 On-Site Implementation Service (On-site system installation/configuration and certification of SpectraLink System for up to 16 Base Stations and 64 handsets. Includes up to 2 hours of end-user training - per system)	EA	SERVICE	0	$3,350.00	$3,350.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	INS215		SpectraLink 6300 On-Site Additional Base Station Implementation for systems with greater than 16 Base Stations, price per Base Station	EA	SERVICE	0	$118.00	$118.00
	INS216		SpectraLink 6000 On-Site Additional Wireless Telephone Implementation for systems with greater than 64 Wireless Telephones, price per handset	EA	SERVICE	0	$15.00	$15.00
	INS225		SpectraLink 6100 On-Site Expansion Implementation Service (On-site installation for SpectraLink System expansion for up to 16 Base Stations and 64 handsets - per system)	EA	SERVICE	0	$2,060.00	$2,060.00
	INS230		SpectraLink 6300 On-Site Expansion Implementation Service (On-site installation for SpectraLinkLink System expansion for up to 16 Base Stations and 64 handsets - per system)	EA	SERVICE	0	$2,318.00	$2,318.00
	INS240		SpectraLink 6100 On-Site Relocation Implementation Service (On-site disconnection and re-location of existing Link System for up to 16 Base Stations and 64 handsets - per system). Purchase of SP 6100 Onsite Expansion Implementation (SKU INS225) required	EA	SERVICE	0	$258.00	$258.00
	INS241		SpectraLink 6300 On-Site Relocation Implementation Service (On-site disconnection and re-location of existing SpectraLink System for up to 16 Base Stations and 64 handsets - per system). Purchase of SP 6300 Onsite Expansion Imp (SKU INS230) required##)	EA	SERVICE	0	$515.00	$515.00
	INS300		SpectraLink 6100 Remote Certification (Up to 2 hours of remote implementation support and certification of Link system (up to 16 base stations and 64 handsets) conforms to manufactures specification. Valid for 1 year from date of purchase)	EA	SERVICE	0	$515.00	$515.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	INS315		SpectraLink 6100/8000 Remote Certification (Up to 1 hour of remote implementation support and certification of system (up to 4 base stations and 8 handsets) conforms to manufactures specification. Valid for 1 year from date of purchase)	EA	SERVICE	0	$258.00	$258.00
	INS400		SpectraLink 6300 Remote Certification (Up to 2 hours of remote implementation support and certification of SP6000 system (up to 16 base stations and 64 handsets) conforms to manufactures specification. Valid for 1 year from date of purchase)	EA	SERVICE	0	$1,030.00	$1,030.00
	INS600		SpectraLink 8000 Remote Certification (Up to 2 hours of remote implementation support and certification of SpectraLink 8000 system (up to 64 handsets) conforms to manufactures specification. Valid for 1 year from date of purchase)	EA	SERVICE	0	$515.00	$515.00
	INS610		SpectraLink 8000 On-Site Implementation Service (On-site system implementation/configuration and certification of SpectraLink System for up to 50 handsets - per system)	EA	SERVICE	0	$3,150.00	$3,150.00
	INS615		SpectraLink 8000 On-Site Additional Wireless Telephone Implementation for systems with greater than 50 Wireless Telephones, price per handset	EA	SERVICE	0	$15.00	$15.00
	INS618		SpectraLink 8000 On-Site Expansion Implementation Service (On-site implementation for SpectraLink System expansion for up 50 handsets - per system)	EA	SERVICE	0	$2,060.00	$2,060.00
	INS915		CAD Format Conversion (Coversion of Non-CAD building drawings (Visio, JPEG, etc.) to CAD format for coverage design). This is per drawing and used only in conjunction with the WiFi Onsite or Remote Network Design offering.	EA	SERVICE	0	$515.00	$515.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	IRC100		Implementation Revisit Charges	EA	SERVICE	0	$1,030.00	$1,030.00
	ITC100		Implementation Travel Charge	EA	SERVICE	0	$1,030.00	$1,030.00
	JPI300		SpectraLink 6300 Inter-shelf Junction Panel, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$410.00	$369.00
	KPE201		SpectraLink e340 Dual Charger Bundle, SRP. Includes 1x SpectraLink e340 Wireless Telephone PTE101, 2x Battery Packs BPE100, 1x Dual Charger DCE201, 1x Swivel Clip PTO521. Order Charger Power Supply Separately.	EA	HARDWARE	0.1	$585.00	$526.50
	KPE211		SpectraLink e340 Dual Charger Bundle, Cisco. Includes 1x e340 Wireless Telephone, Cisco PTE111, 2x Battery Packs BPE100, 1x Dual Charger DCE201, 1x Swivel Clip PTO521. Order Charger Power Supply Separately.	EA	HARDWARE	0.1	$415.00	$373.50
	KPE241		SpectraLink e340 Dual Charger Bundle, Mitel. Includes 1x e340 Wireless Telephone Mitel PTE141, 2x Battery Packs BPE100, 1x Dual Charger DCE201, 1x Swivel Clip PTO521. Order Charger Power Supply Separately.	EA	HARDWARE	0.1	$685.00	$616.50
	KPE251		SpectraLink e340 Dual Charger Bundle, SRP & Open IP. 1x e340 Wireless Telephone PTE151, 2x Battery Packs BPE100, 1x Dual Charger DCE201, 1x Swivel Clip PTO521. Order Power Supply Charger Separately.	EA	HARDWARE	0.1	$635.00	$571.50
	KPN241		SpectraLink h340 Dual Charger Bundle, Mitel. Includes 1x h340 Wireless Telephone Mitel PTN141, 2x Battery Packs BPN100, 1x Dual Charger DCN201, 1x Swivel Clip PTO521. Order Charger Power Supply Separately.	EA	HARDWARE	0.1	$870.00	$783.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	KPN251		SpectraLink h340 Dual Charger Bundle, SRP & Open IP. Includes 1x h340 Wireless Telephone PTN151, 2x Battery Packs BPN100, 1x Dual Charger DCN201, 1x Swivel Clip PTO521. Order Charger Power Supply Separately.	EA	HARDWARE	0.1	$820.00	$738.00
	KPX211		SpectraLink i640 Dual Charger Bundle, Cisco. Includes 1x i640 Wireless Telephone PTX111, 2x Battery Packs BPX100, 1x Dual Charger DCX201, 1x clip PTO511. Order Charger Power Supply separately.	EA	HARDWARE	0.1	$870.00	$783.00
	KPX241		SpectraLink i640 Dual Charger Bundle, Mitel. Includes 1x i640 Wireless Telephone PTX141, 2x Battery Packs BPX100, 1x Dual Charger DCX201, 1x Clip PTO511. Order Charger Power Supply separately.	EA	HARDWARE	0.1	$870.00	$783.00
	KPX251		SpectraLink i640 Dual Charger Bundle, SRP & Open IP. Includes 1x i640 Telephone PTX151, 2x Battery Packs BPX100, 1x Dual Charger DCX201, 1x Clothing Clip PTO511. Order Charger Power Supply separately.	EA	HARDWARE	0.1	$820.00	$738.00
	LTB100		SpectraLink 6020 Wireless Telephone. Order Battery Pack (BPLx00) and charger separately.	EA	HARDWARE	0.1	$720.00	$648.00
	MCS300		SpectraLink 6300 Shelf, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$2,880.00	$2,592.00
	MKA320		SpectraLink 6300 Administration Kit with Modem, includes Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$920.00	$828.00
	MKA600		SpectraLink 6020 Administration Kit. Includes: Polycom SpectraLink 6000 system documentation and software* CD, 1x DCD100 Dual Charger, 1x MKC200, 1x 2200-37278-020 Power Supply. *Software includes Handset Administration Tool (HAT) and CK3000 software	EA	HARDWARE	0.1	$140.00	$126.00

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	MKA700		SpectraLink 802x/803x Administration Kit. Includes Dual Charger (DCD101), USB Cable (MKC200) and Power Supply for DCD101.	EA	HARDWARE	0.1	$175.00	$157.50
	MKC101		Null Modem Administration Cable (RoHS)	EA	HARDWARE	0.1	$20.00	$18.00
	MKC200		USB Cable for DCD100	EA	HARDWARE	0.1	$40.00	$36.00
	MKR151		Rack Mount Kit (RoHS)	EA	HARDWARE	0.1	$50.00	$45.00
	MMO100		Modem	EA	HARDWARE	0.1	$410.00	$369.00
	MOG500		OAI Gateway for SpectraLink 6100 M3 MCUs. Includes power supply (2200-37274-001) and Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$1,025.00	$922.50
	MOG701		SpectraLink 8000 OAI Gateway for up to 64 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$1,025.00	$922.50
	MOG711		SpectraLink 8000 OAI Gateway for up to 128 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$1,805.00	$1,624.50
	MOG721		SpectraLink 8000 OAI Gateway for up to 256 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$2,835.00	$2,551.50
	MOG731		SpectraLink 8000 OAI Gateway for up to 512 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$5,100.00	$4,590.00
	MOG741		SpectraLink 8000 OAI Gateway for up to 1,024 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$9,220.00	$8,298.00
	MOG751		SpectraLink 8000 OAI Gateway for up to 2048 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$15,400.00	$13,860.00
	NCC101		SpectraLink Configuration Cradle for e340/h340/i640/8002 Wireless Telephones (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$415.00	$373.50
	NT1		Network termination (NT1). For U-interface ISDN BRI. One required per BRI. Includes Power Supply. Available in U.S. and Canada only.	EA	HARDWARE	0.1	$340.00	$306.00

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	NT1-QUAD		Network termination (NT1). For U-interface ISDN BRI. One required per four BRI. Includes Power Supply. Available in U.S. and Canada only.	EA	HARDWARE	0.1	$569.00	$512.10
	PTC400		Dual Charger for SpectraLink PTB. Order power supply (2200-37278-020) separately.	EA	HARDWARE	0.1	$99.00	$89.10
	PTE101		SpectraLink e340 Wireless Telephone (RoHS), SRP. Order Battery Pack (BPE100) and charger separately.	EA	HARDWARE	0.1	$415.00	$373.50
	PTE111		SpectraLink e340 Wireless Telephone (RoHS), Cisco. Order Battery Pack (BPE100) and charger separately.	EA	HARDWARE	0.1	$299.00	$269.10
	PTE141		SpectraLink e340 Wireless Telephone (RoHS), Mitel. Order Battery Pack (BPE100) and charger separately.	EA	HARDWARE	0.1	$515.00	$463.50
	PTE151		SpectraLink e340 Wireless Telephone (RoHS), SRP and Open IP w/o G.729. Order Battery Pack (BPE100) and charger separately.	EA	HARDWARE	0.1	$465.00	$418.50
	PTH150		3.5mm Headset Quick Disconnect Cord (PTB4xx)	EA	HARDWARE	0.1	$30.00	$27.00
	PTH160		2.5mm Headset Quick Disconnect Cord	EA	HARDWARE	0.1	$29.00	$26.10
	PTH200		Over-the-Ear Headset	EA	HARDWARE	0.1	$205.00	$184.50
	PTH300		Noise-Canceling Headset - SupraPlus	EA	HARDWARE	0.1	$205.00	$184.50
	PTN141		SpectraLink h340 Wireless Telephone (RoHS), Mitel. Order Battery Pack (BPN100) and charger separately.	EA	HARDWARE	0.1	$670.00	$603.00
	PTN151		SpectraLink h340 Wireless Telephone, SRP and Open IP w/o G.729. Order Battery Pack (BPN100) and charger separately.	EA	HARDWARE	0.1	$620.00	$558.00
	PTO335		Black Vinyl Case w/Hinge Clip and Coil Lanyard - SpectraLink PTB	EA	HARDWARE	0.1	$40.00	$36.00
	PTO340		Black Vinyl Case w/Hinge Clip, Coil Lanyard and Keypad Cover - SpectraLink PTB	EA	HARDWARE	0.1	$40.00	$36.00
	PTO345		Yellow Vinyl Case w/Hinge Clip and Coil Lanyard - SpectraLink PTB	EA	HARDWARE	0.1	$40.00	$36.00
	PTO410		Hinge Clip Assembly w/ Coil Lanyard - SpectraLink PTB	EA	HARDWARE	0.1	$19.00	$17.10

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	PTO501		Hinge Clip Assembly - SpectraLink e340/h340/8002	EA	HARDWARE	0.1	$19.00	$17.10
	PTO511		Hinge Clip Assembly w/ Coil Lanyard - SpectraLink i640	EA	HARDWARE	0.1	$19.00	$17.10
	PTO521		Swivel Belt Clip Assembly - SpectraLink e340/h340/8002	EA	HARDWARE	0.1	$19.00	$17.10
	PTO601		Black Leather Case w/Hinge Clip and Coil Lanyard - SpectraLink i640	EA	HARDWARE	0.1	$40.00	$36.00
	PTO611		Black Vinyl Case w/Hinge Clip, Coil Lanyard and Keypad Cover - SpectraLink i640	EA	HARDWARE	0.1	$40.00	$36.00
	PTO651		Black Leather Case w/Swivel Belt Clip -- SpectraLink e340/h340/8002	EA	HARDWARE	0.1	$40.00	$36.00
	PTQ360		Battery Pack Quick Charger for SpectraLink PTB, order power supply QPS360 separately.	EA	HARDWARE	0.1	$200.00	$180.00
	PTS360		High Capacity Battery Pack for SpectraLink 4xx Wireless Telephones	EA	HARDWARE	0.1	$79.00	$71.10
	PTX111		SpectraLink i640 Wireless Telephone (RoHS), Cisco. Order Battery pack (BPX100), Charger and Charger Power Supply separately.	EA	HARDWARE	0.1	$670.00	$603.00
	PTX141		SpectraLink i640 Wireless Telephone (RoHS), Mitel. Order Battery Pack (BPX100), Charger and Charger Power Supply separately.	EA	HARDWARE	0.1	$670.00	$603.00
	PTX151		SpectraLink i640 Wireless Telephone (RoHS), SRP and Open IP w/o G.729. Order Battery Pack (BPX100), Charger and Charger Power Supply separately.	EA	HARDWARE	0.1	$620.00	$558.00
	QPS201U		Power Supply for GCX101 & GCN101 Quad Chargers - USA, Canada, Mexico, Taiwan,, Australia, New Zealand, Continental Europe, UK, Singapore, Hong Kong, India	EA	HARDWARE	0.1	$30.00	$27.00
	QPS360		Power Supply for Quick Charger (PTQ360) - North America	EA	HARDWARE	0.1	$10.00	$9.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	RCC400		Standard Indoor Base Station for SpectraLink 6100 and 6300 systems. Includes power supply and ceiling clip for mounting.	EA	HARDWARE	0.1	$1,335.00	$1,201.50
	RCC410		Standard Indoor Base Station for SpectraLink 6100 systems only. Includes power supply and ceiling clip for mounting.	EA	HARDWARE	0.1	$925.00	$832.50
	RCH400		High Density Indoor Base Station for SpectraLink 6300 systems. Includes power supply and ceiling clip for mounting.	EA	HARDWARE	0.1	$1,335.00	$1,201.50
	RCO400		Outdoor Base Station for SpectraLink 6100 and 6300 systems. Includes power supply and ceiling clip for mounting.	EA	HARDWARE	0.1	$1,845.00	$1,660.50
	RCO410		Outdoor Enclosure Base Station for SpectraLink 6100 systems only	EA	HARDWARE	0.1	$1,435.00	$1,291.50
	RHO400		Outdoor Enclosure High Density Base Station for SpectraLink 6300 Systems	EA	HARDWARE	0.1	$1,845.00	$1,660.50
	SCA508		SpectraLink 6100 M3 MCU 8-port Analog Interface. Includes power supply (2200-37274-001) and Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$2,265.00	$2,038.50
	SCA516		SpectraLink 6100 M3 MCU 16-port Analog Interface. Includes power supply (2200-37274-001) and Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$3,085.00	$2,776.50
	SCD508		SpectraLink 6100 M3 MCU 8-port Universal Digital Interface. Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Norstar, Siemens and Toshiba PBXs. Includes power supply (2200-37274-001) and SpectraLink 6000 system docs and software.	EA	HARDWARE	0.1	$2,265.00	$2,038.50

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	SCD516		SpectraLink 6100 M3 MCU 16-port Universal Digital Interface. Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Norstar, Siemens and Toshiba PBXs. Includes power supply (2200-37274-001) and SpectraLink 6000 system docs and software.	EA	HARDWARE	0.1	$3,085.00	$2,776.50
	SCF508		SpectraLink 6100 M3 MCU 8-port 4-wire Universal Digital Interface. Supports Avaya Definity and Merlink PBXs. Includes power supply (2200-37274-001) and Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$2,265.00	$2,038.50
	SCF516		SpectraLink 6100 M3 MCU 16-port 4-wire Universal Digital Interface. Supports Avaya Definity and Merlin PBXs. Includes power supply (2200-37274-001) and Polycom SpectraLink 6000 system documentation and software.	EA	HARDWARE	0.1	$3,085.00	$2,776.50
	SCN508		SpectraLink 6100 M3 MCU 8-port Nortel Meridian 1 and Universal Digital Interface. Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Meridian 1 and Norstar, Siemens and Toshiba PBXs. Includes power supply (2200-37274-001).	EA	HARDWARE	0.1	$2,650.00	$2,385.00
	SCN516		SpectraLink 6100 M3 MCU 16-port Nortel Meridian 1 and Universal Digital Interface. Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Meridian 1 and Norstar, Siemens and Toshiba PBXs. Includes power supply (2200-37274-001).	EA	HARDWARE	0.1	$3,600.00	$3,240.00
	SCX516		SpectraLink 6100 M3 MCU 16 port Mitel SX Series Digital Interface. Includes power supply (2200-37274-001).	EA	HARDWARE	0.1	$3,500.00	$3,150.00
	SVP011		SpectraLink 8000 SVP Server, 10 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$515.00	$463.50
	SVP021		SpectraLink 8000 SVP Server, 20 Users (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$1,030.00	$927.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	SVP101		SpectraLink 8000 SVP Server (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$2,055.00	$1,849.50
	TGA208		SpectraLink 8000 Telephony Gateway 8-Port Analog Interface (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$2,575.00	$2,317.50
	TGA216		SpectraLink 8000 Telephony Gateway 16-Port Analog Interface (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$4,070.00	$3,663.00
	TGD208		SpectraLink 8000 Telephony Gateway 8-Port Universal Digital Interface (RoHS). Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Norstar, Siemens and Toshiba PBXs. Order power supply separately.	EA	HARDWARE	0.1	$2,575.00	$2,317.50
	TGD216		SpectraLink 8000 Telephony Gateway 16-Port Digital Interface (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$4,070.00	$3,663.00
	TGF216		SpectraLink 8000 Telephony Gateway 16-port, 4 Wire Digital Interface (RoHS). Supports 4-wire Avaya Definity and Merlin PBXs. Order power supply separately.	EA	HARDWARE	0.1	$4,070.00	$3,663.00
	TGN216		SpectraLink 8000 Telephony Gateway 16-port Nortel Meridian 1 and Universal Digital Interface (RoHS). Supports Comdial, Fujitsu, Inter-Tel, Avaya 2-wire, NEC, Nortel Meridian 1, Norstar, Siemens and Toshiba PBXs. Order power supply separately.	EA	HARDWARE	0.1	$4,585.00	$4,126.50
	TGX216		SpectraLink 8000 Telephony Gateway 16-port Mitel Digital Interface (RoHS). Order power supply separately.	EA	HARDWARE	0.1	$4,070.00	$3,663.00
	TRN410		SpectraLink 6100 MCU Installation and Maintenance - University	EA	SERVICE	0	$567.00	$567.00
	TRN430		SpectraLink 6300 MCU Installation and Maintenance - University	EA	SERVICE	0	$1,133.00	$1,133.00
	TRN500		SpectraLink 8000 (Traditional PBX) Installation and Maintenance, University	EA	SERVICE	0	$953.00	$953.00
	TRN610		SpectraLink 6100 MCU Installation and Maintenance - On-site	EA	SERVICE	0	$2,575.00	$2,575.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	TRN630		SpectraLink 6300 MCU Installation and Maintenance - On-site	EA	SERVICE	0	$5,150.00	$5,150.00
	TRN650		SpectraLink 6300 MCU Maintenance, On-site	EA	SERVICE	0	$2,575.00	$2,575.00
	TRN700		SpectraLink 8000 Installation and Maintenance, On-site	EA	SERVICE	0	$3,605.00	$3,605.00
	TRN720		eLearning - SpectraLink 8000 Installation and Maintenance	EA	SERVICE	0	$304.00	$304.00
	TRN740		eLearning - Wireless LAN Design and Configuration for Wi-Fi Telephony	EA	SERVICE	0	$153.00	$153.00
	TRN755		eLearning - SpectraLink 8000 Product Essentials	EA	SERVICE	0	$102.00	$102.00
	TRN760		eLearning - End User Training for SpectraLink 8000 handsets. The 45 min course covers all handset and admin functions. $26 per seat.	EA	SERVICE	0	$26.00	$26.00
	TRN765		SpectraLink 8000 Advanced Technical Training	EA	SERVICE	0	$2,678.00	$2,678.00
	TRN830		OAI End-User Training	EA	SERVICE	0	$1,540.00	$1,540.00
	TRN910		CWNA/Wi-Fi Telephony Training, five day, price per student	EA	SERVICE	0	$2,570.00	$2,570.00
	TRN930		CWNA/Wi-Fi Telephony On-site training. Five day, price per student, minimum seat count applies, requires TRN950	EA	SERVICE	0	$2,570.00	$2,570.00
	TRN960		CWSP: Wi-Fi Security Training, five day, price per seat	EA	SERVICE	0	$2,827.00	$2,827.00
	TRN965		CWSP: Wi-Fi Security Training, five day, price per student, minimum seat count applies, requires TRN950	EA	SERVICE	0	$2,827.00	$2,827.00
	TRN970		CWNE: Certified Wireless Network Expert, five day, price per student	EA	SERVICE	0	$3,085.00	$3,085.00
	TRN975		CWNE: Certified Wireless network Expert, five day, price per student, minimum seat count applies, requires TRN950	EA	SERVICE	0	$3,085.00	$3,085.00
	TRU100		On-Site End User Training for SpectraLink 6000 or 8000 systems	EA	SERVICE	0	$1,540.00	$1,540.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VBGW0101		MGC-25 GW1: 2U 19 in. chassis, Single PRI Gateway for IP/ISDN, 3 sites@384 kbps T1, 5 sites@384 kbps E1, 11 sites@128 kbps T1, 12 sites @128 kbps E1, Audio TX, MGC Manager (Maintenance Contract Required). No longer available in country code: 12,13	EA	HARDWARE	0.1	$20,600.00	$18,540.00
	VBGW0102		MGC-25 GW2: 2U 19 in. chassis, Dual PRI Gateway for IP/ISDN, 7 sites@384 kbps T1, 10 sites@384 kbps E1, 12 sites @128K T1/E1, Audio TX, MGC-Manager (Maintenance Contract Required). No longer available in country code: 12,13	EA	HARDWARE	0.1	$30,900.00	$27,810.00
	VBMP1201		MGC-25 IP12: 2U 19 in. chassis, 12 IP sites@384 kbps or 24 sites @128 kbps, IVR/DTMF, SWCP, VCS, MGC-Manager (Maintenance Contract Required). No longer available in country code: 12,13	EA	HARDWARE	0.1	$26,800.00	$24,120.00
	VBMU2401		MGC-25 Unified 24: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps, 7-10 ISDN@384kbps, 3-5 ISDN@768kbps 2 ISDN@T1/E1, 16 VoIP/64kbps 16 IP@128kbps, 16 IP@384kbps 8 IP@768kbps, 4 IP@T1/E1, Audio TX, UCS, SWCP, MGC Manager (Maint Cont Reqd) Not avail in CC 12,13	EA	HARDWARE	0.1	$61,800.00	$55,620.00
	VBMU2406		MGC-25 Unified 24 V: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps 7-10 ISDN@384kbps 3-5 ISDN@768kbps 2 ISDN@T1/E1 16 VoIP/64kbps 16 IP@128kbps 16 IP@384kbps 8 IP@768kbps 4 IP@T1/E1, A/V TX, UCS, HWCP, SWCP, MGC Mgr (Maint Cont Reqd) Not avail in CC 12,13.	EA	HARDWARE	0.1	$82,400.00	$74,160.00
	VCCM0101		MPI 1 Meter Cable to connect to MPI Panel (No charge if purchased with MPI Module)	EA	HARDWARE	0.1	$175.00	$157.50
	VCCM0501		MPI 5 Meter Cable to connect to MPI Panel (No charge if purchased with MPI Module)	EA	HARDWARE	0.1	$350.00	$315.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VCCM3501		MGC MPI Adapter RS449 to V.35 DTE-M: V.35 physical interface adapter for DTE (straight) connections. (No charge if purchased with MPI Module)	EA	HARDWARE	0.1	$50.00	$45.00
	VCCM3502		MGC MPI Adapter RS449 to V.35 DCE-F: V.35 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module	EA	HARDWARE	0.1	$50.00	$45.00
	VCCM4901		MGC MPI Panel 16 RS449 DTE-F Connections: supports up to 16 RS449 DTE serial connections + 16 RS366 dialing ports. (No charge if purchased with MPI Module)	EA	HARDWARE	0.1	$285.00	$256.50
	VCCM4902		MGC MPI Adapter DCE-F: RS449 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module	EA	HARDWARE	0.1	$35.00	$31.50
	VCCM5301		MGC MPI Adapter RS449 to EIA530 DTE-M: EIA-530 physical interface adapter for DTE (straight) connections. (No charge if purchased with MPI Module	EA	HARDWARE	0.1	$60.00	$54.00
	VCCM5302		MGC MPI Adapter RS449 to EIA530 DCE-F: EIA-530 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module)	EA	HARDWARE	0.1	$35.00	$31.50
	VCCN4502		MGC NET (E1) RJ45 to BNC Balun: Network BNC adapter for E1 service	EA	HARDWARE	0	$67.00	$67.00
	VCCP0101		RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) North America, Saudi Arabia, Venezuela	EA	HARDWARE	0	$0.00	$0.00
	VCCP0102		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Europe	EA	HARDWARE	0	$0.00	$0.00
	VCCP0103		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) China	EA	HARDWARE	0	$0.00	$0.00
	VCCP0104		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) U.K., Singapore, U.A.E	EA	HARDWARE	0	$0.00	$0.00
	VCCP0105		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Italy, Chile	EA	HARDWARE	0	$0.00	$0.00

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	VCCP0106		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) India, South Africa	EA	HARDWARE	0	$0.00	$0.00
	VCCP0107		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Switzerland	EA	HARDWARE	0	$0.00	$0.00
	VCCP0108		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Israel	EA	HARDWARE	0	$0.00	$0.00
	VCCP0109		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Australia, New Zealand	EA	HARDWARE	0	$0.00	$0.00
	VCCP0110		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Denmark, Sweden	EA	HARDWARE	0	$0.00	$0.00
	VCCP0111		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Argentina, Uruguay	EA	HARDWARE	0	$0.00	$0.00
	VCCP0112		RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) Japan, Taiwan, Thailand	EA	HARDWARE	0	$0.00	$0.00
	VCCP0113		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) South America, Korea	EA	HARDWARE	0	$0.00	$0.00
	VCCP0114		RMX/MGC/RSS Power Cord 250VAC 2.3 Meter (8 ft) Hong Kong	EA	HARDWARE	0	$0.00	$0.00
	VCMR1602		MGC-100 19" Rack Mount Kit (90deg): configure the 16-slot chassis for a 19" rack (90 degree) (Not for NEBS)	EA	HARDWARE	0	$0.00	$0.00
	VCPA1601		MGC AC Power supply for MGC-100 (8-10 modules, Average 9) (Maintenance Contract Required)	EA	HARDWARE	0.1	$4,150.00	$3,735.00
	VCPA1601R		MGC+100 AC power supply (Maintenance Contract Required)	EA	HARDWARE	0.1	$4,150.00	$3,735.00
	VCPD4801		MGC DC Power Supply for MGC-100 Chassis (8-10 modules, Average 9) (Maintenance Contract Required)	EA	HARDWARE	0.1	$5,200.00	$4,680.00
	VCPV0802		8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View (Maintenance Contract Required)	EA	HARDWARE	0.1	$19,600.00	$17,640.00
	VCPV0802R		MGC+ 8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View - Product Availble In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$19,600.00	$17,640.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VCSA0801		MGC-50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager) (Maintenance Contract Required)	EA	HARDWARE	0.1	$18,100.00	$16,290.00
	VCSA0801R		MGC+50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$18,100.00	$16,290.00
	VCSA0802		MGC-50 - 8 slot AC chassis ONLY (Maintenance Contract Required)	EA	HARDWARE	0.1	$5,700.00	$5,130.00
	VCSA0802R		MGC+50 - 8 slot AC chassis ONLY (Maintenance Contract Required)	EA	HARDWARE	0.1	$5,700.00	$5,130.00
	VCSA1601		MGC-100 Base System (AC): 16-slot (AC) core system (Chassis/1 AC pwr/MGC Manager) (Maintenance Contract Required)	EA	HARDWARE	0.1	$27,100.00	$24,390.00
	VCSA1602		MGC-100 - 16 slot AC chassis ONLY (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,700.00	$9,630.00
	VCSA1602R		MGC+100 16 slot ACchassis ONLY - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,700.00	$9,630.00
	VCSA1603R		MGC+100 Base System (AC): 16-slot (AC) core system (Chassis 3 AC pwr/MGC Manager) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$35,400.00	$31,860.00
	VCSD1601		MGC-100 Base System (DC): 16-slot (DC) core system (Chassis/1 DC pwr/MGC Manager) (Maintenance Contract Required)	EA	HARDWARE	0.1	$28,200.00	$25,380.00
	VCSD1602		MGC-100 - 16 slot DC chassis ONLY (Maintenance Contract Required)	EA	HARDWARE	0.1	$10,700.00	$9,630.00
	VCUS0101		MGC Control Unit for MGC-100 (MCMS) (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,400.00	$11,160.00
	VCUS0101R		MGC+100 Control Unit for MGC+100 (MCMS) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,400.00	$11,160.00
	VCUS0102		MGC Control Unit for MGC-50 (MCMS) (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,400.00	$11,160.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VCUS0103		Removable Hard Disk Drive (PSOS) (Maintenance Contract Required)	EA	HARDWARE	0	$475.00	$475.00
	VCUS0104		Removable Hard Disk Drive (XPEK) (Maintenance Contract Required)	EA	HARDWARE	0	$525.00	$525.00
	VCUS0105		Control Unit MGC-50 ONLY w/ removable hard disk drive bay (Maintenance Contract Required)	EA	HARDWARE	0.1	$14,000.00	$12,600.00
	VCUS0106		Control Unit MGC-100 ONLY w/ removable hard disk drive bay (Maintenance Contract Required)	EA	HARDWARE	0.1	$14,000.00	$12,600.00
	VMCU0016R		MGC+50 ReadiConvene IP Base Pack 16 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	EA	HARDWARE	0.1	$41,100.00	$36,990.00
	VMCU0024R		MGC+50 ReadiConvene IP Base Pack 24 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	EA	HARDWARE	0.1	$58,100.00	$52,290.00
	VMCU0032R		MGC+100 ReadiConvene IP Base Pack 32 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	EA	HARDWARE	0.1	$77,500.00	$69,750.00
	VMCU0040R		MGC+100 ReadiConvene IP Base Pack 40 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	EA	HARDWARE	0.1	$96,900.00	$87,210.00
	VMSZ0101		MGC - Zyross Data Collector - PER MCU - Interprets CDR information on MCU's for billing and usage reporting (Maintenance Contract Required)	EA	HARDWARE	0.1	$7,999.00	$7,199.10
	VNMM0401R		MGC+ MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cable included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$6,200.00	$5,580.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VNMM0402R		MGC+ MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cable included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$6,200.00	$5,580.00
	VNMM0801		MGC MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cables included. (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,400.00	$11,160.00
	VNMM0801R		MGC+ MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cables included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,400.00	$11,160.00
	VNMM0802R		MGC+ MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cables included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$12,400.00	$11,160.00
	VNMN0201		MGC NET-2 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 2 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	EA	HARDWARE	0.1	$8,700.00	$7,830.00
	VNMN0201R		MGC+ NET-2 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 2 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$8,700.00	$7,830.00
	VNMN0401		MGC NET-4 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 4 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	EA	HARDWARE	0.1	$16,500.00	$14,850.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VNMN0401R		MGC+ NET-4 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 4 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$16,500.00	$14,850.00
	VNMN0801		MGC NET-8 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 8 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	EA	HARDWARE	0.1	$28,900.00	$26,010.00
	VNMN0801R		MGC+ NET-8 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 8 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$28,900.00	$26,010.00
	VNMN0802		Supports 8 Leased Line T1/E1 CHINA! circuits (No ISDN) (Without CSU) (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,500.00	$13,950.00
	VNMP1202		MGC IP+12 Port Module: 24 sites @128K OR 12 sites @384K OR 6 sites @768K OR 3 sites @2M (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,500.00	$13,950.00
	VNMP1202R		MGC+ IP+12 Port Module: 24 sites @128K OR 12 sites @384K OR 6 sites @768K OR 3 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,500.00	$13,950.00
	VNMP2402		MGC IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M (Maintenance Contract Required)	EA	HARDWARE	0.1	$29,900.00	$26,910.00
	VNMP2402R		MGC+ IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$29,900.00	$26,910.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VNMP4802		MGC IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M (Maintenance Contract Required)	EA	HARDWARE	0.1	$40,400.00	$36,360.00
	VNMP4802R		MGC+ IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$40,400.00	$36,360.00
	VNMX1001		MGC MUX+10 Port Module: 18 sites up to 128K OR 10 sites up to 384K OR 6 sites up to 768K OR 2 sites T1/E1 (Maintenance Contract Required)	EA	HARDWARE	0.1	$33,500.00	$30,150.00
	VNMX1001R		MGC+ MUX+10 Port Module: 18 sites up to 128K OR 10 sites up to 384K OR 6 sites up to 768K OR 2 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$33,500.00	$30,150.00
	VNMX2001		MGC MUX+20 Port Module: 36 sites up to 128K OR 20 sites up to 384K OR 12 sites up to 768K OR 4 sites T1/E1 (Maintenance Contract Required)	EA	HARDWARE	0.1	$67,000.00	$60,300.00
	VNMX2001R		MGC+ MUX+20 Port Module: 36 sites up to 128K OR 20 sites up to 384K OR 12 sites up to 768K OR 4 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$67,000.00	$60,300.00
	VNMX4001		MGC MUX+40 Port Module: 72 sites up to 128K OR 40 sites up to 384K OR 24 sites up to 768K OR 8 sites T1/E1 (Maintenance Contract Required)	EA	HARDWARE	0.1	$133,900.00	$120,510.00
	VNMX4001R		MGC+ MUX+40 Port Module: 72 sites up to 128K OR 40 sites up to 384K OR 24 sites up to 768K OR 8 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$133,900.00	$120,510.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VNPI1001R		ISDN Bundle - 10 ISDN Ports @ 384 Kbps - Product Available in Country Codes 1 &74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$30,400.00	$27,360.00
	VRMA1202		MGC "Audio+ module supports 12 ports video or 24 ports voice" (Maintenance Contract Required)	EA	HARDWARE	0.1	$16,200.00	$14,580.00
	VRMA1202R		MGC+ "Audio+ module supports 12 ports video or 24 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$16,200.00	$14,580.00
	VRMA2402		MGC "Audio+ module supports 24 ports video or 48 ports voice" (Maintenance Contract Required)	EA	HARDWARE	0.1	$30,400.00	$27,360.00
	VRMA2402R		MGC+ "Audio+ module supports 24 ports video or 48 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$30,400.00	$27,360.00
	VRMA4802		MGC "Audio+ module supports 48 ports video or 96 ports voice" (Maintenance Contract Required)	EA	HARDWARE	0.1	$37,500.00	$33,750.00
	VRMA4802R		MGC+ "Audio+ module supports 48 ports video or 96 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	EA	HARDWARE	0.1	$37,500.00	$33,750.00
	VRMX1012R		RMX 1000 Base System, loaded with 12 video/audio resource licenses (Maintenance Contract Required)	EA	HARDWARE	0.1	$22,300.00	$20,070.00
	VRMX1016R		RMX 1000 Base System, loaded with 16 video/audio resource licenses (Maintenance Contract Required)	EA	HARDWARE	0.1	$29,700.00	$26,730.00
	VRMX1020R		RMX 1000 Base System, loaded with 20 video/audio resource licenses (Maintenance Contract Required)	EA	HARDWARE	0.1	$37,100.00	$33,390.00
	VRMX2002P		RMX-2000 3U Chassis Assembly including Fan Drawer (field replaceable)	EA	HARDWARE	0.1	$10,300.00	$9,270.00
	VRMX2003P		RMX-2000 Cooling Fan Drawer Assembly (field replaceable)	EA	HARDWARE	0.1	$4,950.00	$4,455.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VRMX2004P		RMX-2000 Power Supply Drawer Assembly (field replaceable)	EA	HARDWARE	0.1	$5,200.00	$4,680.00
	VRMX2005P		RMX-2000 CPU Carrier Assembly (field replaceable)	EA	HARDWARE	0.1	$19,600.00	$17,640.00
	VRMX2006P		RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)	EA	HARDWARE	0.1	$8,300.00	$7,470.00
	VRMX2288P		RMX 2000/4000 E1 T1 interface card supporitng PSTN audio and ISDN H.320 video. (Not Available for RMX 4000 in Country Codes: 14, 16, 41, 71,78). (Not Available for RMX 2000 in Country Codes: 41)	EA	HARDWARE	0.1	$15,500.00	$13,950.00
	VRMX2520R		RMX2000 5 HD/20 CIF resource configured & licensed system, equipped with MPM+20 Media Processing Module and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	EA	HARDWARE	0.1	$46,500.00	$41,850.00
	VRMX2540D		RMX2000 10 HD/40 CIF resource configured & licensed system for Channels only, equipped with MPM+40 Media Processing Module and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	EA	HARDWARE	0	$20,000.00	$20,000.00
	VRMX2540P		RMX 2000/4000 MPM+40 (Media Processing Module Plus card) supporting up-to 10 HD/40 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable).	EA	HARDWARE	0.1	$18,000.00	$16,200.00
	VRMX2540R		RMX2000 10 HD/40 CIF resource configured & licensed system, equipped with MPM+40 Media Processing Module and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	EA	HARDWARE	0.1	$77,500.00	$69,750.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VRMX2540U		RMX2000 MPM+ Upgrade from 20 to 40 resources, MPM-H to MPM+40 upgrade bundle. Includes MPM+40 (Media Processing Module PLUS) card, chassis and 20 resources license. (Maintenance Contract Required)	EA	HARDWARE	0.1	$48,900.00	$44,010.00
	VRMX2560U		RMX2000 MPM+ Upgrade from 30 to 60 resources, MPM-F to MPM+60 upgrade bundle. Includes MPM+80 (Media Processing Module PLUS) card, chassis and 30 resources license. (Maintenance Contract Required)	EA	HARDWARE	0.1	$73,400.00	$66,060.00
	VRMX2580P		RMX 2000/4000 MPM+80 (Media Processing Module Plus card), supporting up-to 20 HD/80 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable).	EA	HARDWARE	0.1	$27,000.00	$24,300.00
	VRMX2580R		RMX2000 20 HD/80 CIF resource configured & licensed system, equipped with MPM+80 Media Processing Module and a Rear Transition Module for IP (RTM IP).. (Maintenance Contract Required)	EA	HARDWARE	0.1	$139,000.00	$125,100.00
	VRMX2580U		RMX2000 MPM+ Upgrade from 40 to 80 resources, MPM-F to MPM+80 upgrade bundle. Includes MPM+80 (Media Processing Module PLUS) card, chassis and 40 resources license. (Maintenance Contract Required)	EA	HARDWARE	0.1	$88,800.00	$79,920.00
	VRMX2620R		RMX-2000 30 HD/120 CIF resource configured & licensed system, equipped with one (1) MPM+80, one (1) MPM+40 and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	EA	HARDWARE	0.1	$201,000.00	$180,900.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VRMX2620U		RMX2000 MPM+ Upgrade from 60 to 120 resources, 2xMPM-F to 1xMPM+80 and 1xMPM+40 upgrade bundle . Includes MPM+80 (Media Processing Module PLUS) card, MPM+40 card, chassis and 60 resources license. (Maintenance Contract Required)	EA	HARDWARE	0.1	$137,700.00	$123,930.00
	VRMX2660R		RMX-2000 40 HD/160 CIF resource configured & licensed system, equipped with two (2) MPM+80 Media Processing Modules and a Rear Transition Module for IP (RTM IP). (Maintenance Contract Required)	EA	HARDWARE	0.1	$263,000.00	$236,700.00
	VRMX2660U		RMX2000 MPM+ Upgrade from 80 to 160 resources, 2xMPM-F to 2xMPM+80 upgrade bundle. Includes 2 (two) MPM+80 (Media Processing Module PLUS) cards, chassis and 80 resources license. (Maintenance Contract Required)	EA	HARDWARE	0.1	$177,600.00	$159,840.00
	VRMX4002P		RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable) (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$30,000.00	$27,000.00
	VRMX4002P-DC		RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable) (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$30,000.00	$27,000.00
	VRMX4003P		RMX 4000 Cooling Fan Drawer Assembly (field replaceable) (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$1,000.00	$900.00
	VRMX4004P		RMX 4000 AC Power supply (field replaceable) (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$5,500.00	$4,950.00
	VRMX4005P		RMX 4000 Control Module (field replaceable) (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$19,600.00	$17,640.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VRMX4006P		RMX 4000 Rear Transition Module for IP Media (RTM LAN), equipped with two (2) RJ-45 Ethernet connections (field replaceable) (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$2,000.00	$1,800.00
	VRMX4007P		RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable) (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$8,500.00	$7,650.00
	VRMX4008P		RMX 4000 Fabric Switch Module (Not Available in Country Codes: 14, 16, 41)	EA	HARDWARE	0.1	$16,000.00	$14,400.00
	VRMX4040R		RMX 4000 10 HD/40 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, Software upgradable to 20HD/80CIF, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$152,000.00	$136,800.00
	VRMX4040R-DC		RMX 4000 10 HD/40 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, upgradable to 20HD/80CIF, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$152,000.00	$136,800.00
	VRMX4080D		RMX 4000 20 HD/80 CIF resource configured & licensed system for Channels only, IP only, equipped with MPM+80 Media Processing Module, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0	$74,000.00	$74,000.00
	VRMX4080R		RMX 4000 20 HD/80 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, Software upgradable to 20HD/80CIF, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$190,000.00	$171,000.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VRMX4080R-DC		RMX 4000 20 HD/80 CIF resource configured & licensed system, IP only, equipped with MPM+80 Media Processing Module, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$190,000.00	$171,000.00
	VRMX4160R		RMX 4000 40 HD/160 CIF resource configured & licensed system, IP only, equipped with two (2) MPM+80 Media Processing Modules, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$314,000.00	$282,600.00
	VRMX4160R-DC		RMX 4000 40 HD/160 CIF resource configured & licensed system, IP only, equipped with two (2) MPM+80 Media Processing Modules, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$314,000.00	$282,600.00
	VRMX4240R		RMX 4000 60 HD/240 CIF resource configured & licensed system, IP only, equipped with three (3) MPM+80 Media Processing Modules, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$438,000.00	$394,200.00
	VRMX4240R-DC		RMX 4000 60 HD/240 CIF resource configured & licensed system, IP only, equipped with three (3) MPM+80 Media Processing Modules, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$438,000.00	$394,200.00
	VRMX4320R		RMX 4000 AC 80 HD/320 CIF resource configured & licensed system, IP only, equipped with four (4) MPM+80 Media Processing Modules, AC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$562,000.00	$505,800.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	VRMX4320R-DC		RMX 4000 80 HD/320 CIF resource configured & licensed system, IP only, equipped with four (4) MPM+80 Media Processing Modules, DC Power (Not Available in Country Codes: 14, 16, 41) (Maintenance Contract Required)	EA	HARDWARE	0.1	$562,000.00	$505,800.00
	VRSS2000		Polycom RSS 2000 video recording and streaming solution. 1U appliance that provides 2 recording ports and up to 50 web viewers as well as up to 10 IP viewers. (Maintenance Contract Required)	EA	HARDWARE	0.1	$15,500.00	$13,950.00
	VRSS4000L		RSS 4000 15-Port Recording and Streaming Solution. 15 recording ports with content, 4 CIF or 4 SD live streams, and 100 web viewers. (Maintenance Contract Required)	EA	HARDWARE	0.1	$55,500.00	$49,950.00
	VRSS4000M		RSS 4000 10-Port Recording and Streaming Solution. 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers. (Maintenance Contract Required)	EA	HARDWARE	0.1	$39,000.00	$35,100.00
	VRSS4000S		RSS 4000 5-Port Recording and Streaming Solution. 5 recording ports with content, 2 CIF or 2 SD live streams, and 100 web viewers. (Maintenance Contract Required)	EA	HARDWARE	0.1	$22,500.00	$20,250.00
	VSHP0001		MGC/MGC+ 100 Shipping - 1 system or chassis	EA	SERVICE	0	$1,650.00	$1,650.00
	VSHP0002		MGC Shipping 1-2 Modules	EA	SERVICE	0	$160.00	$160.00
	VSHP0003		MGC Shipping 3-5 Modules	EA	SERVICE	0	$210.00	$210.00
	VSHP0004		MGC Shipping 6+ Modules	EA	SERVICE	0	$370.00	$370.00
	VSHP0005		MGC Shipping 1 Power Supply	EA	SERVICE	0	$210.00	$210.00
	VSHP0006		MGC Shipping 1 Control Unit	EA	SERVICE	0	$210.00	$210.00
	VSHP0007		MGC Shipping 1 Package Misc Hardware	EA	SERVICE	0	$160.00	$160.00
	VSHP0008		MGC Shipping 1 CD and/or Manual	EA	SERVICE	0	$55.00	$55.00
	VSHP0015		RMX Module Shipping (Power Supply, Module, Fan Assy)	EA	SERVICE	0	$260.00	$260.00
	VSHP0025		RMX 2000, VMC 1000, MGC 25 Shipping - for 1 system.	EA	SERVICE	0	$620.00	$620.00
	VSHP0050		RMX 4000, DMA 7000, MGC 50, MGC+50 Shipping for 1 system.	EA	SERVICE	0	$1,250.00	$1,250.00

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	VSHP0100		RSS 2000 Shipping-1 system	EA	SERVICE	0	$310.00	$310.00
	VSHP1000		RMX 1000 and RSS 4000 Shipping Fees - per system	EA	SERVICE	0	$620.00	$620.00
	VSWS0101		MGC Developer SDK for Windows C/C++ and XML (Maintenance Contract Required)	EA	SERVICE	0	$8,300.00	$8,300.00
	VSWS0105		MGC Unified Conference Suite: IVR/DTMF Suite + Virtual Conference Suite + Music IO connector for Unified Conferencing Platform (Maintenance Contract Required)	EA	SOFTWARE	0.1	$15,500.00	$13,950.00
	VSWS9999		MGC Module Conversion from Blue Faceplate to Silver Faceplate - requires submission of form specifying details about modules to be converted	EA	HARDWARE	0	$103.00	$103.00
	VSWU0001		MGC OS Upgrade to current production release level	EA	SOFTWARE	0.1	$15,500.00	$13,950.00
	VSWU2000		RMX 2000/4000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	EA	SERVICE	0	$15,500.00	$15,500.00
	WTB150		SpectraLink 8020 Wireless Telephone. Order Battery Pack (BPLx00) and charger separately.	EA	HARDWARE	0.1	$615.00	$553.50
	WTE150		SpectraLink 8030 Wireless Telephone. Order Battery Pack (BPLx00) and charger separately.	EA	HARDWARE	0.1	$695.00	$625.50
	WTO100		Hinge Clip Assembly - SpectraLink 6020/8020	EA	HARDWARE	0.1	$19.00	$17.10
	WTO101		Quick Disconnect Cord Lanyard	EA	HARDWARE	0.1	$19.00	$17.10
	WTO102		Coil Lanyard	EA	HARDWARE	0.1	$5.00	$4.50
	WTO150		Swivel and Ratchet Belt Clip Assembly - SpectraLink 6020/8020	EA	HARDWARE	0.1	$19.00	$17.10
	WTO200		Hinge Clip Assembly - SpectraLink 8030	EA	HARDWARE	0.1	$19.00	$17.10
	WTO202		Replacement Ratchet Belt Clip	EA	HARDWARE	0.1	$5.00	$4.50
	WTO205		Replacement Swivel Belt Clip - Top Release	EA	HARDWARE	0.1	$7.00	$6.30
	WTO250		Swivel and Ratchet Belt Clip Assembly - SpectraLink 8030	EA	HARDWARE	0.1	$19.00	$17.10

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	WTO310		Black Vinyl Case w/Swivel Belt Clip and Keypad Cover - SpectraLink 6020/8020	EA	HARDWARE	0.1	$40.00	$36.00
	WTO311		Blk Vinyl Case w/Integ Belt Clp and No Keypad Cvr 6020/802	EA	HARDWARE	0.1	$40.00	$36.00
	WTO315		Yellow Vinyl Case w/Swivel Belt Clip and Keypad Cover - SpectraLink 6020/8020	EA	HARDWARE	0.1	$40.00	$36.00
	WTO320		Black Nylon Holster w/ Ruggedized Belt Clip	EA	HARDWARE	0.1	$40.00	$36.00
	WTO410		Black Vinyl Case w/Swivel Belt Clip and Keypad Cover - SpectraLink 8030	EA	HARDWARE	0.1	$40.00	$36.00
	WTO411		Blk Vinyl Case w/Integ Belt Clip and No Keypad Cvr 8030	EA	HARDWARE	0.1	$40.00	$36.00
	WTO415		Yellow Vinyl Case w/Swivel Belt Clip and Keypad Cover - SpectraLink 8030	EA	HARDWARE	0.1	$40.00	$36.00
	XAA120		Assured/Priority Remote Testing. (price per year)	EA	SERVICE	0	$773.00	$773.00
	XAA420		Wireless Telephone Warranty, Priority and Assured Advanced Replacement. (price per event)	EA	SERVICE	0	$129.00	$129.00
	XAA430		Charger Warranty, Priority and Assured Advanced Replacement. (price per event)	EA	SERVICE	0	$77.00	$77.00
	XAA440		Battery Pack or Power Supply Warranty, Priority, and Assured Advanced Replacement. (price per event)	EA	SERVICE	0	$26.00	$26.00
	XAN550		Assured Contract Maintenance - SpectraLink 8000 (price is per Wireless Telephone)	EA	SERVICE	0	$93.00	$93.00
	XAN560		Priority Contract Maintenance - SpectraLink 8000 (price is per Wireless Telephone)	EA	SERVICE	0	$108.00	$108.00
	XAN570		Advanced Plus Contract Maintenance - SpectraLink 8000 (price is per Wireless Telephone)	EA	SERVICE	0	$129.00	$129.00
	XAN580		Advanced Contract Maintenance, SpectraLink 8000 (Price per Wireless Telephone)	EA	SERVICE	0	$118.00	$118.00
	XAT110		Assured After Hours Hotline Support. (price per hour)	EA	SERVICE	0	$103.00	$103.00
	XAT120		Assured Annual After Hours Hotline Support. (price per year)	EA	SERVICE	0	$773.00	$773.00

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	XAT400		Assured/Priority On-Site Technical Support. (price per hour)	EA	SERVICE	0	$155.00	$155.00
	XAT410		Assured/Priority After Hours On-Site Support. (price per hour)	EA	SERVICE	0	$206.00	$206.00
	XBA400		Wireless Telephone Repair - Standard	EA	SERVICE	0	$196.00	$196.00
	XBA410		Wireless Telephone Repair - One Day	EA	SERVICE	0	$283.00	$283.00
	XBA420		Wireless Telephone Repair - Advanced Replacement	EA	SERVICE	0	$412.00	$412.00
	XBQ400		Battery Pack Charger Repair -- Standard	EA	SERVICE	0	$41.00	$41.00
	XBQ410		Battery Pack Charger Repair -- One Day	EA	SERVICE	0	$103.00	$103.00
	XBQ420		Battery Pack Charger Repair -- Advanced Replacement	EA	SERVICE	0	$144.00	$144.00
	XBS100		Software Update	EA	SERVICE	0	$515.00	$515.00
	XBS110		Software Update, After Hours	EA	SERVICE	0	$824.00	$824.00
	XBS200		Pre-Registration of Replacement Wireless Telephone. $12.50 per handset	EA	SERVICE	0	$13.00	$13.00
	XBT100		SpectraLink Telephone Support and Remote Diagnostics - Business Hours (excludes system installation support) per hour	EA	SERVICE	0	$206.00	$206.00
	XBT110		SpectraLink Telephone Support and Remote Diagnostics - After Hours (excludes system installation support) per hour	EA	SERVICE	0	$309.00	$309.00
	XBT300		SpectraLink 6000 Handset Registration Service	EA	SERVICE	0	$26.00	$26.00
	XBT310		SpectraLink 8000 Handset Registration Service	EA	SERVICE	0	$36.00	$36.00
	XBT400		On-site Technical Support - Business Hours	EA	SERVICE	0	$258.00	$258.00
	XBT410		On-site Technical Support - After Hours	EA	SERVICE	0	$361.00	$361.00
	XPE110		SpectraLink e340 Wireless Telephone, Open IP to SpectraLink e340 Wireless Telephone Cisco (PTE15x to PTE11x)	EA	SERVICE	0	$205.00	$205.00
	XPE120		SpectraLink e340 Wireless Telephone, SpectraLink Branded Nortel IP to Nortel A0548445	EA	SERVICE	0	$205.00	$205.00
	XPE140		SpectraLink e340 Wireless Telephone, Open IP to SpectraLink e340 Wireless Telephone, Mitel (PTE15x to PTE14x)	EA	SERVICE	0	$205.00	$205.00

Vendor SKU	Manufacturer SKU	Product Name	Product Description	Unit of Measure (ea)	Category ID (1)	Discount	Pre-ALJP Price	ALJP Price
	XPT410		Advanced Plus After Hours On-Site Support. (Price per hour)	EA	SERVICE	0	$155.00	$155.00
	XPX110		SpectraLink i640 Wireless Telephone, Open IP to SpectraLink i640 Wireless Telephone Cisco (PTX15x to PTX11x)	EA	SERVICE	0	$205.00	$205.00
	XPX120		SpectraLink i640 Wireless Telephone, SpectraLink Branded Nortel IP to Nortel A0548452	EA	SERVICE	0	$205.00	$205.00
	XPX140		SpectraLink i640 Wireless Telephone, Open IP to SpectraLink i640 Wireless Telephone, Mitel (PTX15x to PTX14x)	EA	SERVICE	0	$205.00	$205.00
	XRC100		Maintenance Remote SpectraLink 6100 MCU Re-Activation	EA	SERVICE	0	$407.00	$407.00
	XRC110		Maintenance Remote SpectraLink 6300 MCU Re-Activation	EA	SERVICE	0	$644.00	$644.00
	XRC120		Maintenance Remote SpectraLink 8000 Re-Activation	EA	SERVICE	0	$407.00	$407.00
	XRC200		Maintenance Re-Activation for large systems. For all SpectraLink 6300 MCUs with more than 16 base stations	EA	SERVICE	0	$1,545.00	$1,545.00
	XUP100		Advanced Plus Warranty Upgrade (price per handset)	EA	SERVICE	0	$52.00	$52.00
	XUP110		Priority Warranty Upgrade (price per handset)	EA	SERVICE	0	$20.00	$20.00
	XUP120		Advance Warranty Upgrade (price per handset)	EA	SERVICE	0	$36.00	$36.00
	XUP300		Wireless Telephone Liquid Damage Warranty and Maintenance Upgrade. (Price per handset)	EA	SERVICE	0	$15.00	$15.00